

NEWS

Education
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Five groups at present constitute the Christian Democrats. These are the Popular Democratic Federation, led by Señor Gil Robles; the Christian Left, led by Professor Ruiz Jiménez; the Basque Nationalist Party, led by the veteran Señor Juan Aguirre; the Valencian Democratic Union, led by Señor José María Gil-Robles, who served as a minister during the Republic; and the Catalan Christian Democrats, who also demand the repeal of all laws which prevent full liberty of action by political parties and trade unions. The Christian Democrats would include the Communists in this but they refuse to work with them.

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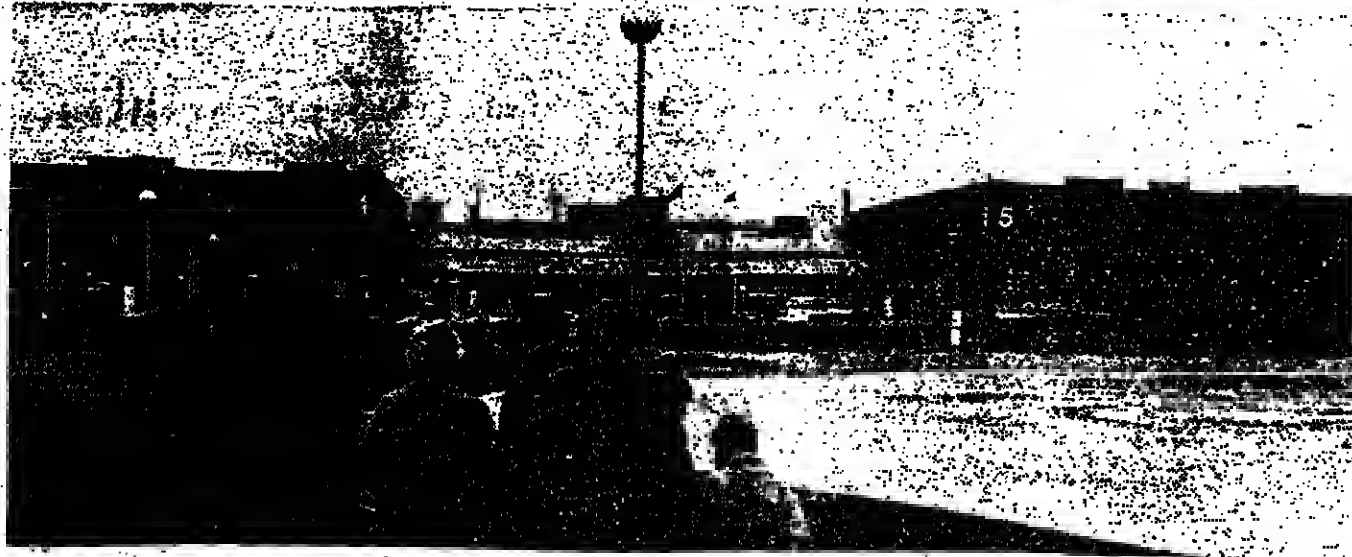
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Sightseers outside the south end of the National Exhibition Centre, which the Queen will open today.

Britain's greatest show centre opens today

From Arthur Osman

It is 1981 days since Mr Heath as Prime Minister set off a cavalry charge of enormous earth-moving machines to rip up acres of pasture land and inaugurate work on the National Exhibition Centre at Bickenhill. Today, after an outlay of up to £50m, the Queen will open the centre, which is the first purpose-built exhibition complex in Britain this century, and comparable in size and magnificence to the Crystal Palace of the Great Exhibition in 1851.

Birmingham's energetic and persuasive ways in the 1960s, fortified by vast quantities of the M1 when travelling at dawn or late at night up and from Whitehall, beat the well-trenched London lobby. As *The Times* remarked on the decisive day that Government

support for Bickenhill was announced, "the hare has beaten the tortoise after all". The hostility to moving Britain's new showcase out of the capital has never entirely disappeared, although it has diminished in strength and importance as the splendid and vast centre has risen from the Warwickshire farmland between Birmingham and Coventry.

Today's ceremony sees the end of a six-year programme, with every stage completed on time, from the purchase of the land, within hours of the Government's backing, one year to the end of building work last November.

In spite of early predictions by opponents, the drip of the parish pump has been heard only once, a few weeks ago, when there were predictable noises about the cost of today's feasting and celebrations. Birmingham justifies the

expense, saying it is an event of the first importance to Britain in a highly competitive world. The key to the centre's existence has been the superb communications provided by the site, with adjacent motorways, and the main line railway from London to Birmingham, complete with a new £5m station, and with Birmingham's airport hard by at Edndon.

The 381,350 sq ft of exhibition space in the six halls will be fully employed as the first exhibition, the International Spring Fair, which the Queen and the Duke of Edinburgh will tour after the opening ceremony. It is the largest exhibition ever staged in Britain.

The whole is set in a site the size of Hyde Park, London, with a 16-acre man-made lake, 3,200,000 sq ft of newly sown grassland and an additional 60,000 trees and shrubs to aug-

ment the spinneys retained from the farmland of three years ago. During a dummy run last month to test the efficiency of the facilities and organization, the centre attracted more than 250,000 visitors on two open days and more than 65,000 full meals were served.

So far the centre's bookings total more than 30 national and international shows for this year, with a dozen already in hand for 1977 and inquiries for space up to 1980.

The Motor Show's cynosure about moving to Bickenhill from its Earls Court base in London has become a focus for the residual London lobby. But Birmingham says it is essential for a successful motor show to attract very large crowds and handle them in comfort. Birmingham knows it can do that.

The numbers that Earls Court has been able only to dream about.

Last of two million words of evidence to be heard today at Tyndale school inquiry

By Mark Jackson of The Times Educational Supplement

The Inner London Education Authority inquiry into the William Tyndale school, the outcome of which is likely to influence public attitudes to the control of schools throughout England and Wales, completes its hearing of evidence today.

Today's witnesses are the last of more than a hundred to testify before Mr Robin Auld, QC, the chairman and his jury fellow members, since the inquiry began last October.

But counsel for each of the seven parties represented, including the authority itself, have yet to make their closing speeches and the proceedings are expected to last at least another week.

Mr Auld will have to consider about two million words of testimony and argument that have been spoken in 143 of County Hall, London, in preparing his report on what happened to the teaching, management and administration at the school between January, 1974, and the start of the inquiry.

The surface issue with which he has to deal is what, if anything, went wrong with the running of the small junior school, in Islington, north London, which lost half its pupils over the period in question, and why it happened.

The managers, together with a majority of the school's staff, say that the school's methods, followed by Mr Terence Ellis, the headmaster, and his supporters, produced a chaotic environment in which discipline disappeared and learning virtually ceased.

The teachers insist that their methods maintained an academic achievement on a par with similar schools in inner London, while producing considerable additional benefits for the children, particularly those who were emotionally or socially deprived.

They blame the school's misfortunes on interference and what they call harassment by the managers and others.

But from the beginning the inquiry has found itself having to deal with a host of broad issues of current educational philosophy, practice and organization, which it has been told are producing conflict throughout the school system.

Some concern the inner processes of the school, such as the role of managers and their relationship both with the political parties and with education authorities. But others are of more direct concern to parents: how much importance is and should be placed on teaching basic skills such as reading and writing; whether adequate standards are being applied in these matters; and whether the wishes of the parents are being sufficiently taken into account.

For the teachers, what they have come to regard as their most cherished professional freedom is at stake, their right to use whatever methods they consider appropriate in the classroom provided they use them competently.

The junior school staff are on paid leave of absence at present. The many parents who have given evidence are sharply divided in their attitude to Mr Ellis and his teachers. Some say that they will remove their children from William Tyndale if the staff return, while others say they will do so if the teachers do not come back.

His attack comes at a time when the TUC transport industries committee is still discussing the contents of a forthcoming transport review with the Government, when rail unions in particular are concerned over the size of possible cuts.

Yesterday British Rail announced that the implementation of the services designed to save the line had been delayed for up to a month because talks with the unions were continuing.

Train services into Waterloo from Surrey and north-west Hampshire are expected to be disrupted today when 90 drivers are due to stage an unofficial strike until midnight in protest against reorganization of work in the area.

The demand, made at a meeting of the association's national executive committee, is being sent to the Lord Chancellor and the Attorney General.

A resolution passed by the executive notes "recent unjustified and generalized attacks on the integrity of the legal profession" and says that to expose the falsity of the complaints and maintain public confidence in the legal system the immediate appointment of a royal commission is necessary.

The papers appear monthly, priced between 6p and 9p, and are sold from door to door, as well as in village shops and in Jones the Papers. They are run by small groups of enthusiasts, many of them teachers, and profits are ploughed back to improve future issues. Some of them have started with the help of £100 grants from the North Wales Arts Association.

"These papers fill an important information gap in the parts of Wales where community sense is still strong", Mr Norman Williams, the arts association development officer, said.

"There is enough serious reading available in Welsh, but not enough of the kind of Welsh which most people use in their everyday speech, and there is not enough about the smaller but interesting things of life. The papers have a promising future and they make a creative contribution to the language, but people do not buy them for that reason. They buy them for information and entertainment, because they are interested in their own community and they want to read all about it."

The trial last week involving the book, *Inside Linda Lovelace*, was a reminder, Mr Goodhart said, that publishers can make enormous profits because of the publicity that is given to the sex lives of the book.

Mr Goodhart also urged the Home Secretary to consider imposing taxes on pornographic films shown in public cinemas. He said he was sure that Mr Jenkins, as a former Chancellor of the Exchequer, would agree

that "it is easier to tax something than to ban it". Mrs Jill Knight, Conservative MP for Edeburgh, will ask Mr Samuel Silkin, the Attorney General, to examine the workings of the jury system after the "Linda Lovelace" verdict. She claimed yesterday that the rule whereby defendants may object to individual jurors allowed them to select a panel sympathetic to their views.

Mr Hugh Watts, aged 73, a former barrister, who brought the original complaint about *Inside Linda Lovelace*, said yesterday that although the case had been lost, his battle against pornography was now more likely to succeed, as the case had created a climate in Britain that would lead to a change in the obscenity laws.

He was underlined by the cost to the taxpayer of the trial. A mere £20,000 is cheap if it will start a clean-up in Britain.

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WEST EUROPE

Riot police break up Barcelona rally

From Our Correspondent

Police used tear gas, truncheons and rubber bullets to break up a demonstration in Barcelona today involving 10,000 people who were demanding a political amnesty and democratic freedoms.

Strikes continued in different parts of Spain. There was a march by 600 workers in Bilbao, and in Madrid 400 teachers spent last night in a church demanding that police release colleagues who had been arrested after a demonstration.

The military authorities have decided to bring charges against some of the eight postmen and a union representative for railwaymen who were arrested after the postal and rail services were militarized two weeks ago.

A constitution made up of members of the Government and the National Council, the ruling body of the National Movement, the country's only legal political organization, is to study constitutional reforms according to reports published here today.

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Spanish party calls for constituent assembly

From Richard Wigg

The Christian Democrats, openly holding a national congress in Madrid, today warned the Government that only the summoning of a constituent assembly elected through popular suffrage could bring about a genuine "democratic transformation" in Spain.

It is the first time that a democratic opposition group, theoretically illegal under Franco's law, has gathered at national level. Presenting themselves as a middle-of-the-road, inter-class party, the 300 Christian Democrats thus gave an important lead to other opposition forces.

The Christian Democrats, who are linked with the Socialists in the opposition group called the Democratic Platform, stood cheering in a Madrid theatre this morning after they had passed a final resolution demanding among "minimum measures" from the Government an immediate amnesty for Spain's political prisoners "as an act of justice".

Led by Señor José María Gil-Robles, aged 76, who served as a minister during the Republic, they also demanded unanimously the repeal of all laws which prevent full liberty of action by political parties and trade unions. The Christian Democrats would include the Communists in this but they refuse to work with them.

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the democratic requisites are fulfilled". The Christian Democrats, who included many young men and women obviously debating in public for the first time, rejected any direct dialogue with the Government or collaboration with its programme of reforms. But as "authentic democrats" they emphasized that the opposition's methods for keeping pressure on the Government would be non-violent and would seek to exploit the de facto liberty now emerging in the country.

Armed police in military vehicles were stationed outside the theatre this morning but dispersed before the congress ended.

Five groups at present constitute the Christian Democrats. These are the Popular Democratic Federation, led by Señor Gil Robles; the Christian Left, led by Professor Ruiz Jiménez; the Basque Nationalist Party, led by the veteran Señor Juan Aguirre; the Valencian Democratic Union, led by Señor José María Gil-Robles, who served as a minister during the Republic; and the Catalan Christian Democrats, who also demand the repeal of all laws which prevent full liberty of action by political parties and trade unions. The Christian Democrats would include the Communists in this but they refuse to work with them.

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Italians not fully won over by CIA's \$65m

From Peter Nichols

The Central Intelligence Agency seems to have provided about two-thirds of the expenses of the anti-communist party in Italy over a quarter of a century, extracts from the Pike report published here indicate.

This is the work of the House of Representatives committee on intelligence which President Ford has, with House approval, now suppressed.

Today's editions of *La Stampa*, the Turin newspaper, carry extracts, with some of the CIA's own analysis, reading them one can understand the President's mixed feelings on the subject.

The impression here is that Italian politicians, for better or for worse, remained reasonably immune from the temptations to give too much political satisfaction in return for the money, and that the CIA on at least two counts was far wiser than the State Department, including Dr Kissinger, in grasping the real effect of political payments in Italy.

One example of a total lack of liaison involved the former American Ambassador here, Mr Graham Martin, who threatened the CIA's station chief with the Marines if he continued opposing the ambassador's private financing (agreed to by Dr Kissinger) of the then head of the Italian secret service, General Vito Miceli.

A good deal of ill-feeling here would almost certainly have been saved if the report had been published immediately as is suggested in the CIA's own analysis.

President Saragat, a former President and a political personality whose career is based on the importance of the American alliance.

Group within the Social Democratic Party had been mentioned in the press as one of the beneficiaries of American money but in the extracts of the Pike report now published the names even of that country concerned are deleted.

Senator Saragat complains that the way in which the report had reached the American press had been changed by the Communists. The opposition, apparently heavily financed by Moscow, had scored gains in regional elections and trailed the incumbents by only a few points in opinion polls.

Pro-West parties and affiliates had received substantial funding in the past. The CIA reports total United States election financing over a previous 20 years period at some \$65m. Despite this massive aid, the beneficiaries, perhaps too long in power and clearly wracked with internal dissension, had suffered repeated electoral setbacks. American observers apparently concluded that another "quick fix" was necessary to see our clients through the next vote.

Discrimination still existed. "We are thinking of the situation of the wives of migrant workers, and of migrant women who are themselves workers. We are thinking of the women in rural and working environments who cannot receive the formation needed for their human development, and who must work for wages which are often insufficient."

Certain feminist movements, he went on, suspected him of wishing to shut women within the austere and limited work of the family, thus preventing them from exercising their talents in other social spheres.

"For this reason, these feminist movements are against any reminder of women's role in the home. It is realistic, it is wise, to fall from one excess to another?"

No exit for Ingmar Bergman

From Our Correspondent

Ingmar Bergman, the Swedish film director, has had his passport seized because of alleged tax evasion.

Police entered the Dramaten theatre in central Stockholm at the weekend while Mr Bergman, aged 57, was rehearsing for a new play. Actors looked on in disbelief as the director was led away. He was later questioned in connexion with the alleged tax offence, said to involve about £56,100.

Mr Curt Dreifalt, a local prosecutor, told newspapermen that fast action in the Bergman case was required by the authorities because of the limitation regulations which would become operative on February 10.

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WEST EUROPE AND OVERSEAS

Mr Nkomo flies to London to see Mr Callaghan about progress of Rhodesian constitutional talks

By Roger Berthoud

Mr Joshua Nkomo, the leader of the African National Council (ANC) in Rhodesia, arrived unexpectedly in London yesterday for a visit made on his own initiative.

Today he will see Mr Callaghan, the Foreign Secretary, and Mr David Ennals, Minister of State at the Foreign Office, mainly to discuss the progress of the ANC's constitutional talks with the Rhodesian Government, which began in December.

"We need a settlement that gives the people the right to choose their own government, and we need it now," he said at an informal press conference in his suite at the Savoy Hotel.

He thought that Mr Garfield Todd—the former Southern Rhodesian Prime Minister who is being released from four years of house arrest to visit England this week—could and should play a political role.

Mr Nkomo, who last week demanded Mr Todd's release to join the ANC negotiating team, said he had expected, and still expected, more generous treatment for the former Prime Minister.

"I do not accept that a man of Mr Todd's standing be freed only outside his country. He has political views which he should be free to express, and he is an old man."

Mr Todd's knowledge of both

communities (black and white) in Zimbabwe (Rhodesia) would be useful, Mr Nkomo said. He added that there were hundreds of other people still in prison, some of whom had been arrested at the same time as himself 13 years ago; about 1,000 people in actual detention, as well as those in the "concentration camps" called protected villages.

"Britain has responsibility towards those people until the country is free and independent. No matter what name that country is called, it is still a colony of Britain and we regard it as such. Britain cannot absolve itself of responsibility," Mr Nkomo said he intended to remind Mr Callaghan of this.

Of course Britain had a part to play. "But because of the 'kind and kin' type of attitude, she has not been able to do so, and I do not know whether she will be able to recover and do something."

Independence still came from "the place here called Westminster," and he still expected Britain to pass legislation granting independence, as had been done for other colonies.

He regarded Angola as a warning. "The Portuguese had to run out of Angola because of their stubbornness. We bone the people in Zimbabwe realize that unless they think, and think fast, they may have to run out in their pyjamas. No one wants that. But if people

become unnecessarily stubborn against the rightful demands of the people, they must expect that type of thing."

Our Salisbury Correspondent writes: Mr Todd, who is 67, will not be allowed to participate in the constitutional talks between the Government and Mr Nkomo's ANC group.

A senior Government official told me this when confirming that the former Prime Minister will be temporarily released from detention on his Shabani ranch to fly to London later this week for a short holiday.

He has been freed from next Friday until February 28, and part of the condition of his release is that he will not indulge in politics or talk to the media. The same conditions applied when he was allowed to go to South Africa for two weeks in December, 1974.

Mr Todd was detained on January 13, 1972 because the Government feared he would possibly upset the 1971 Anglo-Rhodesian constitutional proposals.

The official to whom I spoke said that Mr Nkomo's request for Mr Todd to be allowed to join his negotiating team would be ignored, and Mr Todd would be returned to detention in his ranch at the end of the month. He would almost certainly stay there until the talks—at present adjourned for study of papers—were concluded one way or another.

Judges put fair trial before free press

From Peter Strafford

New York, Feb 1

The New York Times has won its case against the imposition of a "gag order" on its reporting of a murder trial in Brooklyn. But it did not get the answer it wanted on the broader question of whether such orders by a court can ever be legitimate.

In its ruling on Friday the appellate division of the New York State Supreme Court said that there could be occasions on which the right to a fair trial "may require an order, temporary in duration, forbidding the publication by the press of information prejudicial to a defendant on trial."

This is in fact the issue on which the New York Times and other news organizations in the United States are now challenging the courts. They are trying to block a recent trend in which judges have been ordering the press, radio and television not to print background information about defendants on the grounds that it might be read by the jurors and affect their judgment.

In the Brooklyn case, the appellate division unanimously overturned an order of this sort made earlier in January by Justice John Starke. There was no justification for it, the court found, since the jurors had been instructed not to read the papers and were hearing the instructions. Nor had alternative measures such as sequestering the jury been considered.

In their majority opinion, however, four of the court's five justices found that there were times at which the right of the free press and the right in a fair trial "inevitably collide". It described the right to a fair trial as "most fundamental of all freedoms," and said that a gag order could be justified, though only as a last resort.

The fifth member of the court, Justice Irvin Shapiro, issued a minority opinion. He argued that the press could not be prevented from publishing information on criminal proceedings under any circumstances by the terms of the constitution.

"This language should be taken at face value and not frittered away by exceptions," he said. "It means, and should be interpreted to mean, that any law or order mandating, authorizing or directing prior restraint of the press does direct violence to its very heart and purpose."

The issue is to be taken up again in the Supreme Court in Washington, where *The New York Times* and others are challenging a gag order issued in Nebraska.



Deep freeze: Children and adults skate on one of Amsterdam's picturesque canals, frozen in Holland's coldest winter for 13 years.

US leaders get Soviet rebuke over Angola

Moscow, Feb 1—The Soviet

Union claimed today that President Ford and Dr Henry Kissinger, the Secretary of State, were making misleading statements about the situation in Angola.

The accusations, carried by Tass and Pravda, were unusual in that they named Mr Ford and Dr Kissinger. In a brief review of statements on Angola, Tass said that Mr Ford "in an attempt to justify American support for the Angolan rebels" painted a "distorted picture" of the Angolan situation and of Soviet and Cuban policy.

Dr Kissinger was attacked in Pravda for making allegations about Soviet and Cuban attempts to win advantages in the region. The newspaper writes: "German soldiers are becoming involved on both sides in the Angolan civil war, according to a report today in the Hamburg newspaper Bild am Sonntag."

East Germany has sent 400 "military advisers" to support the left-wing Popular Movement (MPLA), which already has Cuban troops and Russian experts on its side, the report said. At the same time, the Bundeswehr are being recruited in Brussels to fight for the National Front (FNLA).

Algerian leader insists on Sahara referendum

From Victoria Britain

Algiers, Feb 1

President Boumedienne of Algeria is insisting that only self-determination for the Western Sahara will prevent fighting in the Maghreb, it is reported here.

As Arab envoys attempting to mediate continued to fly between Algiers and Rabat, the President was quoted in the semi-official daily *El Moudjahid*, as having insisted in his diplomatic messages that the Saharan people must have "a free and authentic referendum."

The chances of a compromise appear slim. Algeria has declared null and void the Madrid agreement of last November, whereby the Sahara is to be split between Morocco and Mauritania later this month. On the basis of that agreement Morocco is already calling the Sahara part of its territory.

In the only mention of the Moroccan defeat of an Algerian

force at the Saharan oasis of Amgala last week, the official Algerian news agency reported that the Algerian unit was outnumbered 10 to one.

No mention has been made of Algerian losses: all that has been officially reported is that the unit "withdrew."

Rabat, Feb 1—Algerian troops are still in control of parts of Mauritania and of Western Sahara in spite of their defeat at Amgala. Moroccan military sources said today.

The sources said Algerian troops and Polisario guerrillas seeking independence for the Western Sahara had used areas of northern Mauritania to set up a base at Amgala, about 25 miles from the Mauritanian border. There has been no official comment from Mauritania.

Moroccan sources said that about 200 Algerians were killed and more than a hundred captured in the fighting at Amgala, for the loss of two dead and 14 wounded.

El Al pilot refuses to fly boys in dispute to Germany

From Our Correspondent

Tel Aviv, Feb 1

An Israeli High Court order to send two young boys from a broken home to their father in West Germany, was again thwarted today when the pilot of an El Al aircraft refused to take the children.

On Friday, Menahem and Dov Yonadav, aged nine and eight, had been bundled on board a Lufthansa aircraft with their mother, but the captain dropped them before take-off when the children became hysterical and assaulted a stewardess and passengers.

The father, Mr Josef Yonadav, applied later today to the High Court in Jerusalem for an order to transfer the children to his custody in Israel if he arrives here.

Mr C. Bech, the state attorney, who supported the application, said the state was considering legal action against El Al and the pilot. The court will give its decision tomorrow.

An El Al source later said anonymous telephone calls had been received threatening the family of any pilot who flies the children out of the country.

The children, born in West Germany, were brought to Israel by their mother in January, 1973, while divorce proceedings were pending in Berlin. A West German court ordered their return to their father, and the Israeli High Court upheld the order.

46 charged with offending religion

Milan, Feb 1—Forty-

six feminists have been in Milan with offending anti-religious cartoons.

The women, who were arrested last night, are charged with offending religion. They are being held in a police station in Milan. The women are being held in a police station in Milan. The women are being held in a police station in Milan.

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Tamil Nadu under direct De rule

From Our Correspondent

Delhi, Feb 1

Delhi has taken complete control of the administration in Tamil Nadu state. Government ministers dismissed by President in the last week.

Public meetings and rallies and the holding of elections in Madras, capital, until April 30. Mr Karunanidhi, dismissed Chief Minister, appealed to the maintain peace.

Tamil Nadu was taken under direct rule after a Mr. Shah, the Governor, dismissed the Government of the use of power, and the Government's instructions state of emergency.

During the recent Tamil Nadu, Mrs. Gandhi, the Prime Minister, visited the state. She said that the state Government had been dismissed because it was not maintaining law and order.

The five-year term of the Government, the Dravida Munnetra Kazhagam (DMK) Government, was dismissed by the President. The Government had been dismissed because it was not maintaining law and order.

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Leftist Palestinian papers silenced

From Paul Martin

Beirut, Feb 1

Guerrillas of Al Saïqa group reduced the office of one Beirut newspaper to a blacked shell, and bombed and fired rockets at another, in a new Syrian show of force against potential opposition. The newspaper Beirut was the organ of the so-called Arab Rejection Front, while *Al Moharrer*, in the same street 500 yards away, espouses leftist Palestinian causes.

Mr Yasser Arafat, the chairman of the Palestine Liberation Organization, held an emergency meeting of all guerrilla factions after the attack. A statement denounced it as "an aggression against the press," but warned the factions that it should not lead to fighting among the guerrillas and all parties should exercise restraint in future.

As well as effectively silencing the press supporting the Iraqi regime and the Palestinian rejectionists, it has also served to bring the rest of the Lebanese press into line. *Al-Nahar* Lebanon had provided the Arab world with an arena for

free press, being the only Arab country not to exercise censorship. But since the Syrian intervention two weeks ago editors have imposed self-censorship on their newspapers.

Mr Abdul Halim Khaddam, the Syrian Foreign Minister, whose job is to impose peace in Lebanon, had made Syria's attitude to the Beirut press very clear. He said that the manner in which freedom of the press had been "abused" contributed to the sorry state of affairs in Lebanon.

The attack by the Al Saïqa assault force came after an incident in which guards at Beirut had fired on Syrian-led troops clearing away barricades in the streets outside. In the battle that ensued, the car of Colonel Ali Madani, the Syrian military police chief, in charge of restoring law and order in Lebanon, was fired upon by rejectionist guerrillas.

Al Saïqa units descended on the area firing rockets, mortars and machine guns. Among the eight people killed from the staff of the two newspapers

was Mr Naei Shihab, the managing editor of *Al Moharrer*.

Later the rejectionist guerrillas issued a warning that the attack would not go unanswered. "We will not stand idly by," a spokesman for one of the radical groups said. However, the swift with which Mr Arafat convened the guerrilla meeting indicates that he intended to prevent things getting out of hand.

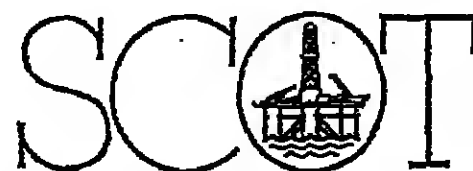
The message that he wanted to convey to

This document contains particulars given in compliance with the Regulations of the Council of The Stock Exchange for the purpose of giving information to the public with regard to London & Scottish Marine Oil Company Limited ("LSMO") and Scottish Canadian Oil & Transportation Company Limited ("SCOT"). Copies of this document, having attached thereto the documents specified in paragraph 1(b) of Appendix VII below, have been delivered to the Registrar of Companies for registration. Application has been made to the Council of The Stock Exchange for the admission to the Official List of the Oil Production Stocks and the 14 per cent. Unsecured Loan Stock 1981/83 of LSMO and SCOT.



London & Scottish Marine Oil Company Limited

Issues of
5,750,000 UNITS of 10p each of
OIL PRODUCTION STOCK ("OPS") at a price of
10p per Unit, payable in full on application;
and
£57,500,000 14 per cent. UNSECURED LOAN STOCK
1981/83 ("Loan Stock") at a price of £100 per cent.,
payable as to £50 per cent. on application and as to
£50 per cent. on 16th July, 1976.



Scottish Canadian Oil & Transportation Company Limited

Issues of
1,750,000 UNITS of 10p each of
OIL PRODUCTION STOCK ("OPS") at a price of
10p per Unit, payable in full on application;
and
£17,500,000 14 per cent. UNSECURED LOAN STOCK
1981/83 ("Loan Stock") at a price of £100 per cent.,
payable as to £50 per cent. on application and as to
£50 per cent. on 16th July, 1976.

Applications for the Loan Stocks and OPS, which must be made on the separate Application Forms provided marked "A" and "B" for LSMO and "C" and "D" for SCOT, can be made only on the terms and conditions set out below. The Directors of LSMO and the Directors of SCOT will give preference to successful applicants for Loan Stock in allotting Units of OPS of the same company up to a maximum of 10 Units for every £100 of Loan Stock allotted. Any allotment of Units above this level will be entirely at the discretion of the Directors of the relevant company.

These issues have been underwritten by Morgan Grenfell & Co. Limited. Under the underwriting arrangements, certain sub-underwriters between them have undertaken to make firm applications for a total of 3,830,000 Units of OPS and a total of £38,300,000 Loan Stock of LSMO, and for a total of 1,160,000 Units of OPS and a total of £11,600,000 Loan Stock of SCOT, and the Directors of LSMO and SCOT respectively have agreed to allot these applications in full.

Brokerage of 25p per £100 nominal of the Loan Stocks will be allowed to recognised bankers and stockbrokers on allotments made in respect of applications bearing their stamp and VAT registration number if applicable. This brokerage will not, however, be paid in respect of an application (including a firm application) which arises out of a sub-underwriting commitment, or where the banker or stockbroker would be entitled to receive in brokerage a total of less than £1.

Application lists for the OPS and the Loan Stocks will open at 10 a.m. on Thursday, 5th February, 1976, and may be closed at any time thereafter. Brief descriptions of the OPS and the Loan Stocks are set out in Part 3 of this document, and particulars appear in Appendices VI and VII respectively.

30th January, 1976.

Introduction

The purpose of the issues is to provide London & Scottish Marine Oil Company Limited ("LSMO") and Scottish Canadian Oil & Transportation Company Limited ("SCOT") with funds to be used towards their shares (currently estimated to be 6.9 per cent. and 2.1 per cent. respectively) of the capital cost of developing the Ninian Field ("the Field") and associated facilities.

LSMO and SCOT have a number of shareholders and directors in common. It is intended that the two companies should be merged in due course, and that a listing for the shares of the enlarged company should be sought.

Two securities are being issued by each company, and application has been made to the Council of The Stock Exchange for their admission to the Official List.

Each company is issuing a number of Units of Oil Production Stock ("OPS"), which is a new type of security, entitling the holder to receive payments (which, although not dividends, will for tax purposes be treated as distributions) related to the value of petroleum production from an interest in the Field equivalent to each company's present interest, and thus to participate in changes in both the volume and the value, expressed in sterling terms, of such production. Each company is also issuing a 14 per cent. Unsecured Loan Stock 1981/83 ("Loan Stock").

Brief descriptions of the OPS and the Loan Stocks are given in Part 3 of this document, and particulars thereof in Appendices VI and VII.

Although the Ninian Project is proceeding as described in detail in Part 4, and companies with substantial interests and experience in the oil industry are committing large sums to the Project, the Directors of LSMO and SCOT stress that LSMO and SCOT can, with their present combined 9 per cent. interest, exercise only limited voting power on decisions relating to the

Project, including the rate of production. Furthermore, investment in oil exploration and development carries a high degree of risk, and factors such as economic and weather conditions, which are beyond the control of LSMO and SCOT and of the participants as a whole, can have a major effect on the timing, progress and outcome of the Project.

The Directors of LSMO and SCOT also wish to stress that the figures in paragraphs 8 and 16, and in paragraph 18, are set out for illustrative purposes only and on no account should be taken as forecasts. They must be read in conjunction with the assumptions and notes set out in those paragraphs. Furthermore, the figures in paragraphs 7 and 15, which are the latest estimates of capital expenditure available to the Directors and which, it should be noted, include substantial escalation and contingency provisions, may alter as the Project progresses.

Parts 1 and 2 of this document set out details concerning LSMO and SCOT respectively. Part 3 sets out details of the securities now being issued, and Part 4 contains details of the Ninian Project.

London & Scottish Marine Oil Company Limited

(Incorporated in England under the Companies Act 1948 to 1967; Registered Number 1008995.)

The Directors of LSMO collectively and individually accept full responsibility for the accuracy of the information given in this document so far as it is relevant to the issues by LSMO, and confirm, having made all reasonable enquiries, that, to the best of their knowledge and belief, there are no other facts the omission of which would make any statement herein relevant to such issues misleading.

Directors
GEORGE FREDERICK SEAMONT GRANT (Chairman),
Church House, Washington, Pulborough, Sussex RH20 4AS.
GEORGE WILLIAM SEARLE, C.B.E., D.S.C., F.C.A. (Managing Director),
104 Mountjoy House, Barbican, London EC2Y 8BP.
MICHAEL JEREMY KINDERSLEY BELMONT,
Grant House, Standlake, Oxfordshire OX8 7QA.
EDWARD BINKS,
White Lodge, Adel Lane, Leeds LS16 8BP.
WILLIAM GRANT COCHRANE,
4 Pinnock Bank Road, Edinburgh EH5 3JH.
GRAHAM PAUL LEDEBOER, O.F.C.,
Finewood, Folmer, Buckinghamshire SL3 6JR.
SIR JOHN HARLING MUIR, Bart., T.D., D.L.,
Black Diamond, Perthshire, by Stirling.

JOHN MICHAEL PIERCE (Canadian),
716 Elbow Drive S.W., Calgary, Alberta T2S 2J1, Canada.
DENNIS FENICK GEORGE STROUD,
Newstead Abbey Park, Lissay, Nottinghamshire NG15 8GE.
HUGH DAVID HAMILTON WILLS, C.B.E., T.D., O.J.,
Sandford Park, Sandford St. Martin, Oxfordshire OX5 4AJ.
Alternate Directors
PETER JOHN SMITH (Alternate to Mr. M. J. K. Belmont),
Priory House, Chert Sutton, Kent.
WILLIAM WAYNE GREENTREE (Canadian),
(Alternate to Mr. J. M. Pierce),
Woodside, Welcomes Road, Kenley, Surrey.

Secretaries
James Finlay & Co. Limited,
Hellenic House, 87/87 Bath Street, Glasgow G2 2EZ.
Registered Office
12 Tokenhouse Yard, London EC2R 7AN.

Share Capital
Authorized
£7,500,000 in shares of £1 each
Issued and fully paid
£7,415,340

Loan Capital
Now being issued
£575,000 in 5,750,000 Oil Production Stock Units of
10p each
£57,500,000 in 14 per cent. Unsecured Loan Stock 1981/83

LSMO has outstanding £12,000,000 Floating Rate Unsecured Loan Stock 1976, which it is intended will be repaid out of the proceeds of the LSMO issues. Save as disclosed above and for intra-group transactions, neither LSMO nor any of its subsidiaries has outstanding any borrowings or indebtedness in the form of borrowings, including bank overdrafts, facilities under acceptance or acceptance credits, mortgages, charges or hire-purchase commitments. Commitments arising from LSMO's participation in the Ninian Project are mentioned below; LSMO and its subsidiaries have no material contingent liabilities outstanding.

Scottish Canadian Oil & Transportation Company Limited

(Incorporated in England under the Companies Act 1948 to 1967; Registered Number 570280.)

The Directors of SCOT collectively and individually accept full responsibility for the accuracy of the information given in this document so far as it is relevant to the issues by SCOT, and confirm, having made all reasonable enquiries, that, to the best of their knowledge and belief, there are no other facts the omission of which would make any statement herein relevant to such issues misleading.

Directors
GEORGE FREDERICK SEAMONT GRANT (Chairman),
Church House, Washington, Pulborough, Sussex RH20 4AS.
GEORGE WILLIAM SEARLE, C.B.E., D.S.C., F.C.A. (Managing Director),
104 Mountjoy House, Barbican, London EC2Y 8BP.
MICHAEL JEREMY KINDERSLEY BELMONT,
Grant House, Standlake, Oxfordshire OX8 7QA.
GRAHAM PAUL LEDEBOER, O.F.C.,
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JOHN MICHAEL PIERCE (Canadian),
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EDMUNDO HOYLE VESTEV,
Waltons, Ashdon, Saffron Walden, Essex CB10 2JD.
Alternate Directors
SAMUEL GEORGE ARMSTRONG, BARON VESTEV DE
KINGSWOOD (Alternate to Mr. E. H. Vestev),
Stowell Park, Northleach, Gloucestershire GL54 3LE.
PETER JOHN SMITH (Alternate to Mr. M. J. K. Belmont),
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WILLIAM WAYNE GREENTREE (Canadian),
(Alternate to Mr. J. M. Pierce),
Woodside, Welcomes Road, Kenley, Surrey.

Secretaries
James Finlay & Co. Limited,
Hellenic House, 87/87 Bath Street, Glasgow G2 2EZ.
Registered Office
12 Tokenhouse Yard, London EC2R 7AN.

Share Capital
Authorized
£1,750,000 in shares of £1 each
Issued and fully paid
£5,400,000

Loan Capital
Now being issued
£175,000 in 1,750,000 Oil Production Stock Units of
10p each
£17,500,000 in 14 per cent. Unsecured Loan Stock 1981/83

SCOT has outstanding £3,000,000 Floating Rate Unsecured Loan Stock 1976, which it is intended will be repaid out of the proceeds of the SCOT issues. Save as disclosed above, SCOT has no outstanding borrowings or indebtedness in the nature of borrowings, including bank overdrafts, facilities under acceptance or acceptance credits, mortgages, charges or hire-purchase commitments. Commitments arising from SCOT's participation in the Ninian Project are mentioned below; SCOT has no material contingent liabilities outstanding.

LSMO and SCOT

Technical Advisers
Morgan Grenfell & Co. Limited, 23 Great Winchester Street, London EC2P 2AX.

Bankers
Cazenove & Co., 12 Tokenhouse Yard, London EC2R 7AN, and The Stock Exchange,
R. C. Greig & Co., 139 St Vincent Street, Glasgow G2 5JP, and The Stock Exchange.

Insurance
for the holders of the OPS: Commercial Union Assurance Company Limited, St Helen's,
1 Undershaft, London EC3P 3DQ.
for the holders of the Loan Stocks: General Accident Fire and Life Assurance Corporation
Limited, General Buildings, Perth PH1 5TP.

Solicitors
to LSMO and to SCOT: Slaughter and May, 36 Abchurch Lane, London EC4N 3DF.
to Morgan Grenfell & Co. Limited: Freshfields, Grindell House, 25 Newgate Street,
London EC1A 7LH.
to the Trustee: Liddell & Paine, Barnington House, 58/57 Graham Street,
London EC2V 7JA.

Auditors and Reporting Accountants
to LSMO: Whitley Murray & Co., Chartered Accountants, 176 West George Street,
Glasgow G2 2LD.
to SCOT: Arthur Young McClelland Moore & Co., Chartered Accountants,
151 West George Street, Glasgow G2 2JF.

Technical Advisers
Ranger Oil (U.K.) Limited, Glen House, Stag Place, London SW1E 5AG.

Reporting Petroleum Consultants
DeGolyer and MacNaughton, One Energy Square, Dallas, Texas 75206, U.S.A.

Bankers
to LSMO: Williams & Glyn's Bank Limited, 67 Lombard Street, London EC3P 3DL.
to SCOT: The Royal Bank of Scotland Limited, 62 Lombard Street, London EC3P 3OE.

Receiving Bankers, Registrars and Transfer Office
Williams & Glyn's Bank Limited, 16 Old Broad Street, London EC2N 1DL.

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Part 1: London & Scottish Marine Oil Company Limited

1. THE COMPANY

(a) History and Business

LSMO was incorporated in England on 23rd April, 1971 for the purpose of exploring for and producing oil and gas, principally in the United Kingdom sector of the North Sea. Its shareholders are predominantly English and Scottish insurance companies and investment trusts.

In 1972, LSMO, in association with others, was granted three licences to explore for and produce oil and gas in the United Kingdom sector of the North Sea. LSMO extended its interests in these licences by acquisitions from Cawoods Holdings Limited ("Cawoods") and National Carbonising Company, Limited ("NCC"). Details of these licences and LSMO's interests therein are set out in paragraph 3 below and in Appendix II.

In January 1974, oil was discovered in Block 3/8, in which LSMO has a 23 per cent. interest, and the existence of a major oil field in that Block and in the adjacent Block 3/3 was subsequently confirmed as a result of further exploratory drilling. The field, which has been named the Ninian Field ("the Field"), and in which LSMO's interest (on the basis of its 23 per cent. interest in Block 3/8) is currently estimated at 8.9 per cent., is one of the largest yet discovered in the United Kingdom sector of the North Sea. Work is at present under way to develop the Field commercially.

Since its formation, LSMO has been advised by Ranger Oil (U.K.) Limited ("Ranger") in relation to applications for licences, exploration of areas awarded, development of the Field and other technical matters. Ranger, which is a participant in all the licences in which LSMO has an interest, is a wholly owned subsidiary of Ranger Oil (Canada) Limited ("Ranger Canada"); Ranger Canada's business is the exploration for, and development and production of, oil and gas in several areas of the world. Further information about Ranger and Ranger Canada is set out in paragraph 5 below.

(b) The Future

The prosperity of LSMO in the next few years is largely dependent on the successful exploitation of its interest in the Field. LSMO may apply for further licences in the United Kingdom sector of the North Sea and elsewhere, should suitable opportunities arise, but such applications and any exploration costs arising therefrom, or from any further exploration on LSMO's existing licences, will be financed independently and not from the moneys being raised by the present issues.

Discussions have taken place in the past with a view to a merger between LSMO and SCOT. However, SCOT is currently participating in the drilling of an exploration well in Block 23/27, in which LSMO is not a participant. Accordingly, the merger discussions have been suspended but will be resumed as soon as possible with the intention of effecting the merger during 1976. As shown in Appendix II, SCOT is a participant in two of the licences in which LSMO is interested, including that relating to Block 3/8, and it has an interest in one other North Sea licence. LSMO and SCOT have a number of shareholders and Directors in common. It is the intention that a merger would involve the consolidation into single issues of the two OPS and the two Loan Stock issues now being made by the two companies, and that a listing on The Stock Exchange would be sought for the share capital of the combined company.

2. BRIEF DESCRIPTION OF THE NINIAN PROJECT

The principal asset of LSMO is its interest, currently estimated to be 6.9 per cent., in the Ninian Project ("the Project"), described in greater detail in Part 4 below. The Project comprises the development of the Field, the construction of the Ninian pipeline ("the Pipeline") and a share in the terminal facilities now being built at Sullom Voe in the Shetland Islands. LSMO's full enjoyment of its interest in the Project is contingent upon its meeting its share of all the costs related to the Project, and an estimate of LSMO's share of the capital cost is given in paragraph 7 below. Production is scheduled to commence in the second quarter of 1978.

The Field is located some 85 miles east of the Shetland Islands in water approximately 450 feet deep. The oil reservoir lies some 10,000 feet below sea level in Middle Jurassic sandstone, which has been proved productive elsewhere in the North Sea. The locations of the Field and other Blocks in which LSMO is interested are shown in Map 1.

The Field is being developed as a joint enterprise between the participants in Blocks 3/3 and 3/8. The Project is managed by the Ninian Management Committee ("NMC") and other committees, on which the participants in the Field are represented, Chevron Petroleum

(U.K.) Limited ("Chevron") has been appointed Operator for the Field by NMC; BP Petroleum Development Limited ("BP") has been appointed Constructor and Operator for the Pipeline, and Constructor for the terminal facilities. With certain exceptions which require unanimous agreement, all decisions of NMC require an affirmative vote of not less than 75 per cent., and are binding upon all participants in the Project. LSMO, with its present interest, can therefore only exercise limited voting power on decisions relating to the Project.

NMC has decided on an 84-well, two platform development, on which work has already commenced and on which heavy capital expenditure is now being incurred. However, it is likely that additional production facilities will be incorporated into the development in due course. Various alternatives are being considered as to how best to provide these facilities and when to install them, but a decision is not expected before the middle of 1978 at the earliest.

Independent petroleum consultants, OeGolyer and MacNaughton, were instructed to report on the reserves in the Field and to produce certain production forecasts. Their report is set out in Appendix I. It will be seen from that report that OeGolyer and MacNaughton estimate, on the basis of the information provided to them by holders of the licences, that the recoverable oil from the Field is 963,318,000 barrels of proved oil reserves and 146,065,000 barrels of probable oil reserves. OeGolyer and MacNaughton also estimate that primary natural gas liquids available amount to some 20,000,000 additional barrels.

On the basis of information on the planned development programme provided by Ranger, which includes an assumption that production will commence in the second half of 1978, OeGolyer and MacNaughton have predicted that, by the end of the year 2000, the Field will have produced 772,123,000 barrels of proved oil and 117,420,000 barrels of probable oil (889,543,000 in total). OeGolyer and MacNaughton have also made an alternative prediction, based on the addition of certain further production facilities, which shows oil produced to the middle of the year 1998 at 890,215,000 barrels of proved oil and 135,378,000 barrels of probable oil (1,025,593,000 in total).

Either of the plans could result in greater or lesser volumes of oil being recovered than those shown above if the Field characteristics, or if the location of the wells or the oil production plan which NMC finally adopts, differ from those assumed. If future technological advances in methods of recovery can be applied to the Field, or if conditions, and in particular the oil price, at the time make it economic to prolong the productive period, a greater volume of oil might be recovered.

3. LICENCE AND OTHER INTERESTS OF LSMO

LSMO is a participant in the three licences referred to below. The minimum work obligation imposed by each of them has been completed and, as far as the Directors are aware, all other provisions of the licences have been complied with. LSMO also has an investment in European Marine Oil N.V. Details of the Licence interests of LSMO and a summary of the principal terms governing such licences are given in Appendix II, where it is explained that, six years after the issue of a licence, the licensee must surrender half the acreage of the area covered by the licence. Since the licensee may choose which sections of the licence are to be surrendered (within specified limits), the Directors consider that the consequent reduction in the licensed areas will not require LSMO to surrender any interest in the Field or any other area presently considered to be of potential commercial value.

License P.199

LSMO has a 23 per cent. interest in Licence P.199, which relates to Block 3/8. Block 3/8 includes part of the Field, which was first discovered with Well 3/8-1, and subsequently confirmed as a major field by drilling in Block 3/3 and by a second Well 3/8-2.

Outside the limits of the Field, but still within Block 3/8, two other geological structures have been explored by drilling two further wells. Well 3/8-3 encountered oil-bearing sands; however it cannot be ascertained from the results of this well whether the accumulation is commercial. Well 3/8-4 was drilled as a joint well with the licensees of Block 3/3 near the mutual boundary in the south-east corner of Block 3/8. This well tested small quantities of hydrocarbons in what is believed to be a north-westerly extension of the Alwyn Field.

License P.128

LSMO has a 22.5 per cent. interest in Licence P.128, which covers Blocks 48/18b and 48/19b. The work obligation to drill one exploration well has been completed; the well has resulted in a gas discovery, which is not considered to be commercial at this time.

License P.229

LSMO owns a 50 per cent. interest in Licence P.229, which covers Blocks 3/30, 4/21, 4/28 and 21/18. The work obligation to carry out a seismic survey and to drill two exploration wells has been completed and the wells plugged and abandoned.

European Marine Oil N.V.

LSMO owns 250,000 shares of U.S. \$1 par value, 60c paid, of European Marine Oil N.V. ("EMO"), which represents 12.5 per cent. of its issued equity capital. EMO, which is incorporated in the Netherlands Antilles, is a member of a drilling partnership exploring in North America. It is also participating in an exploration licence to drill off the Atlantic Coast of Spain and has applied with other companies for an exclusive exploration licence offshore the Irish Republic. For each of these projects, the Operator is Ranger Canada or one of its subsidiaries.

4. DIRECTORS AND MANAGEMENT OF LSMO

Mr. G. F. B. Grant, the Chairman, is Deputy Chairman of Commercial Union Assurance Company Limited and a Director of Witan Investment Company Limited, both of which companies are shareholders in LSMO.

Mr. G. W. Searle has been Managing Director since August 1974. Mr. Searle joined the Anglo-Iranian Oil Company Limited (now The British Petroleum Company Limited) in 1948 and, prior to his retirement in March 1974, was Director of Finance and Planning and Chairman of the Executive Committee of BP Trading Limited, the principal trading subsidiary of The British Petroleum Company Limited. Mr. Searle, who is 61, is also Managing Director of SCOT and is Chairman of Star Offshore Services Limited, a company formed in 1974 to provide services for the oil industry in offshore operations.

Mr. M. J. K. Belmont and Mr. P. J. Smith, his Alternate, are partners in Cazenove & Co., Members of The Stock Exchange. Mr. Belmont is also a Director of EMO.

Mr. E. Binks is Chairman and Managing Director of Cawoods Holdings Limited, a shareholder in LSMO.

Mr. W. G. Cochrane is the Investment Manager of The Edinburgh Investment Trust Limited, a shareholder in LSMO.

Mr. G. P. Ledebor is a Director of The Mercantile Investment Trust Limited, a shareholder in LSMO.

Sir John Muir, Bart. is a Director of James Finlay & Co. Limited, Secretaries to and a shareholder in LSMO. He is also a Director of Scottish United Investors Limited, a shareholder in LSMO.

Mr. J. M. Pierce is President of, and a substantial shareholder in, Ranger Canada, the parent company of Ranger. He is also Chairman of Ranger and a Director of EMO. Mr. W. W. Greentree, his Alternate, is a Vice President of Ranger.

Mr. O. F. G. Stroud is Chief Executive of National Carbonising Company Limited, a shareholder in LSMO.

Mr. H. D. H. Willis is a Director of Malton Investment Trust Limited, a shareholder in LSMO.

Mr. Searle is the only executive director of LSMO and is assisted by a small staff, which is shared with SCOT. Secretarial and accounting services are provided by James Finlay & Co. Limited, and technical and other services are provided by Ranger, as mentioned in paragraph 5 below.

5. SERVICES PROVIDED BY RANGER

Under an agreement dated 21st January, 1976 (but deemed to have been operative since 1st July, 1974), Ranger provides LSMO with administrative and supervisory services and general advice on relevant technical aspects in relation to the Project.

Ranger represents LSMO on NMC and other committees relating to the Project on which LSMO is entitled to be represented and, except to the extent that LSMO otherwise instructs it, is entitled to vote and commit LSMO as Ranger deems appropriate.

The consideration payable to Ranger by LSMO under the agreement consists of LSMO's proportionate share of the expenses incurred by Ranger in relation to the Project on behalf of members of the Ranger Group (which consists of Ranger, LSMO and SCOT), and a sum in respect of services in relation to the Project provided by Ranger Canada outside the United Kingdom.



Part 2: Scottish Canadian Oil & Transportation Company Limited

9. THE COMPANY

(a) History and Business

SCOT was incorporated in England on 15th January, 1970 for the purpose of exploring for and producing oil and gas, principally in the United Kingdom sector of the North Sea. Its shareholders are predominantly Scottish and English insurance companies and investment trusts.

SCOT, in association with others, has been granted three licences, one in 1970 and two in 1972, to explore for and produce oil and gas in the United Kingdom sector of the North Sea. Details of these licences and SCOT's interests therein are set out in paragraph 11 below and in Appendix II.

In January 1974, oil was discovered in Block 3/8, in which SCOT has a 7 per cent. interest, and the existence of a major oil field in that Block and in the adjacent Block 3/3 was subsequently confirmed as a result of further exploratory drilling. The field, which has been named the Ninian Field ("the Field"), and in which SCOT's interest (on the basis of its 7 per cent. interest in Block 3/8) is currently estimated at 2.1 per cent., is one of the largest yet discovered in the United Kingdom sector of the North Sea. Work is at present under way to develop the Field commercially.

Since its formation, SCOT has been advised by Ranger Oil (U.K.) Limited ("Ranger") in relation to applications for licences, exploration of areas awarded, development of the Field and other technical matters. Ranger, which is a participant in all the licences in which SCOT has an interest, is a wholly owned subsidiary of Ranger Oil (Canada) Limited ("Ranger Canada"); Ranger Canada's business is the exploration for, and development and production of, oil and gas in several areas of the world. Further information about Ranger and Ranger Canada is set out in paragraph 13 below.

(b) The Future

The prosperity of SCOT in the next few years is largely dependent on the successful exploitation of its interest in the Field. SCOT may apply for further licences in the United Kingdom sector of the North Sea and elsewhere, should suitable opportunities arise, but such applications and any exploration costs arising therefrom, or from any current or further exploration on SCOT's existing licences, will be financed independently and not from the moneys being raised by the present issues.

Discussions have taken place in the past with a view to a merger between SCOT and LSMO. However, SCOT is currently participating in the drilling of an exploration well in Block 23/27, in which LSMO is not a participant. Accordingly, the merger discussions have been suspended but will be resumed as soon as possible with the intention of effecting the merger during 1976. As shown in Appendix II, LSMO is a participant in two of the licences in which SCOT is interested, including that relating to Block 3/8, and it has an interest in one other North Sea licence. SCOT and LSMO have a number of shareholders and Directors in common. It is the intention that a merger would involve the consolidation into single issues of the two OPS and the two Loan Stock issues now being made by the two companies, and that a listing on The Stock Exchange would be sought for the share capital of the combined company.

10. BRIEF DESCRIPTION OF THE NINIAN PROJECT

The principal asset of SCOT is its interest, currently estimated to be 2.1 per cent., in the Ninian Project ("the Project"), described in greater detail in Part 4 below. The Project comprises the development of the Field, the construction of the Ninian pipeline ("the Pipeline") and a share in the terminal facilities now being built at Sullom Voe in the Shetland Islands. SCOT's full enjoyment of its interest in the Project is contingent upon its meeting its share of all the costs related to the Project, and an estimate of SCOT's share of the capital cost is given in paragraph 15 below. Production is scheduled to commence in the second quarter of 1978.

The Field is located some 85 miles east of the Shetland Islands in water approximately 450 feet deep. The oil reservoir lies some 10,000 feet below sea level in Middle Jurassic sandstone, which has been proved productive elsewhere in the North Sea. The locations of the Field and other Blocks in which SCOT is interested are shown in Map 1.

The Field is being developed as a joint enterprise between the participants in Blocks 3/3 and 3/8. The Project is managed by the

Ninian Management Committee ("NMC") and other committees, on which the participants in the Field are represented. Chevron Petroleum (U.K.) Limited ("Chevron") has been appointed Operator for the Field by NMC; BP Petroleum Development Limited ("BP") has been appointed Constructor and Operator for the Pipeline, and Constructor for the terminal facilities. With certain exceptions which require unanimous agreement, all decisions of NMC require an affirmative vote of not less than 75 per cent., and are binding upon all participants in the Project. SCOT, with its present interest, can therefore only exercise limited voting power on decisions relating to the Project.

NMC has decided on an 84-well, two platform development, on which work has already commenced and on which heavy capital expenditure is now being incurred. However, it is likely that additional production facilities will be incorporated into the development in due course. Various alternatives are being considered as to how best to provide these facilities and when to install them, but a decision is not expected before the middle of 1978 at the earliest.

Independent petroleum consultants, OeGolyer and MacNaughton, were instructed to report on the reserves in the Field and to produce certain production forecasts. Their report is set out in Appendix I. It will be seen from that report that OeGolyer and MacNaughton estimate, on the basis of the information provided to them by holders of the licences, that the recoverable oil from the Field is 963,318,000 barrels of proved oil reserves and 146,065,000 barrels of probable oil reserves. OeGolyer and MacNaughton also estimate that primary natural gas liquids available amount to some 20,000,000 additional barrels.

On the basis of information on the planned development programme provided by Ranger, which includes an assumption that production will commence in the second half of 1978, OeGolyer and MacNaughton have predicted that, by the end of the year 2000, the Field will have produced 772,123,000 barrels of proved oil and 117,420,000 barrels of probable oil (889,543,000 in total). OeGolyer and MacNaughton have also made an alternative prediction, based on the addition of certain further production facilities, which shows oil produced to the middle of the year 1998 at 890,215,000 barrels of proved oil and 135,378,000 barrels of probable oil (1,025,593,000 in total).

Either of the plans could result in greater or lesser volumes of oil being recovered than those shown above if the Field characteristics, or if the location of the wells or the oil production plan which NMC finally adopts, differ from those assumed. If future technological advances in methods of recovery can be applied to the Field, or if conditions, and in particular the oil price, at the time make it economic to prolong the productive period, a greater volume of oil might be recovered.

11. LICENCE AND OTHER INTERESTS OF SCOT

SCOT is a participant in the three licences referred to below. Except as mentioned under P.114 below, the minimum work obligation imposed by each of them has been completed and, as far as the Directors are aware, all other provisions of the licences have been complied with. SCOT also has an investment in European Marine Oil N.V. Details of the Licence interests of SCOT and a summary of the principal terms governing such licences are given in Appendix II, where it is explained that, six years after the issue of a licence, the licensee must surrender half the acreage of the area covered by the licence. Since the licensee may choose which sections of the licence are to be surrendered (within specified limits), the Directors consider that the consequent reduction in the licensed areas will not require SCOT to surrender any interest in the Field or any other area presently considered to be of potential commercial value.

License P.199

SCOT has a 7 per cent. interest in Licence P.199, which relates to Block 3/8. Block 3/8 includes part of the Field, which was first discovered with Well 3/8-1, and subsequently confirmed as a major field by drilling in Block 3/3 and by a second Well 3/8-2.

Outside the limits of the Field, but still within Block 3/8, two other geological structures have been explored by drilling two further wells. Well 3/8-3 encountered oil-bearing sands; however it cannot be ascertained from the results of this well whether the accumulation is commercial. Well 3/8-4 was drilled as a joint well with the licensees of Block 3/3 near the mutual boundary in the south-east corner of Block 3/8. This well tested small quantities of hydrocarbons in what is believed to be a north-westerly extension of the Alwyn Field.

License P.114

SCOT has a 45 per cent. interest in Licence P.114, which covers Blocks 22/19, 22/27, 23/11 and 23/27. The work obligation to carry out a seismic survey and to drill four exploration wells will be completed when Well 23/27-3, which is currently being drilled, reaches its projected total depth. Wells 22/19-1, 22/27-2 and 23/11-1 have been plugged and abandoned.

License P.229

SCOT has a 1 per cent. interest in Licence P.229, which covers Blocks 3/30, 4/21, 4/28 and 21/18. The work obligation to carry out a seismic survey and to drill two exploration wells has been completed and the wells plugged and abandoned.

European Marine Oil N.V.

SCOT owns 50,000 shares of U.S. \$1 par value, 60c paid, of European Marine Oil N.V. ("EMO"), which represents 2.5 per cent. of its issued equity capital. EMO, which is incorporated in the Netherlands Antilles, is a member of a drilling partnership exploring in North America. It is also participating in an exploration licence to drill off the Atlantic Coast of Spain and has applied with other companies for an exclusive exploration licence offshore the Irish Republic. For each of these projects, the Operator is Ranger Canada or one of its subsidiaries.

12. DIRECTORS AND MANAGEMENT OF SCOT

Mr. G. F. B. Grant, the Chairman, is Deputy Chairman of Commercial Union Assurance Company Limited and a Director of Witan Investment Company Limited, both of which companies are shareholders in SCOT.

Mr. G. W. Searle has been Managing Director since August 1974. Mr. Searle joined the Anglo-Iranian Oil Company Limited (now The British Petroleum Company Limited) in 1948 and, prior to his retirement in March 1974, was Director of Finance and Planning and Chairman of the Executive Committee of BP Trading Limited, the principal trading subsidiary of The British Petroleum Company Limited. Mr. Searle, who is 61, is also Managing Director of LSMO and is Chairman of Star Offshore Services Limited, a company formed in 1974 to provide services for the oil industry in offshore operations.

Mr. M. J. K. Belmont and Mr. P. J. Smith, his Alternate, are partners in Cazenove & Co., Members of The Stock Exchange. Mr. Belmont is also a Director of EMO.

Mr. G. P. Ledebor is a Director of The Mercantile Investment Trust Limited, a shareholder in SCOT.

Sir John Muir, Bart. is a Director of James Finlay & Co. Limited, Secretaries to SCOT. He is also a Director of Scottish United Investors Limited, a shareholder in SCOT.

Mr. J. M. Pierce is President of, and a substantial shareholder in, Ranger Canada, the parent company of Ranger. He is also Chairman of Ranger and a Director of EMO. Mr. W. W. Greentree, his Alternate, is a Vice President of Ranger.

Mr. J. W. A. Shaw Stewart is Chairman of Stewart Fund Managers Limited, managers of the Scottish American Investment Company Limited, a shareholder in SCOT.

Mr. E. H. Vestey is Chairman of Blue Star Line Limited, a shareholder in SCOT, and is also a Director of Ranger. Lord Vestey, his Alternate, is a Director of Blue Star Line Limited.

Mr. Searle is the only executive director of SCOT and is assisted by a small staff, which is shared with LSMO. Secretarial and accounting services are provided by James Finlay & Co. Limited, and technical and other services are provided by Ranger, as mentioned in paragraph 13 below.

13. SERVICES PROVIDED BY RANGER

Under an agreement dated 21st January, 1976 (but deemed to have been operative since 1st July, 1974), Ranger provides SCOT with administrative and supervisory services and general advice on relevant technical aspects in relation to the Project.

Ranger represents SCOT on NMC and other committees relating to the Project on which SCOT is entitled to be represented and, except to the extent that SCOT otherwise instructs it, is entitled to vote and commit SCOT as Ranger deems appropriate.

The agreement continues until 1999 unless previously terminated by either party giving not less than twelve months' notice. Ranger Canada has undertaken to ensure that Ranger is at all times in a position to fulfil its obligations under this agreement.

Ranger represents the Ranger Group in dealings with BP as Operator in respect of Licence P.189. Ranger acts as Operator in respect of Licences P.128 and P.229. LSMO has acted in close co-operation with Ranger and has been able to rely upon Ranger's technical and other supporting services in connection with the whole of its exploration programme.

Ranger is a subsidiary of Ranger Canada, which was incorporated in Ontario in 1950, and whose shares are listed on the Toronto, American and the London Stock Exchanges. Although Ranger Canada's activities were originally concentrated in Canada and the United States it now has interests in several other areas of the world, including North Sea where its involvement is substantial.

Ranger first carried out an extensive technical survey of the United Kingdom sector of the North Sea in 1964 when it applied unsuccessfully for a production licence in the first round of licence awards. In 1970, it again applied for a production licence, this time successfully, with SCOT and another company, and in 1972 it was in the grant of the three licences referred to in paragraph 3. Since 1972 Ranger as Operator has drilled seven wells in the United Kingdom sector of the North Sea and is currently drilling an eighth well. It also participated with BP or Esso Exploration Norway Inc. in six further wells in the North Sea.

Over the past five years, Ranger has employed in the United Kingdom an experienced team of engineers, geologists, geophysicists and management personnel for work on the North Sea.

6. STATE PARTICIPATION

Her Majesty's Government's intention to seek majority State participation in commercial fields held under existing licences was set out in the White Paper "U.K. Offshore Oil and Gas Policy", published in 1974. Since publication of this White Paper, it has been confirmed in Ministerial statements that participation negotiations are voluntary, and that it is intended that participation will leave the companies concerned financially neither better nor worse off than if they had not entered into participation agreements.

The Directors of LSMO considered that it would be in the interests of LSMO to enter into discussions with the Government in May 1975 agreed to early negotiations regarding the acquisition by the Government of a 51 per cent. participation in LSMO's commercial discoveries in the North Sea, and agreed in principle to such participation subject to satisfactory terms. Initial negotiations were aimed at agreement under which the British National Oil Corporation ("BNOC") would, when incorporated, obtain 51 per cent. of LSMO's interest in the Project and would, in return for a reward to be agreed, contribute proportionately towards the capital costs of the Project. The text of a letter dated 14th November, 1975 from the Department of Energy outlining possible bases for such an agreement is set out in Appendix III.

Following further discussions with the Department of Energy, the Directors have now decided that the interests of LSMO would be best served by LSMO continuing to finance its present full interest in the Project without seeking any contribution from BNOC. The text of a further letter dated 20th January, 1976 from the Department of Energy confirming that, in this event, LSMO will continue to enjoy the full financial benefit of its present interest in the Project and that accordingly it will be financially neither better nor worse off is also set out in Appendix III. The letter indicates that a participation agreement on this new basis could take a form by which BNOC would obtain title to 51 per cent. of LSMO's interest in the Field, participating in the operating committees and enjoying its proportionate voting rights; LSMO would remain responsible for all exploration, development and operating costs (including Government royalties) but would continue to own beneficially all relevant assets and all petroleum produced, subject to BNOC having an option (under an option agreement on commercial terms) to purchase 51 per cent. of the production at market price.

Any agreement under which LSMO transfers or disposes of, part or all of its interest in the Field would be subject to certain protective rights, which would allow the other participants in Licence P.199 an opportunity to acquire that interest on terms and conditions

The consideration payable to Ranger by SCOT under the agreement consists of SCOT's proportionate share of the expenses incurred by Ranger in relation to the Project on behalf of members of the Ranger Group (which consists of Ranger, SCOT and LSMO), and a sum in respect of services in relation to the Project provided by Ranger Canada outside the United Kingdom.

The agreement continues until 1999 unless previously terminated by either party giving not less than twelve months' notice. Ranger Canada has undertaken to ensure that Ranger is at all times in a position to fulfil its obligations under this agreement.

Ranger represents the Ranger Group in dealings with BP as Operator in respect of Licence P.189. Ranger acts as Operator in respect of Licences P.114 and P.229. SCOT has acted in close co-operation with Ranger and has been able to rely upon Ranger's technical and other supporting services in connection with the whole of its exploration programme.

Ranger is a subsidiary of Ranger Canada, which was incorporated in Ontario in 1950, and whose shares are listed on the Toronto, American and the London Stock Exchanges. Although Ranger Canada's activities were originally concentrated in Canada and the United States it now has interests in several other areas of the world, including the North Sea where its involvement is substantial.

Ranger first carried out an extensive technical survey of the United Kingdom sector of the North Sea in 1964 when it applied unsuccessfully for a production licence in the first round of licence awards. In 1970, it again applied for a production licence, this time successfully, with SCOT and another company, and in 1972 it was in the grant of the three licences referred to in paragraph 3. Since 1972 Ranger as Operator has drilled seven wells in the United Kingdom sector of the North Sea and is currently drilling an eighth well. It also participated with BP or Esso Exploration Norway Inc. in six further wells in the North Sea.

Over the past five years, Ranger has employed in the United Kingdom an experienced team of engineers, geologists, geophysicists and management personnel for work on the North Sea.

14. STATE PARTICIPATION

Her Majesty's Government's intention to seek majority State participation in commercial fields held under existing licences was set out in the White Paper "U.K. Offshore Oil and Gas Policy", published in 1974. Since publication of this White Paper, it has been confirmed in Ministerial statements that participation negotiations are voluntary and that it is intended that participation will leave the companies concerned financially neither better nor worse off than if they had entered into participation agreements.

The Directors of SCOT considered that it would be in the interests of SCOT to enter into discussions with the Government in May 1975 agreed to early negotiations regarding the acquisition by the Government of a 51 per cent. participation in SCOT's commercial discoveries in the North Sea, and agreed in principle to such participation subject to satisfactory terms. Initial negotiations were aimed at agreement under which the British National Oil Corporation ("BNOC") would, when incorporated, obtain 51 per cent. of SCOT's interest in the Project and would, in return for a reward to be agreed, contribute proportionately towards the capital costs of the Project. The text of a letter dated 14th November, 1975 from the Department of Energy outlining possible bases for such an agreement is set out in Appendix III.

Following further discussions with the Department of Energy, the Directors have now decided that the interests of SCOT would be best served by SCOT continuing to finance its present full interest in the Project without seeking any contribution from BNOC. The text of a further letter dated 20th January, 1976 from the Department of Energy confirming that, in this event, SCOT will continue to enjoy the full financial benefit of its present interest in the Project and that accordingly it will be financially neither better nor worse off is also set out in Appendix III. The letter indicates that a participation agreement on this new basis could take a form by which BNOC would obtain title to 51 per cent. of SCOT's interest in the Field, participating in the operating committees and enjoying its proportionate voting rights; SCOT would remain responsible for all exploration, development and operating costs (including Government royalties) but would continue to own beneficially all relevant assets and all petroleum produced, subject to BNOC having an option (under an option agreement on commercial terms) to purchase 51 per cent. of the production at market price.

Part 1: LSMO continued

materially less favourable than those on which such transfer or sale is proposed to take place. Any proposed State participation involving the transfer of title to a part of LSMO's interest would be subject to these pre-emptive rights.

Although LSMO has held extensive detailed negotiations with the Government since July 1975 on other bases, no offer of participation has been made by which participation in the project could be achieved without BNOG contributing towards the costs of the project. Should it prove impossible for LSMO to negotiate an agreement which, in LSMO's view, is no worse off or which would not achieve the desired results due to the exercise of the pre-emptive rights mentioned above, then LSMO would withdraw from the negotiations which, as stated above, are voluntary.

ESTIMATED COSTS

Estimated capital cost of the Ninian Project

NMC has authorised the development of the Field on the basis of production platforms, which together will have the capacity to produce 100,000 bbl/d. As described in greater detail in Part 4, work has been started on the platforms, the Pipeline and the terminal, which are the major components of the Project.

The Directors of LSMO have been advised by Ranger that the latest information provided by Chevron and BP shows that the total estimated cost for the Project of £1,138.9 million. The tables show a breakdown of this estimated cost between the main elements of the Project and also an estimated spread of this expenditure between 1974 and 1982 inclusive.

	Base Cost £m.	Escalation £m.	Contingency £m.	Total £m.
platforms and related production facilities	500.2	186.0	31.6	717.8
Pipeline	168.3	45.3	27.4	241.0
terminal facilities at Sullom Voe	97.2	63.0	19.8	180.0
	765.7	294.3	78.8	1,138.8

The total estimated costs are expected to arise as follows:

	1974/5	1976	1977	1978	1979	1980	1981	1982	Total
	134.4	337.3	331.7	151.2	72.9	49.4	47.1	14.3	1,138.8

The escalation provisions are to cover increases in the general levels of materials and labour due to inflation. The contingency provisions are to cover work and/or costs within the Project development plan which cannot be foreseen at the time of preparing an estimate, to cover the uncertainties inherent in any estimate.

Based on the above figures and its present 6.9 per cent interest in the Project, LSMO's share of the total estimated cost amounts to £78.8 million. At 31st December, 1975, LSMO had paid in respect of the Project £9.3 million, leaving £69.5 million to be provided in the 1976 to 1982 inclusive on the assumption that the escalation and contingency provisions shown above will be those required.

Other cost factors

In addition to its contribution to the capital cost of the Project, as shown above, LSMO will have the following additional major expenditure in connection with the Project:

- interest on the Loan Stock now being issued, and other financing costs;
- half-yearly payments on the OPS once the Field is in production; and
- payments to Ranger for past and future services under the agreement referred to in paragraph 5 above.

The costs related to the Project are expected to be reduced by cost interest on surplus cash balances available from time to time also by sales of spare capacity, referred to in paragraph 24(c) and in respect of both the Pipeline and the terminal facilities, to participants in other fields in the vicinity of the Field. These sales of spare capacity would effectively reduce the capital cost of the Project, based on the sale of 50 per cent of the capacity of the Pipeline and 20 per cent of the Ninian share of the terminal, LSMO's share of the savings is estimated at about £10 million.

REASONS FOR AND PROCEEDS OF THE ISSUES

The costs of fulfilling LSMO's Licence obligations and of meeting its share of the development expenditure on the Project have until now been borne mainly by its original shareholders, £6,667,215 has been subscribed in cash for equity, the remainder of its present equity capital having been issued in connection with the acquisitions from Cawoods and NCC referred to above. In addition, £12,068,200 Floating Rate Unsecured Loan Stock 1978, repayable on or before 31st March, 1978, was issued in 1975 and has been used as an interim measure to meet the costs of LSMO's share of the Project until early in 1978. However, LSMO's share of expenditure still to be incurred in developing the Field is substantial, and the Directors of LSMO consider it is now appropriate to seek funds from a larger body of investors on a longer term basis.

The proceeds of the issues (after deducting expenses estimated at £2.0 million) will amount to approximately £56.1 million.

The table set out below demonstrates a possible relationship between the issues and LSMO's cash requirements over the period 1976 to 1982 inclusive, based on the principal assumptions given below. The table is given for illustrative purposes only and should not be taken as a forecast. The principal assumptions and the notes should be read in conjunction with the figures.

It is considered that the illustration below demonstrates the principal features of the financing route chosen by LSMO. Changes in the assumptions on which the illustration is based could materially affect the situation; in particular, the date of commencement of oil production, the capital costs of the Project and the net revenue from oil sales are fundamental.

As appears from the illustration, the present issues are not likely to be sufficient to enable LSMO to meet the full cost of its share of developing the Project, although they should cover a substantial proportion of that cost, most of which is due to be expended by the fourth quarter of 1977. By then, it is expected that the two production platforms will have been towed out and positioned, and that the main elements of the Pipeline and terminal facilities will be nearing completion, and therefore a number of the major risks should have been eliminated.

The Directors of LSMO believe that, in view of the uncertainties inherent in any major project of this kind, and in this instance also, the uncertainties relating to additional production facilities for the Project, it is right to make issues of this size at the present time, leaving decisions as to the amounts of any further moneys required and the methods to be adopted to provide them until the actual needs have become clearer.

Principal Assumptions

It is assumed—

- that the capital expenditure required will be for an 84-well, two platform development of the Field. The participants in the Project have discussed extensively the possibility of ordering additional production facilities in order to drain the reservoir of oil in the Field more effectively but, although NMC has decided that additional facilities may be required, no decision has been made on the nature of these additional facilities or when they will be ordered or commissioned. Accordingly, no provision has been made in the table for the extra cost of any such facilities;
- that LSMO will be able to borrow or raise the sums required to meet any cash shortfalls arising during the period;
- that production will commence in the second half of 1978 and will take place according to Case 1 of the DeGolyer and MacNaughton report set out in Appendix 1;
- that LSMO will sell the whole of its share of production of oil throughout the period at a price of U.S. \$12.50 per barrel, which has been treated as equivalent to £6.20 per barrel (an exchange rate of U.S. \$2.016 to £1);
- that any further exploration expenditure incurred by LSMO will not be met from the proceeds of the present issues;
- that LSMO finances, and has the benefit of, all its present interest in the Project, and that State participation will not affect this (see paragraph 6 above); and
- that the present rates, and system, of taxation (including the Government royalty) will remain unchanged throughout the period, and there will be no change in Government policy materially affecting production or LSMO's interest in the Project.

REASONS FOR AND PROCEEDS OF THE ISSUES

The costs of fulfilling SCOT's Licence obligations and of meeting its share of the development expenditure on the Project have until now been borne mainly by its original shareholders, £5,400,000 has been subscribed in cash for equity, in addition, £3,700,000 Floating Rate Unsecured Loan Stock 1978, repayable on or before 31st March, 1978, was issued in 1975 and has been used as an interim measure to meet the costs of SCOT's share of the Project until early in 1978. However, SCOT's share of expenditure still to be incurred in developing the Field is substantial, and the Directors of SCOT consider it is now appropriate to seek funds from a larger body of investors on a longer term basis.

The proceeds of the issues (after deducting expenses estimated at £0.7 million) will amount to approximately £17.0 million.

The table set out below demonstrates a possible relationship between the issues and SCOT's cash requirements over the period 1976 to 1982 inclusive, based on the principal assumptions given below. The table is given for illustrative purposes only and should not be taken as a forecast. The principal assumptions and the notes should be read in conjunction with the figures.

It is considered that the illustration below demonstrates the principal features of the financing route chosen by SCOT. Changes in the assumptions on which the illustration is based could materially affect the situation; in particular, the date of commencement of oil production, the capital costs of the Project and the net revenue from oil sales are fundamental.

As appears from the illustration, the present issues are not likely to be sufficient to enable SCOT to meet the full cost of its share of developing the Project, although they should cover a substantial proportion of that cost, most of which is due to be expended by the fourth quarter of 1977. By then, it is expected that the two production platforms will have been towed out and positioned, and that the main elements of the Pipeline and terminal facilities will be nearing completion, and therefore a number of the major risks should have been eliminated.

The Directors of SCOT believe that, in view of the uncertainties inherent in any major project of this kind, and in this instance also, the uncertainties relating to additional production facilities for the Project, it is right to make issues of this size at the present time, leaving decisions as to the amounts of any further moneys required and the methods to be adopted to provide them until the actual needs have become clearer.

Principal Assumptions

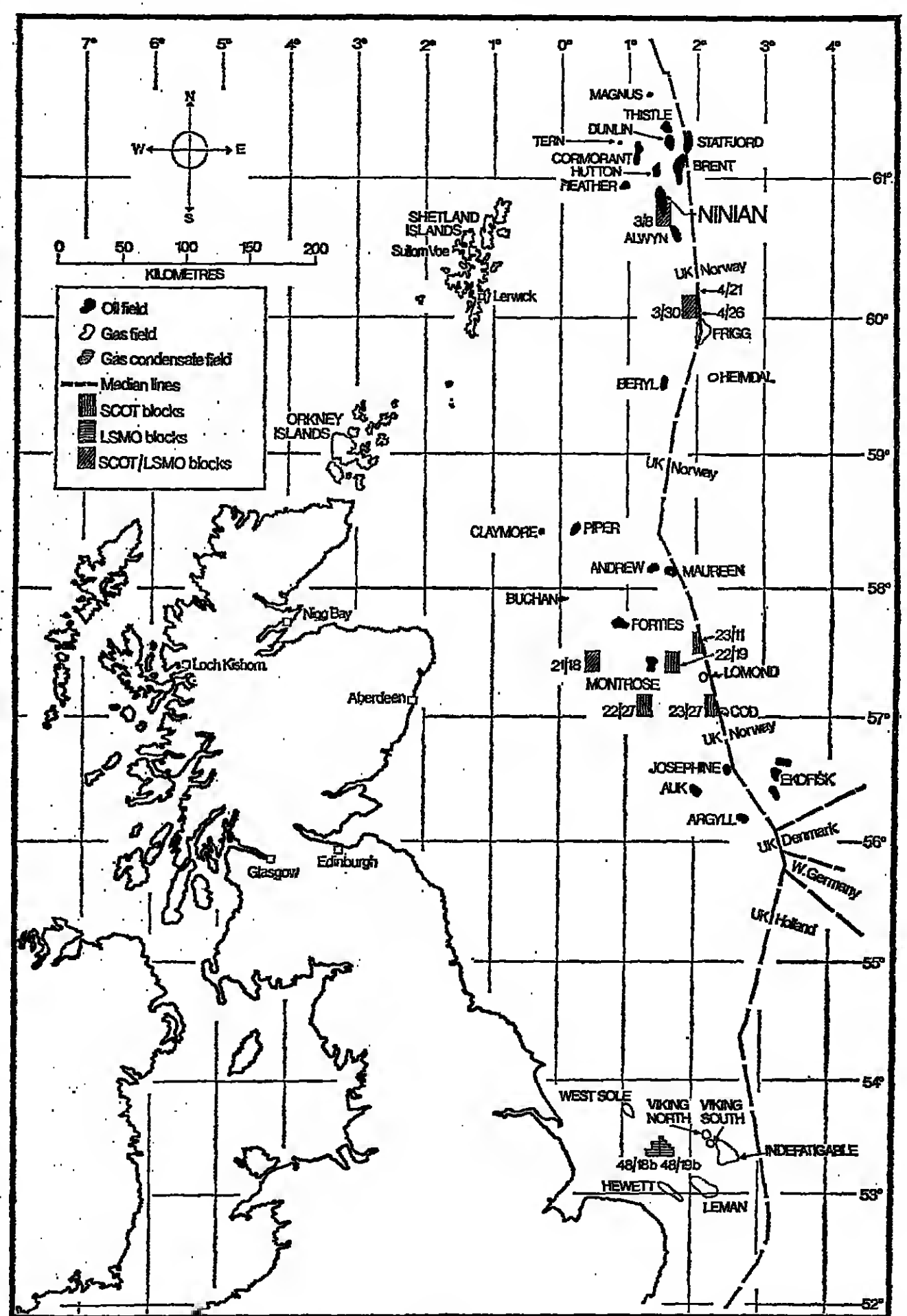
It is assumed—

- that the capital expenditure required will be for an 84-well, two platform development of the Field. The participants in the Project have discussed extensively the possibility of ordering additional production facilities in order to drain the reservoir of oil in the Field more effectively but, although NMC has decided that additional facilities may be required, no decision has been made on the nature of these additional facilities or when they will be ordered or commissioned. Accordingly, no provision has been made in the table for the extra cost of any such facilities;
- that SCOT will be able to borrow or raise the sums required to meet any cash shortfalls arising during the period;
- that production will commence in the second half of 1978 and will take place according to Case 1 of the DeGolyer and MacNaughton report set out in Appendix 1;
- that SCOT will sell the whole of its share of production of oil throughout the period at a price of U.S. \$12.50 per barrel, which has been treated as equivalent to £6.20 per barrel (an exchange rate of U.S. \$2.016 to £1);
- that any further exploration expenditure incurred by SCOT will not be met from the proceeds of the present issues;
- that SCOT finances, and has the benefit of, all its present interest in the Project, and that State participation will not affect this (see paragraph 14 above); and
- that the present rates, and system, of taxation (including the Government royalty) will remain unchanged throughout the period, and there will be no change in Government policy materially affecting production or SCOT's interest in the Project.

	Note	1976	1977	1978	1979	1980	1981	1982	1983	1976-83
Opening cash surplus/(deficit)	(1)	4.8	26.1	(0.2)	(13.9)	(0.1)	10.4	37.6	69.8	4.8
CASH OUTFLOWS										
Capital expenditure on the Project	(2)	23.3	22.9	10.4	5.0	3.4	3.3	1.0	—	69.2
Other costs	(3)	0.9	0.6	0.5	0.5	0.6	0.5	0.5	0.5	4.5
Interest paid	(4)	3.0	8.0	9.1	9.7	8.0	9.1	8.0	10.7	64.6
Gross payments on the OPS	(5)	—	—	—	1.3	2.4	3.1	3.8	3.3	13.9
Repayment of Loan Stocks	(6)	12.1	—	—	—	—	—	—	—	69.6
Tax paid	(7)	—	—	—	—	—	—	—	14.7	14.7
Total cash outflows		39.2	31.5	20.0	16.5	14.4	15.0	13.3	38.7	236.6
CASH INFLOWS										
Net proceeds of the present issues	(8)	56.1	—	—	—	—	—	—	—	56.1
Interest received	(9)	1.2	1.0	—	—	0.1	1.9	4.3	3.4	11.9
Sale of spare capacity	(10)	3.2	4.2	2.0	0.4	0.1	—	—	—	9.9
Net revenue from oil sales	(11)	—	—	4.3	21.9	32.7	40.3	41.2	33.6	174.0
Total cash inflows		60.5	5.2	6.3	22.3	32.9	42.2	45.5	37.0	251.9
Net change		21.3	(26.3)	(13.7)	5.8	18.5	27.2	32.2	149.7	15.3
Closing cash surplus/(deficit)		26.1	(0.2)	(13.9)	(8.1)	10.4	37.6	69.8	20.1	20.1

NOTES:

- The cash surplus at the start of the period includes the proceeds of the final cash call of 50p per share (on 4,543,560 shares) received on or before 26th January, 1976.
- The capital expenditure figures are derived by taking 2.5 per cent of the estimate of capital expenditure for the Project prepared by BP and Chevron; such expenditure is here assumed to be spread evenly within each year. They include substantial provisions for escalation and contingencies, LSMO's share of which amounts to £20.3 million and £3.4 million respectively over the period 1976 to 1982 inclusive.
- Other costs comprise estimates of the amounts payable to Ranger under the terms of the agreement referred to in paragraph 5 above, including amounts payable in 1976 in respect of prior years, and of the management costs of LSMO.
- Interest paid comprises gross payments on the Floating Rate Unsecured Loan Stock 1978 and the Loan Stock at their contractual rates, and on annual cash deficits (where applicable), calculated on the basis of an average of opening and closing balances, at the rate of 15 per cent per annum.
- Gross payments on the OPS comprise payments (including the related advance corporation tax) based on the production forecast in Case 1 shown in the DeGolyer and MacNaughton report in Appendix 1 and a price of oil of £6.20 per barrel. LSMO's share of operating costs, estimated at £1.73 million per annum, and the Government royalty of 12½ per cent, have been deducted from the gross revenue to arrive at the figures upon which the OPS payments are calculated.
- Repayment of Loan Stocks relates to the repayment of the £12.1 million Floating Rate Unsecured Loan Stock 1976 in February 1976 and the £57.5 million Loan Stock on 31st December, 1982.
- Tax paid comprises corporation tax and petroleum revenue tax, payable in accordance with present legislation. PRT is computed on the assumption that all capital expenditure (net of spare capacity sold) qualifies for uplift (see paragraph 20 (a) (i)). Tax paid does not include advance corporation tax, which is included in gross payments on the OPS (see Note 5).
- Interest received is calculated at the rate of 8 per cent per annum on annual cash surpluses (where applicable) on the basis of an average of opening and closing balances.
- Sale of spare capacity relates to the expected disposal of spare capacity in the Pipeline (approximately 50 per cent) and the Ninian related terminal facilities at Sullom Voe (approximately 20 per cent), as referred to in paragraph 7 (b) above. The figures and the timing for the purposes of this illustration have been estimated by Ranger.
- Net revenue from oil sales is based on cash receipts from sales less:—
(i) LSMO's share of operating costs, taken as £1.73 million per annum; and
(ii) Government royalty, taken at 12½ per cent.



	Note	1976	1977	1978	1979	1980	1981	1982	1983	1976-83
Opening cash surplus/(deficit)	(1)	1.3	7.7	(0.4)	(4.7)	(3.1)	2.3	10.4	19.9	1.3
CASH OUTFLOWS										
Capital expenditure on the Project	(2)	7.1	7.0	3.2	1.5	1.0	1.0	0.3	—	21.1
Other costs	(3)	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.3	2.0
Interest paid	(4)	1.0	2.5	2.8	3.0	2.5	2.5	2.5	3.3	20.1
Gross payments on the OPS	(5)	—	—	—	0.4	0.7	0.9	1.2	1.0	4.2
Repayment of Loan Stocks	(6)	3.7	—	—	—	—	—	—	—	21.2
Tax paid	(7)	—	—	—	—	—	—	—	3.2	3.2
Total cash outflows		12.0	9.7	6.2	5.1	4.5	4.7	4.3	25.3	71.8
CASH INFLOWS										
Net proceeds of the present issues	(8)	17.0	—	—	—	—	—	—	—	17.0
Interest received	(9)	0.4	0.3	—	—	—	0.5	1.2	1.0	3.4
Sale of spare capacity	(10)	1.0	1.3	0.8	0.1	—	—	—	—	3.0
Net revenue from oil sales	(11)	—	—	1.3	6.6	9.9	12.3	12.9	10.1	52.9
Total cash inflows		18.4	1.6	1.9	6.7	9.9	12.8	13.8	11.2	78.3
Net change		6.4	(8.1)	(4.3)	1.9	5.4	8.1	8.5	(14.1)	4.5
Closing cash surplus/(deficit)		7.7	(0.4)	(4.7)	(3.1)	2.3	10.4	19.9	5.8	5.8

NOTES:

- The cash surplus at the start of the period includes the proceeds of the final cash call of 25p per share (on 3,600,000 shares) received on or before 26th January, 1976, less amounts held for expenditure in 1976, mainly on Well 23/27-3 referred to in paragraph 11 above.
- The capital expenditure figures are derived by taking 2.5 per cent of the estimate of capital expenditure for the Project prepared by BP and Chevron; such expenditure is here assumed to be spread evenly within each year. They include substantial provisions for escalation and contingencies, SCOT's share of which amounts to £6.2 million and £1.7 million respectively over the period 1976 to 1982 inclusive.
- Other costs comprise estimates of the amounts payable to Ranger under the terms of the agreement referred to in paragraph 13 above, including amounts payable in 1976 in respect of prior years, and of the management costs of SCOT.
- Interest paid comprises gross payments on the Floating Rate Unsecured Loan Stock 1978 and the Loan Stock at their contractual rates, and on annual cash deficits (where applicable), calculated on the basis of an average of opening and closing balances, at the rate of 15 per cent per annum.
- Gross payments on the OPS comprise payments (including the related advance corporation tax) based on the production forecast in Case 1 shown in the DeGolyer and MacNaughton report in Appendix 1 and a price of oil of £6.20 per barrel. SCOT's share of operating costs, estimated at £0.53 million per annum, and the Government royalty of 12½ per cent, have been deducted from the gross revenue to arrive at the figures upon which the OPS payments are calculated.
- Repayment of Loan Stocks relates to the repayment of the £3.7 million Floating Rate Unsecured Loan Stock 1976 in February 1976 and the £17.5 million Loan Stock on 31st December, 1982.
- Tax paid comprises petroleum revenue tax, payable in accordance with present legislation. PRT is computed on the assumption that all capital expenditure (net of spare capacity sold) qualifies for uplift (see paragraph 20 (a) (i)). Tax paid does not include advance corporation tax, which is included in gross payments on the OPS (see Note 5).
- Interest received is calculated at the rate of 9 per cent per annum on annual cash surpluses (where applicable) on the basis of an average of opening and closing balances.
- Sale of spare capacity relates to the expected disposal of spare capacity in the Pipeline (approximately 50 per cent) and the Ninian related terminal facilities at Sullom Voe (approximately 20 per cent), as referred to in paragraph 15(b) above. The figures and the timing for the purposes of this illustration have been estimated by Ranger.
- Net revenue from oil sales is based on cash receipts from sales less:—
(i) SCOT's share of operating costs, taken as £0.53 million per annum; and
(ii) Government royalty, taken at 12½ per cent.

continued overleaf

Part 2: SCOT continued

Any agreement under which SCOT transfers or disposes of a part of its interest in the Field would be subject to certain pre-emptive rights, which would allow the other participants in Licence P199 an opportunity to acquire that interest on terms and conditions not materially less favourable than those on which such transfer or disposal is proposed to take place. Any proposed State participation involving transfer of title to a part of SCOT's interest would be subject to these pre-emptive rights.

Although SCOT has held extensive detailed negotiations with the Government since July 1975 on other bases, no offer of participation has been made by which participation in the project could be achieved without BNOG contributing towards the costs of the project. Should it prove impossible for SCOT to negotiate an agreement which, in SCOT's view, is no worse off or which would not achieve the desired results due to the exercise of the pre-emptive rights mentioned above, then SCOT would withdraw from the negotiations which, as stated above, are voluntary.

ESTIMATED COSTS

Estimated capital cost of the Ninian Project

NMC has authorised the development of the Field on the basis of production platforms, which together will have the capacity to produce 100,000 bbl/d. As described in greater detail in Part 4, work has started on the platforms, the Pipeline and the terminal, which are the three major elements of the Project.

The Directors of SCOT have been advised by Ranger that the latest information provided by Chevron and BP shows an estimated total cost for the Project of £1,138.9 million. The tables show a breakdown of this estimated cost between the main elements of the Project and also an estimated spread of this expenditure between 1974 and 1982 inclusive.

	Base Cost £m.	Escalation £m.	Contingency £m.	Total £m.
platforms and related production facilities	500.2	186.0	31.8	717.8
Pipeline	168.3	45.3	27.4	241.0
terminal facilities at Sullom Voe	97.2	63.0	19.8	180.0
	765.7	294.3	78.8	1,138.8

The total estimated costs are expected to arise as follows:

	1974/5	1976	1977	1978	1979	1980	1981	1982	Total
	134.4	337.3	331.7	151.2	72.9	49.4	47.1	14.3	1,138.8

The escalation provisions are to cover increases in the general costs of materials and labour due to inflation. The contingency provisions are to cover work and/or costs within the Project development plan which cannot be foreseen at the time of preparing an estimate, and to cover the uncertainties inherent in any estimate.

Based on the above figures and its present 2.1 per cent interest in the Project, SCOT's share of the total estimated cost amounts to £24.1 million. At 31st December, 1975, SCOT had paid in respect of the Project £2.8 million, leaving £21.3 million to be provided in the 1976 to 1982 inclusive on the assumption that the escalation and contingency provisions shown above will be those required.

Other cost factors

In addition to its contribution to the capital cost of the Project, as shown above, SCOT will have the following additional major expenditure in connection with the Project:

- interest on the Loan Stock now being issued, and other financing costs;
- half-yearly payments on the OPS once the Field is in production; and
- payments to Ranger for past and future services under the agreement referred to in paragraph 13 above.

The costs related to the Project are expected to be reduced by cost interest on surplus cash balances available from time to time also by sales of spare capacity, referred to in paragraph 24 (c) and in respect of both the Pipeline and the terminal facilities, to participants in other fields in the vicinity of the Field. These sales of spare capacity would effectively reduce the capital cost of the Project, based on the sale of 50 per cent of the capacity of the Pipeline and 20 per cent of the Ninian share of the terminal, SCOT's share of the savings is estimated at about £3 million.

Part 3: The securities now being issued

17. THE OIL PRODUCTION STOCKS

(a) Nature of the Oil Production Stocks

The Oil Production Stocks of LSMO and SCOT now being issued are a new kind of security. Each is technically a loan stock, but instead of fixed interest payments the holders will be entitled to receive half-yearly payments related to the value of the production from the Field in the relevant half year. These payments are not dividends but will for tax purposes be treated as distributions. The calculation of these payments (described in (b) below) depends primarily on the volume of production from the Field and its market value at the time, but the calculation is not related to the profits of the issuing company and is not affected by its outgoings (other than operating costs and the Government royalty). When the half-yearly payments cease (as described in (c) below), the nominal amount of each OPS (that is, 10p per Unit) will be repaid. In certain cases described below, repayment may be accelerated, and in such cases repayment may be at a premium.

The half-yearly payments on the OPS and the repayment of the nominal amount will be secured by the issuing company, and as such will rank in the same manner as its other normal unsecured debts, including the Loan Stock and interest payments thereon. Hence, although the calculations of the half-yearly payments will be made as stated above, the ability of the issuing company actually to make any such payments will depend upon it having the necessary cash available at the time the payment falls due.

The issues by LSMO and by SCOT will be separate, and the issuing company will be liable only for payments on the OPS issued by it. The method of calculation of payments on each issue of OPS is designed to make the half-yearly payment due on each Unit of each issue of OPS the same as the corresponding payment due on each Unit of the other issue. The description of the terms and conditions of the OPS which follows, and the particulars which appear in Appendix VI, apply to each of the issues separately.

The Department of Energy has given its consent, insofar as it is required, for the issue of the OPS.

(b) Half-yearly payments on the Oil Production Stocks

The holders of OPS are entitled to receive between the first and the last of each half of each calendar year (beginning with the half year in which significant production from the Field commences), an aggregate payment which, together with the appropriate tax credit, is 8.75 per cent. of the Value of Petroleum, calculated as described below.

Reflecting the intentions of LSMO and SCOT to finance the full cost of the whole of their present interests in the Project and only to enter into voluntary State participation if they retain the full financial benefit of their present interests in the Field, the percentage of the Value of Petroleum has been expressed by reference to the whole of LSMO's and SCOT's present interests and fixed at 8.75 per cent. If, following 51 per cent. State participation on the above basis, LSMO's or SCOT's interest should for any reason become, or be described as, a 49 per cent. interest, but with each company retaining the full financial benefit of its present interest, then the payments on the OPS would be equivalent to approximately 17.5 per cent. of the Value of Petroleum attributable to such a 49 per cent. interest. The actual payments to be made on each Unit of OPS would of course remain unaltered.

The Value of Petroleum will be calculated by taking, for each month, the volume of petroleum produced which is attributable to each company's present interest in Block 3/8 (that is, attributable to a 23 per cent. and a 7 per cent. interest in Block 3/8 for LSMO and SCOT respectively) multiplied by the market value of such petroleum in the middle of that month, and deducting therefrom the operating costs of producing and treating such petroleum and transporting it as far as Sullom Voe, and the Government royalty attributable to such petroleum.

As indicated above, the two issues of OPS are designed to confer the same entitlement for each Unit. To achieve this, the number of Units being issued (5,750,000 in the case of LSMO and 1,750,000 in the case of SCOT) is in proportion to their respective interests in Block 3/8 namely 23 per cent. and 7 per cent. Accordingly the amount payable on each Unit will be one 5,750,000th part in the case of LSMO and one 1,750,000th part in the case of SCOT of the respective Values of Petroleum.

The calculation of the payments will not be affected in any way by voluntary changes in the issuing company's interest in the Field. The calculation of the payments would be affected, however, if the proportion of the Field attributable to Block 3/8 were to be redetermined (see paragraph 22(b) below), or if the issuing company were to be required to reduce its beneficial interest in the Field involuntarily (see paragraph 11 of Appendix VI).

The respective sums described above as being payable are inclusive of advance corporation tax (and any other tax which may be payable or deductible in making the payments) and therefore, at present tax rates, the actual cash payments to the holders of OPS would normally be 65 per cent. of such sums (see paragraph 20(b) below as to the taxation treatment of such payments).

A table illustrating, by way of example only, possible annual entitlements on the OPS, based on certain assumptions, appears in paragraph 18 below. To allow time for the necessary calculations to be made, each half-yearly payment will be due four months after the end of the calendar half year to which it relates.

(c) Termination and repayment

The half-yearly payments described above will continue until the earliest of (i) the date when production on which LSMO has made payments reaches 92 million barrels, or SCOT 28 million barrels (which it is expected should be equivalent to production from the Field in Blocks 3/3 and 3/8 of 1,350 million barrels, being approximately 20

per cent. in excess of the figures for proved and probable reserves of crude oil and natural gas liquids as reported by DeGolyer and MacNaughton); (ii) the date when the Field is abandoned; and (iii) 31st December, 2010. All OPS outstanding when the half-yearly payments cease will then be repaid at par.

In the event of a default by the issuing company in relation to the OPS (including failure to make any half-yearly payment when due), or of unilateral abandonment of that company's interest in the Field, or of involuntary relinquishment of that interest (except in any case where the involuntary relinquishment does not reduce the benefit to the company of that interest), the company will be required to repay the OPS by paying to holders the higher of the nominal value of the OPS and its market value at that time; however, in the case of involuntary relinquishment, the total payments will not exceed 20 per cent. of the compensation it receives. In the case of partial involuntary relinquishment, a proportional payment will be made, and the entitlement of holders of OPS to future payments will be reduced correspondingly (see paragraph 11 (H) of Appendix VI). Any payment on the OPS described in this paragraph will (insofar as it exceeds the nominal amount of that OPS) (i) be inclusive of advance corporation tax (and any other tax which may be payable or deductible in making the payment), and (ii) be subordinated to payments due on the Loan Stock issued by the same company and be payable only on full repayment of such Loan Stock (unless its due date is postponed beyond 29th April, 1984). Particulars of provisions whereby, on a merger of LSMO and SCOT, such subordination may be extended to other loan stocks appear in paragraph 11 (E) of Appendix VI.

The OPS may be purchased by the issuing company in the market or by tender or, subject to certain limitations, by private treaty.

(d) Protection of the Oil Production Stockholders

The two issues of OPS will be constituted by a single Trust Deed between LSMO, SCOT and Commercial Union Assurance Company Limited as Trustee. The Trust Deed will contain provisions limiting each company's ability to make further issues of securities similar to the OPS, or to dispose of part or all of its interest in the Field. There will also be provisions restricting each company's ability to mortgage or charge any of its interests in the Project without granting corresponding security to the holders of the OPS issued by it, such provisions to operate until approximately seven and a half years of production from the Field have elapsed.

18. PAYMENTS ON THE OIL PRODUCTION STOCKS

The table below sets out—

(a) a calculation of the shares of LSMO and of SCOT of the annual production of oil from the Field on the basis of the 84-well and 104-well development predictions shown in the tables in Appendix I (excluding natural gas liquids, although holders of OPS will participate in their value), on the assumption that production commences on 1st July, 1978 and ceases in the year 2000 and in mid-year 1998 respectively; and

(b) illustrations of the amounts, including the associated tax credit, which might become payable in respect of each year on each Unit of either issue of OPS, on the assumption that there is no change in the interests of LSMO and of SCOT in the Field resulting from any redetermination (see paragraph 22(b) below).

The figures are provided for illustrative purposes only and should on no account be taken to constitute a forecast. The issuing company's obligation to make payments on the OPS will only arise when the Field is in production and no guarantee can be given that any payment on the OPS will be made.

Year	84-well development		
	LSMO's share of oil production	SCOT's share of oil production	Amount attributable to each OPS including tax credit
	million barrels	million barrels	p per Unit
1978	0.94 (½ year)	0.29 (½ year)	6.5
1979	4.78	1.45	36.7
1980	7.23	2.20	57.1
1981	8.31	2.53	68.0
1982	8.31	2.53	68.0
1983	8.31	2.53	68.0
1984	7.88	1.88	43.0
1985	5.52	1.31	33.0
1986	4.21	0.95	23.2
1987	2.29	0.70	16.3
1988	1.68	0.51	11.1
1989	1.41	0.40	9.1
1990	1.31	0.35	7.0
1991	1.16	0.31	5.9
1992	1.03	0.30	5.5
1993	0.98	0.25	4.3
1994	0.83	0.25	4.3
1995	0.65	0.18	2.8
1996	0.53	0.15	1.8
1997	0.28 (½ year)	0.07 (½ year)	0.6
2000	0.50	0.15	1.5

Year	104-well development		
	LSMO's share of oil production	SCOT's share of oil production	Amount attributable to each OPS including tax credit
	million barrels	million barrels	p per Unit
1978	0.94 (½ year)	0.29 (½ year)	6.5
1979	4.78	1.45	36.7
1980	7.23	2.20	57.1
1981	8.31	2.53	68.0
1982	8.31	2.53	68.0
1983	8.31	2.53	68.0
1984	7.88	1.88	43.0
1985	5.52	1.31	33.0
1986	4.21	0.95	23.2
1987	2.29	0.70	16.3
1988	1.68	0.51	11.1
1989	1.41	0.40	9.1
1990	1.31	0.35	7.0
1991	1.16	0.31	5.9
1992	1.03	0.30	5.5
1993	0.98	0.25	4.3
1994	0.83	0.25	4.3
1995	0.65	0.18	2.8
1996	0.53	0.15	1.8
1997	0.28 (½ year)	0.07 (½ year)	0.6

Notes:

- (1) Payments in respect of each half year are due to be made four months after the end of the relevant half year, but the table shows annual amounts without taking into account this delay.
- (2) In calculating the amounts shown, it is assumed that throughout the period the market price of oil will be U.S. \$12.50 per barrel, which has been treated as equivalent to £8.20 per barrel (an exchange rate of U.S. \$2.016 to £1).
- (3) The entitlement of the holder of each Unit of OPS is, as stated in paragraph 17, a percentage of the value of the relevant petroleum after deducting—
(a) the issuing company's share of operating costs taken at annual rates of £1.73 million for LSMO and £0.53 million for SCOT for an 84-well development, and £1.93 million for LSMO and £0.53 million for SCOT for an 104-well development; and
(b) Government royalty, taken at 12½ per cent.
- (4) It is assumed that the Government does not exercise its power to control the rate of production from the Field under the Petroleum and Submarine Pipeline Act 1975 (see paragraph 3 of Appendix II).

Quite apart from any other reasons which may vary the payments, the amounts attributable to the OPS must be expected to vary from the figures given above following a change in the starting value of oil, as a result either of a change in the international price of oil or of changes in currency parities, or if actual production from the Field varies from that predicted by DeGolyer and MacNaughton in Appendix I.

19. THE LOAN STOCKS

The £57,500,000 14 per cent. Unsecured Loan Stock 1981/83 now being issued by LSMO and the £17,500,000 14 per cent. Unsecured Loan Stock 1981/83 now being issued by SCOT will each entitle their holders to interest at the rate of 14 per cent. per annum, payable in two equal instalments on 28th February and 31st August in each year, except that the first payment of interest, calculated on the amounts paid up on the Loan Stock, will be made on 31st August, 1976 in respect of the period up to that date at the rate of £4.8712 (less tax) per £100 nominal of Loan Stock.

The issuing company will have the right to redeem the Loan Stock issued by it in whole or (by drawing or pro rata to holdings) in part, on or not less than three months' notice, on or at any time after 1st January, 1981 at par together with accrued interest. Each Loan Stock is finally redeemable on 31st December, 1983 at par together with accrued interest. In the event of unilateral abandonment by LSMO or SCOT of its interest in the Field, or of involuntary relinquishment of that interest (except in any case where the involuntary relinquishment does not reduce the benefit to the company of that interest), the Loan Stock of that company (or, in the case of partial involuntary relinquishment, a proportionate part) will become repayable at par, with accrued interest.

It will be noted that the repayments of the OPS described in paragraph 17(c) above (insofar as they exceed the nominal amount thereof) will be subordinated to payments due on the Loan Stock issued by the same company and will be payable only on full repayment of such Loan Stock (unless its due date is postponed beyond 29th April, 1984).

The two Loan Stocks will be constituted by a single Trust Deed in favour of General Accident Fire and Life Assurance Corporation Limited as Trustee. Particulars of the Loan Stocks are set out in Appendix VII. Paragraphs 5 to 7 of the particulars set out provisions protecting the holders of the Loan Stocks, which (i) restrict the overall borrowings of the issuing companies and their respective subsidiaries, and the disposal by the issuing company of its interest in the Field; and (ii) include a negative pledge which will prohibit the issuing company creating any charge on any of its assets (except any charge required to be given to any operator or participant in the Project or, in certain circumstances, in any other petroleum exploration or development

activity of the issuing company) unless a similar charge is given to secure its Loan Stock.

Neither LSMO nor SCOT expects to receive any income other than interest until production commences from the Field. There required for the payments of interest on each Loan Stock prior to commencement of production will therefore have to come from the proceeds of the relevant issue. The gross amount of loan on the LSMO Loan Stock for a full year will amount to £2,050,000, that on the SCOT Loan Stock to £2,450,000.

20. UNITED KINGDOM TAXATION

(a) The companies

(i) Petroleum Revenue Tax ("PRT")

The Oil Taxation Act 1975 imposes PRT on profits from which oil and gas in areas licensed by the United Kingdom Government, tax is presently imposed at the rate of 45 per cent. on each profit in respect of each field separately. The basis for calculating PRT is different from that applying for corporation tax purposes. PRT is assessed on the arm's length value of production less (1) Government royalties, (2) participants' expenditure in respect of the field plus per cent. "uplift" on certain capital expenditure, (3) advance exploration or development expenditure, and (4) a limited "oil allowance". There is also a safeguard provision limiting the PRT payable where the value of capital invested is below a limit specified by the Act. Certain expenses, including payments on the OPS and interest, are deductible as a deduction.

(ii) Corporation Tax

PRT cannot be used as a credit against corporation tax payable, allowable as a deduction in computing income from United Kingdom oil activities for corporation tax purposes. The Oil Taxation Act 1975 also introduces the concept of a ring fence for corporation tax purposes under which income from United Kingdom oil activities is assessed on separate trade. Losses arising on activities outside the ring fence are not relieved against the profits arising within the ring fence for corporation tax purposes, but the converse does not apply, namely, neither LSMO nor SCOT is likely to be affected materially by the ring fence provisions because all significant expenditures of each company relates to United Kingdom oil activities. Oil activities for this purpose comprise oil extraction activities and the acquisition, enjoyment or exploitation of oil rights.

(iii) Payments on the Oil Production Stocks

The Directors of LSMO and SCOT are advised that, under present legislation, payments on the OPS, other than repayments of a nominal amount, will be deemed to be distributions of profit, and so tax treatment will follow that applying to dividends. This will also be the treatment of the payments arising in the event of a default, namely, abandonment or involuntary relinquishment (referred to in paragraph 17(c) above) insofar as they exceed the nominal amount of the OPS. Accordingly, such payments will have attached to them a tax credit equivalent, at present rates, to 35/65ths of the payment. Payments on the OPS will not be deductible by the issuing company for PRT or corporation tax purposes.

(iv) Payments on the Loan Stocks

The Directors of LSMO and SCOT are advised that, under present legislation, payments of interest on the Loan Stock will be "annual interest" for tax purposes and accordingly, under present legislation, payments will normally be made subject to deduction of income tax at the basic rate. Payments of interest on the Loan Stock will not be deductible for PRT purposes, but will be deductible for corporation tax purposes.

(v) Holders of the Oil Production Stocks

As stated in (a) (iii) above, all payments on the OPS (other than repayments of the nominal amount) will have attached to them a tax credit equivalent, at present rates, to 35/65ths of the payment. The Directors of LSMO and SCOT are advised that, under present legislation, such payments will, in the hands of corporate holders of OPS, constitute franked investment income and will not be subject to corporation tax.

Individuals holding OPS should include the amounts of any payments plus the tax credits in their total income for tax purposes, but will be able to set off against their liability the tax credit, which is present equal to tax at the basic rate. Thus, holders paying tax at a rate below the basic rate should have no further tax liability on income arising from the OPS. Non-resident holders may be able to claim repayment of the tax credit subject to the terms of any relevant double taxation agreement.

The Inland Revenue has confirmed that holders of OPS will not be deemed to be within the ring fence provisions by reason of the holding of OPS.

(vi) Holders of the Loan Stocks

As stated in (a) (iv) above, payments of interest on the Loan Stocks will be "annual interest" and will normally be made subject to deduction of income tax at the basic rate.

The Inland Revenue has confirmed that holders of the Loan Stocks will not be deemed to be within the ring fence provisions by reason of their holding of Loan Stock.

(vii) Capital Gains Tax

The two issues of OPS and the two issues of Loan Stock will be constituted as separate securities and the Directors of LSMO and SCOT are therefore advised that, under present legislation, the capital gains tax position on disposal of each of the four securities will be dealt with independently.

Part 4: The Ninian Project

LSMO and SCOT have interests, currently estimated at 6.9 per cent. and 2.1 per cent. respectively, in the Project, which comprises the development of the Field, the Pipeline now being constructed to carry production from the Field to Sullom Voe in the Shetland Islands, and a share in the terminal facilities now being built there.

21. RESERVES OF THE FIELD

Independent petroleum consultants, DeGolyer and MacNaughton, were instructed to report on the reserves in the Field and to develop production profiles on certain specified bases. Their report is set out in Appendix I.

It can be seen from their report that DeGolyer and MacNaughton, on the basis of information provided to them by holders of the licences, estimate as follows—

	million barrels	
	Proved	Probable
Oil in place	2,576	4,112
	2,988	
Oil recoverable	963	146
	1,108 (Average recovery factor 37.1 per cent.)	

The oil from the Field is a good quality light crude oil with a very low sulphur content.

The actual volume of oil recovered will depend on a number of factors, including the development and production plans finally adopted. DeGolyer and MacNaughton for the purposes of their report have predicted actual recovery of oil for—

- (i) an 84-well, two platform development plan; and
- (ii) an alternative 104-well, three platform plan, which is one of the possible methods of increasing production being considered by NMC.

The predictions are as follows—

To be recovered by	million barrels	
	84-well development plan and 2000	104-well development plan and 1998
Proved	772.1	880.2
Probable	117.4	135.3
	889.5	1,025.5

DeGolyer and MacNaughton believe there will be some additional oil available for recovery after the time periods stated. Either of the plans could result in greater or lesser volumes of oil being recovered than those shown above if the Field characteristics, or if the location of the wells or of oil production plan which NMC finally adopts, differ from those assumed. If future technological advances in methods of recovery can be applied to the Field, or if conditions at the time, and in particular the oil price, make it economic to prolong the productive period, a greater volume of oil might be recovered.

DeGolyer and MacNaughton also estimate that primary natural gas liquids available amount to some 20 million additional barrels.

22. PARTICIPANTS

(a) Present situation

Exploration and appraisal drilling has confirmed that the Field lies predominantly in Blocks 3/3 and 3/8 in the United Kingdom sector of the North Sea. On the basis of estimated oil in place, the participants

have accepted, subject to revision as further knowledge of the Field is obtained, that 30 per cent. of the Field is attributable to Block 3/8 and the remaining 70 per cent. to Block 3/3.

The present participants in Blocks 3/3 and 3/8, and their interests in the Field on this basis, are—

Block 3/3:	Participant	Percentage of Block	
		Block 3/3	Block 3/8
Block 3/3:	BP	50	15.0
	Ranger	20	6.0
	LSMO	23	6.9
	SCOT	7	2.1
		100	30.0
Block 3/8:	Chevron Petroleum Company Limited	34	16.8
	Burmah Oil (North Sea) Limited ("Burmah")	30	21.0
	Imperial Chemical Industries Limited ("ICI")	26	18.2
	Murphy Petroleum Limited	10	7.0
	Ocean Exploration Co. Limited	10	7.0
		100	70.0

(b) Redetermination of interests

At present the participants in each of Blocks 3/3 and 3/8 only have an entitlement to the oil underlying their respective Block. However it is intended to enter into a Unit Agreement which will allow for joint exploitation of the Field.

As further geological and technical information is obtained about the Field, the split of interests between Blocks 3/3 and 3/8, and hence the percentage interests of LSMO and SCOT in the Field, may be redetermined from time to time.

It is expected that this final redetermination, subject to 90 per cent. of the development wells having then been drilled, will take place five years after the commencement of development drilling (expected to commence in November 1977) or when all the development wells have been drilled, if earlier. Any changes of interest in the Field or Project are at present to be determined by unanimous agreement of NMC. On a redetermination, costs to date are reallocated and adjusting payments, with interest from the dates of the relevant expenditure, must be made within two months. In future agreements, a similar provision is likely to be retained for this adjustment of payments, but, after production commences, it is expected that there will also be adjustments to entitlement to production which will be phased so as to limit their impact upon deliveries of production to individual participants.

The interests in the Field of the licensees of Block 3/8 following any redetermination are expected to be based upon the volume of oil which they could reasonably expect to recover from their respective interests in that Block.

It is possible that the Field may extend into Blocks adjacent to 3/3 and 3/8, but no confirmatory drilling has taken place on any of them. If, however, oil is discovered on any adjacent Block and is considered to form part of the Ninian reservoir, the participants in that Block may become participants in the Project. In this event, the interests of LSMO and SCOT in the Field may be adjusted, but this should not alter the volume of oil attributable to each.

(c) Provisions in event of default by any participant

Provision has been made in the Cost Sharing Agreement, referred to below, and will be made in any future agreements, for the action to be taken if any participant should fail to meet its proportion of expenditure when called upon to do so. At present, provision is made for the defaulting participant's interest in the Field to be offered to the non-

defaulters, subject to Government consent, if the default is not remedied within 60 days. If the whole of the defaulting participant's interest is taken up by the non-defaulters, they will become liable for all the defaulting participant's obligations and will become entitled to its share of production (subject to its rights after commencement of production described below). Failing this, the Project will be terminated. If the Project is terminated or abandoned prior to production, the arrangements concerning the defaulting participant's interest will be cancelled, and the defaulting participant will again become liable for its full share of development costs up to the date of termination or abandonment.

Any participant which defaults is still governed by the relevant agreements but loses its vote on the various committees. However, when commercial production commences, the defaulting party re-acquires an interest in the Field equal to 75 per cent. of an interest determined by taking the proportion of its actual contributions to the Project to the actual contributions of all participants up to that time.

23. OPERATION AND PROJECT MANAGEMENT

(a) The Field and Pipeline

The Project is being developed jointly by the participants in Blocks 3/3 and 3/8 under the terms of a Cost Sharing Agreement, dated 26th April, 1975, which will in due course, and in any event before production from the Field commences, be superseded by a Unit Agreement, a Unit Operating Agreement and other agreements which will define the rights and obligations of the participants. By an agreement made on 30th May, 1974, the participants in Blocks 3/3 and 3/8 established NMC with total overall management authority for all aspects of the Field and its operation. Chevron was appointed Operator for the Field on 1st March, 1975, replacing Burmah, the initial Operator.

Each of the participants is represented on NMC and has a vote in proportion to its interest in the Field, as that interest may be determined from time to time. While this Cost Sharing Agreement remains in force, all decisions, with certain exceptions (including any redetermination of the participants' interests) which require unanimous agreement, require an affirmative vote of not less than 75 per cent. Decisions of NMC are binding upon all participants and therefore LSMO and SCOT, with their present interests of 6.9 per cent. and 2.1 per cent. respectively, have little voting power on decisions in relation to the Project. It is expected that the position will remain broadly the same once the Unit Agreement and the Unit Operating Agreement referred to above have been entered into, except that redeterminations of interests may be subject to arbitration in the event of the failure of participants to reach a unanimous decision.

The Ninian Pipeline Management Committee ("NPMC") has also been established with management authority for the Pipeline and the Ninian related interests in the terminal. BP has been appointed Constructor and Operator for the Pipeline and for any feeder lines between the platforms in the Field, and represents the Ninian participants' interests in the terminal facilities at Sullom Voe.

As mentioned in paragraphs 5 and

Appendices: continued

negotiation, but for purposes of illustration, one method would involve BNOG, in return for the assignment to the Corporation of 51% of its interest, making payments (if any should be appropriate) to your company under Section 41 of the Petroleum and Submarine Pipe-lines Act 1976 to restore your company's net revenue to the level which would have obtained had participation not taken place. Another method might be for you and BNOG to enter into a long term sale and buy back arrangement whereby you would resell the market price, less agreed expenses, from the sale of the oil to which BNOG had secured title under the participation agreement, separate arrangements being made for the recovery of the Corporation's capital contribution and related costs.

5. Unless you request a form of financing arrangement for BNOG's interest which would have the effect that the participation arrangements will contain no provision which will adversely affect your company's enjoyment of the 49% interest remaining to it. This assumption could not, of course, apply should you seek and be granted support arrangements in respect of your 49% interest.

6. A participation agreement on the above lines would, so far as your interest in the Minion Field is concerned, fully satisfy the Government's policy regarding participation in existing licences (as outlined in the White Paper "UK Offshore Oil and Gas Policy", 1974, Cmnd. 6596).

7. It is our intention to pursue negotiations with a view to concluding an agreement on participation by 1 April 1976. If this has not been achieved by that date, then, if the delay is caused by a change in Government policy or delay in constituting BNOG, or if I can advise the Secretary of State that for some other reason not occasioned by the participation arrangements cannot be achieved within the principles set out above, the Department of Energy will, provided it is satisfied that no satisfactory alternative is available to you, use its best endeavours to assist you to finance the 51% share of costs referred to above arising after 1 July 1976. The terms of this assistance will be related to the circumstances in which the delay arises.

Yours faithfully

R.J. PROOLE
An Assistant Secretary in the
Department of Energy
14 November 1975

The following is the text of identical letters from the Department of Energy dated 20th January, 1976 addressed to Mr. G.W. Seale, as Managing Director of LSMO and SCOT respectively.

20 January 1976

Dear Sir

Further to my letter of 14 November, 1975 and following the discussion which we have held since that date you have indicated that you intend to raise the funds necessary to meet the full cost of the development of your company's present interest in the Minion Field. I am authorised by Ministers to confirm that, under a Participation Agreement with your company, the British National Oil Corporation ("BNOG") is not called upon to provide any funds towards the cost of the project. Your company will continue to enjoy the full financial benefit of its present interest in the project and accordingly will be financially no worse off.

It is now our joint intention to press ahead with negotiations on the above basis in the expectation that an agreement on participation will be reached by the end of the year. In the meantime, your company will continue to participate in the ongoing committee and working party discussions on the project. In return for your remaining responsible for all exploration, development and operating costs (including Government royalties), however you would continue to own beneficially all relevant assets and all petroleum produced, subject to BNOG having an option (under an option agreement on commercial terms) to purchase 51% of the production at market prices.

Yours faithfully

R.J. PROOLE

APPENDIX IV ACCOUNTANTS' REPORT ON LSMO

The following is a copy of a report by Whitley Murray & Co., Chartered Accountants—
The Directors,
London & Scottish Marine Oil Company Limited
Morgan Grenfell & Co. Limited
30 January 1976

1. We have examined the audited accounts of London & Scottish Marine Oil Company Limited ("LSMO") for the period ended 31st August 1975. We have been auditors of LSMO since incorporation and of its subsidiary company since its acquisition by LSMO. The auditors' undertakings have been transferred to LSMO since 31st August 1975 and they have ceased to trade. Accordingly references to LSMO in the narrative of this report include, where applicable, both LSMO and the subsidiary.

2. The summary profit and loss accounts and balance sheets set out below are based on the audited accounts after making such adjustments as we consider appropriate. In our opinion, subject to LSMO's ability to obtain such additional finance (including that now being raised) as it may require to continue as a going concern, these summaries together with the notes thereon, give a true and fair view of the results of LSMO for the relevant periods and of the state of affairs of LSMO on the accounting dates.

2. ACCOUNTING POLICIES

- (1) **Minion expenditure is capitalised.**
Development expenditure, including pipeline and terminal costs, is stated on the basis of cash calls made to date by the operators of the project. These calls represent LSMO's proportion of the operators' estimates of approved expenditures to be incurred in each period.
Exploration and development expenditure is being charged by the operators in the shares and on the conditions set out in the relevant cost sharing and operating agreements. This expenditure will be amortised, when the Minion Field becomes productive, on the basis of the proportion of the total production in the relevant accounting period borne to the relevant producers of the field planned to be recovered.
- (2) **Deferred expenditure.**
Deferred expenditure consists of costs incurred in exploration of license areas other than Minion and has been charged by the operators on the basis of the proportion of the total production in the relevant accounting period borne to the relevant producers of the field planned to be recovered.
- (3) **Amortisation.**
Accounts have not been taken for taxation purposes of allowances in respect of exploration expenditure incurred prior to the commencement of trading or of allowances due on development and exploration expenditure since that date.
- (4) **Foreign exchange.**
Foreign currency has been translated into sterling at the rate of exchange of the date of cash relevant transactions.

3. PROFIT AND LOSS ACCOUNTS

The results of LSMO for the periods under review were as follows—

	21 months ended 31 March 1975	3 months ended 31 March 1975	Year ended 31 December 1974	Year ended 31 August 1975	Year ended 31 August 1976
Interest receivable	Nil	1,585	11,243	14,164	30,229
Less: Expenses	(2,093)	(1,827)	(2,696)	(11,854)	(26,225)
Interest payable	(3)	—	—	1,231	1,726
Deferred expenditure written off	(7)	—	—	1,700	—
Profit/(Loss) before taxation	2,093	1,827	2,696	15,135	1,604
Less: Taxation	(2,093)	(1,827)	(2,696)	(15,135)	(1,604)
Profit/(Loss) after taxation	—	—	—	—	—
Profit/(Loss) after taxation	(2,093)	(1,827)	(2,696)	(15,135)	(1,604)
Balance sheet	(2,093)	(2,771)	(2,696)	(2,443)	(1,604)

4. BALANCE SHEETS

The balance sheets of LSMO on the various accounting dates in the periods under review, and of LSMO and its subsidiaries at 31 August, 1975, adjusted as we consider appropriate, and arrived at in accordance with the notes below, were as follows—

	31 March 1975	31 December 1974	31 August 1975	31 August 1976
LSMO				
Fixed Assets	—	—	—	—
Current Assets	—	—	—	—
LSMO and subsidiaries				
Fixed Assets	—	—	—	—
Current Assets	—	—	—	—
NET ASSETS	—	—	—	—
Capital and Reserves	—	—	—	—
Current Liabilities	—	—	—	—
NET ASSETS	—	—	—	—

	31 March 1975	31 December 1974	31 August 1975	31 August 1976
LSMO				
Fixed Assets	—	—	—	—
Current Assets	—	—	—	—
LSMO and subsidiaries				
Fixed Assets	—	—	—	—
Current Assets	—	—	—	—
NET ASSETS	—	—	—	—

5. NOTES TO THE ACCOUNTS

(1) **Subsidiary companies.**
LSMO's two subsidiaries, Whitley Murray & Company, Limited and Natural Resources Limited, are wholly owned and were acquired by an exchange of shares during the period ended 31 August 1975. Since acquisition the subsidiaries have received no income and all revenue expenditure has been borne by LSMO; accordingly the subsidiaries have no profits or losses and no consolidated profit and loss account is required.

(2) **Interest receivable.**
LSMO's sole income in the period under review has been interest on short-term deposits.

(3) **Expenses.**
Expenses include—

(a) the remuneration of a Director for executive services amounting to £2,032 in the year ended 31 December 1974 and £3,333 in the period ended 31 August 1975. In the year ended 31 December 1975, the remuneration of this Director amounted to £5,000, and under the arrangements now in force his remuneration in the year ending 31 December 1976, will amount to £5,000. No remuneration has been paid to any other director prior to 31 December 1975. The remuneration of this Director has been taken as the future payments of directors' fees; and

(b) in the period ended 31 August 1975—

(i) professional fees and other costs amounting to £102,771 relating principally to the issue of Floating Rate Unsecured Loan Stock 1976 and to the acquisition of subsidiaries;

(ii) an amount of £31,022 written off the cost of shares in subsidiaries representing the excess of the amount realised on the sale of shares issued as purchase consideration for the subsidiaries over the book amount of their net assets at the date of acquisition;

(iii) preliminary expenses etc. written off, amounting to £6,184.

(4) **Interest payable.**
In the period ended 31 August 1975 the interest charge includes an amount of £177,644 in respect of interest payable on the Floating Rate Unsecured Loan Stock 1976 issued during the period.

(5) **Taxation.**
Taxation has been charged on interest receivable in the periods prior to 31 December 1974. Part or all of the taxation provided in 1974 may be recoverable following agreement with the Inland Revenue regarding the date on which the liability arose, and, because of the availability of substantial losses, no taxation has been provided in the period to 31 August 1975.

(6) **Minion expenditure.**
No formal valuation has been carried out on behalf of LSMO and the value of this expenditure depends later on the commercial prospects of the Minion Field and on the ability of LSMO to continue to finance its share of the development costs. Exploration expenditure includes the cost of seismic surveys and associated work, and the drilling of exploratory wells. Development expenditure consists of cash calls by the operators in respect of LSMO's proportion of the cost of production facilities and an account for related administration charges.

(7) **Deferred expenditure.**
No formal valuation of this expenditure has been carried out on behalf of LSMO. Exploration expenditure in areas which are currently considered not to be commercially viable has been written off.

(8) **Unsecured investment.**
This investment represents the interest of LSMO in European Marine Oil N.V., being 12% per cent of its issued share capital. The investment is stated at cost, including the dollar premium paid, which in the opinion of the Directors is the market value. No dividends have been received during the periods under review. There is a contingent liability of £47,394 in respect of calls not yet made (including foreign exchange rates ruling at 31 August 1975, excluding the dollar premium).

(9) **Floating Rate Unsecured Loan Stock 1976.**
During the period ended 31 August 1975, LSMO issued £12,068,200 Floating Rate Unsecured Loan Stock 1976. The stock was issued at a price of 98% of nominal value, less expenses of £1,000, and was fully paid up. The stock is now fully subscribed. By a resolution dated 23 December 1975, the stock was re-denominated Floating Rate Unsecured Loan Stock 1976, and the stock was re-denominated Floating Rate Unsecured Loan Stock 1976.

(10) **Share capital.**
The authorised share capital of LSMO is 7,500,000 shares of £1 each, of which, at 31 August 1975, there were in issue—

2,471,780 shares of £1 each fully paid	2,471,780
4,968,220 shares of £1 each 45p paid	2,224,502
Total	4,696,282

Since 31 August 1975, a call of 55p per share has been made on the partly paid shares, and all shares are now fully paid.

(11) **Commitments.**
In terms of the present Cost Sharing Agreement, the interest of LSMO in the Minion Field at 31 August 1975 was £1,000,000. The interest of LSMO in the Minion Field at 31 August 1975 was £1,000,000. The interest of LSMO in the Minion Field at 31 August 1975 was £1,000,000.

	LSMO's share	Subsidiaries' share	Total
Minion Field	14.3	6.3	20.6
Pipeline	8.3	3.1	11.4
Terminal	3.0	1.5	4.5
Total	25.6	10.9	36.5

Because of the manner in which contracts are placed by the operators it is possible for LSMO's share of expenditure contracted for to exceed the amounts actually allocated at any one time. Based on the information supplied by the operators, LSMO's share of expenditure contracted for at 31 August 1975 was as follows—

	LSMO's share	Subsidiaries' share	Total
Minion Field	15.0	7.3	22.3
Pipeline	8.3	3.1	11.4
Terminal	0.5	0.3	0.8
Total	23.8	10.7	34.5

Participants in deficit of financing their share of project expenditure, if the deficit is made good by other participants, are not entitled to representation on the Minion Management Committee. When commercial production commences, the deficit party requires an interest equal to 76 per cent of the proportion its actual contributions to the project bears to the actual contributions of all participants up to that time. If the project is abandoned prior to production, these arrangements are cancelled and the deficit party becomes liable for its full share of development costs up to the date of abandonment.

(b) LSMO has interests in other license areas in respect of which all the obligations under the license have been fulfilled. Certain additional exploration expenditure is being incurred for which the commitment at 31 August 1975 amounted to £288,126 (of which £125,599 related to the subsidiaries), and for which contracts had been placed.

6. **DIVIDENDS.**
No dividends have been paid by LSMO since incorporation.

7. ACCOUNTS

No accounts have been prepared for submission to members since those for the year ended 31 December 1974. Interim accounts for the period ended 31 August 1975 have been prepared and audited for the purposes of this report.

Yours faithfully,
WHITLEY MURRAY & CO.
Chartered Accountants

APPENDIX V ACCOUNTANTS' REPORT ON SCOT

The following is a copy of a report by Arthur Young McClelland Moore & Co., Chartered Accountants—
The Directors,
Scottish Canadian Oil & Transportation Company Limited,
Morgan Grenfell & Co. Limited
30 January 1976

1. We have examined the audited accounts of Scottish Canadian Oil & Transportation Company Limited ("SCOT") for the period ended 31st August 1975. We have been auditors of SCOT since incorporation and of its subsidiary company since its acquisition by SCOT. The auditors' undertakings have been transferred to SCOT since 31st August 1975 and they have ceased to trade. Accordingly references to SCOT in the narrative of this report include, where applicable, both SCOT and the subsidiary.

2. As noted in paragraph 6 (c) and (d) the ultimate value of SCOT's license interests depends on the outcome of their exploration in areas where no determination has been made as to whether they are commercially viable, and the ability to obtain such additional finance (including that now being raised) as it may require to continue as a going concern. In our opinion, subject to the foregoing, the summaries profit and loss accounts and balance sheets set out below, together with the accompanying notes, give a true and fair view of the results of SCOT for the periods reported on and of its state of affairs on the accounting dates.

3. ACCOUNTING POLICIES

- (1) **Minion expenditure is capitalised.**
Exploration expenditure, including pipeline and terminal costs, is stated on the basis of cash calls made to date by the operators of the project. These calls represent SCOT's proportion of the operators' estimates of approved expenditures to be incurred in each period.
Exploration and development expenditure is being charged by the operators in the shares and on the conditions set out in the relevant cost sharing and operating agreements. This expenditure will be amortised, when the Minion Field becomes productive, on the basis of the proportion of the total production in the relevant accounting period borne to the relevant producers of the field planned to be recovered.
- (2) **Deferred expenditure.**
Deferred expenditure consists of costs incurred in exploration of license areas other than Minion and has been charged by the operators on the basis of the proportion of the total production in the relevant accounting period borne to the relevant producers of the field planned to be recovered.
- (3) **Amortisation.**
Accounts have not been taken for taxation purposes of allowances in respect of exploration expenditure incurred prior to the commencement of trading or of allowances due on development and exploration expenditure since that date.
- (4) **Foreign exchange.**
Foreign currency has been translated into sterling at the rate of exchange of the date of cash relevant transactions.

4. PROFIT AND LOSS ACCOUNTS

The results (losses) of SCOT for the period from incorporation to 31st August, 1975, arrived at as described in paragraph 3, were as follows—

	Period 10.12.74 to 31.12.74	Year to 31.12.74	Year to 31.12.74	Year to 31.12.74	Year to 31.12.74	Period 10.12.74 to 31.12.74
Interest receivable	144	322	581	31,002	17,296	18,236
Less: Expenses	(597)	(2,163)	(2,247)	(3,591)	(11,647)	(71,578)
Interest payable	(3)	—	—	—	—	(59,962)
Deferred expenditure written off	(6)	—	—	—	—	(856,040)
Profit/(Loss) before taxation	(452)	(1,841)	(1,666)	(3,589)	(14,951)	(761,500)
Less: Taxation	(88)	(357)	(376)	(1,230)	(3,660)	(746,176)
Profit/(Loss) after taxation	(540)	(2,198)	(2,042)	(4,819)	(18,611)	(1,507,676)

5. BALANCE SHEETS

The balance sheets of SCOT at each period end prepared on the basis described in paragraph 3 were as follows—

	10.12.74	31.12.74	31.12.74	31.12.74	31.12.74	31.12.74
FIXED ASSETS						
Plant and Equipment	—	—	—	—	—	—
Minion Expenditure—Exploration	—	—	—	—	—	—
—Development	—	—	—	—	—	—
NET ASSETS	—	—	—	—	—	—
Capital and Reserves	—	—	—	—	—	—
Current Liabilities	—	—	—	—	—	—
NET ASSETS	—	—	—	—	—	—

6. NOTES TO THE ACCOUNTS

(1) **Interest receivable.**
SCOT's sole income has been interest on short-term deposits.

(2) **Interest payable.**
Interest payable in the period ended 31st August, 1975 has been accrued on the Floating Rate Unsecured Loan Stock and amounts to £35,324.

(3) **Expenses.**
Other expenses include—

(a) preliminary and formation expenses incurred in connection with the formation of SCOT and with the issue of calls on shares amounting to £51,348 written off in the period ended 31 August 1975.

(b) in the period ended 31 August 1975—

(i) professional fees and other costs amounting to £102,771 relating principally to the issue of Floating Rate Unsecured Loan Stock 1976 and to the acquisition of subsidiaries;

(ii) an amount of £31,022 written off the cost of shares in subsidiaries representing the excess of the amount realised on the sale of shares issued as purchase consideration for the subsidiaries over the book amount of their net assets at the date of acquisition;

(iii) preliminary expenses etc. written off, amounting to £6,184.

(4) **Interest payable.**
In the period ended 31 August 1975 the interest charge includes an amount of £177,644 in respect of interest payable on the Floating Rate Unsecured Loan Stock 1976 issued during the period.

(5) **Taxation.**
Taxation has been charged on interest receivable in the periods prior to 31 December 1974. Part or all of the taxation provided in 1974 may be recoverable following agreement with the Inland Revenue regarding the date on which the liability arose, and, because of the availability of substantial losses, no taxation has been provided in the period to 31 August 1975.

(6) **Minion expenditure.**
No formal valuation has been carried out on behalf of SCOT and the value of this expenditure depends later on the commercial prospects of the Minion Field and on the ability of SCOT to continue to finance its share of the development costs. Exploration expenditure includes the cost of seismic surveys and associated work, and the drilling of exploratory wells. Development expenditure consists of cash calls by the operators in respect of SCOT's proportion of the cost of production facilities and an account for related administration charges.

(7) **Deferred expenditure.**
No formal valuation of this expenditure has been carried out on behalf of SCOT. Exploration expenditure in areas which are currently considered not to be commercially viable has been written off.

(8) **Unsecured investment.**
The unsecured investment represents SCOT's 21% interest in the issued share capital of European Marine Oil N.V. The investment is stated at cost, including the dollar premium paid, which in the opinion of the Directors is its market value. No income has been received from this investment.

Share Capital		
At 31st August, 1975 the share capital of SCOT consisted of—		
2,500,000 shares of £1 each	2,500,000	
Issued:		
1,800,000 shares of £1 each, fully paid	1,800,000	
4,000,000 shares of £1 each, 50p paid	2,000,000	
Total	3,800,000	

Since 31st August, 1975 further calls have been made and all the shares are now fully paid.

(10) **Share capital.**
The authorised share capital of SCOT is 2,500,000 shares of £1 each, of which, at 31 August 1975, there were in issue—

2,471,780 shares of £1 each fully paid	2,471,780
4,968,220 shares of £1 each 45p paid	2,224,502
Total	4,696,282

Because of the manner in which contracts are placed by the operators it is possible for SCOT's share of expenditure contracted for to exceed the amounts actually allocated at any one time. Based on the information supplied by the operators, SCOT's share of expenditure contracted for at 31 August 1975 was as follows—

	LSMO's share	Subsidiaries' share	Total
Minion Field	14.3	6.3	20.6
Pipeline	8.3	3.1	11.4
Terminal	3.0	1.5	4.5
Total	25.6	10.9	36.5

Participants in deficit of financing their share of project expenditure, if the deficit is made good by other participants, are not entitled to representation on the Minion Management Committee. When commercial production commences, the deficit party requires an interest equal to 76 per cent of the proportion its actual contributions to the project bears to the actual contributions of all participants up to that time. If the project is abandoned prior to production, these arrangements are cancelled and the deficit party becomes liable for its full share of development costs up to the date of abandonment.

(b) SCOT has interests in other license areas in respect of which all the obligations under the license have been fulfilled. Certain additional exploration expenditure is being incurred for which the commitment at 31 August 1975 amounted to £288,126 (of which £125,599 related to the subsidiaries), and for which contracts had been placed.

2. **DIVIDENDS.**
No dividends have been paid by SCOT since incorporation.

3. ACCOUNTS

No accounts have been prepared for submission to members since those for the year ended 31st December 1974. Interim accounts for the eight months ended 31st August, 1975 have been prepared and audited for the purposes of this report.

Yours faithfully,
ARTHUR YOUNG McCLELLAND MOORE & CO.
Chartered Accountants

APPENDIX VI PARTICULARS OF THE OIL PRODUCTION STOCKS

This Appendix contains particulars of the 2,576,000 Oil Production Stock, divided into 2,576,000 units of 10p each, of LSMO ("the OPS of LSMO") and of the 1,750,000 Oil Production Stock, divided into 1,750,000 units of 10p each, of SCOT ("the OPS of SCOT"). The OPS of LSMO was created by a resolution of the Board of Directors of LSMO passed on 29th January, 1976, and the OPS of SCOT was created by a resolution of the Board of Directors of SCOT passed on the same day.

ENTERTAINMENTS

When telephoning use prefix 01 only on London Metropolitan Area

OPERA AND BALLET

COVENT GARDEN 040 1066
The Royal Opera Company
Tonight 8 p.m. *Don Giovanni*
Tomorrow 7 p.m. *Don Giovanni*
Tuesday 8 p.m. *Don Giovanni*
Wednesday 8 p.m. *Don Giovanni*
Thursday 8 p.m. *Don Giovanni*
Friday 8 p.m. *Don Giovanni*
Saturday 8 p.m. *Don Giovanni*
Sunday 8 p.m. *Don Giovanni*

COLISEUM 01-836 3161
English National Opera
Tonight 8 p.m. *Don Giovanni*
Tomorrow 7 p.m. *Don Giovanni*
Tuesday 8 p.m. *Don Giovanni*
Wednesday 8 p.m. *Don Giovanni*
Thursday 8 p.m. *Don Giovanni*
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ROYAL FESTIVAL HALL 01-836 3161
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THEATRES

REGENT 022 7707
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REGENT 022 7707
Tonight 8 p.m. *Don Giovanni*
Tomorrow 7 p.m. *Don Giovanni*
Tuesday 8 p.m. *Don Giovanni*
Wednesday 8 p.m. *Don Giovanni*
Thursday 8 p.m. *Don Giovanni*
Friday 8 p.m. *Don Giovanni*
Saturday 8 p.m. *Don Giovanni*
Sunday 8 p.m. *Don Giovanni*

THE ARTS

Crowded
half hour of
glorious life
England, Summer,
Sunday
BBC 2

Stanley Reynolds

It takes a talent of near Chelovian proportions to produce anything out of a typical English Sunday, even in a heat wave. When the production is like Saturday's BBC Centre Play, an economically-minded effort with restrained sets and dressmaker's dummies standing in for the British Army, and only 30 minutes to boot, the task is formidable. But Chris Thomson, who both wrote and directed, *England, Summer*, Sunday, managed to deliver a highly thought-provoking work. Robert Urquhart, Renee Goddard, and Will Knightley played a world-weary, aging, crusading left-wing journalist, a coping, rose-pruning Surrey housewife, and a rebellious, radical, cause-minded son, respectively.

The son had called in unexpectedly for lunch and found his father wearily trying to type his weekly column of pungent political thought in the heat of the summer garden. Actually he was writing it on a highly stylized set. This was a complete studio job. The father was trying to write about the war being over for 30 years and the hopes which had been born then but had since died. When the father's face flashed back to the war, the rage he stood in as a private were composed of dressmaker's dummies. After lunch Renee Goddard pruned and Urquhart and Knightley snored and snored, with the son at last in the darkening evening touching his father for money for his current good cause.

There was a marvellous moment when the father realized that the son did not want him to write about the cause or even carry a hammer, but merely to give money. This was followed by an even grander moment when the son has departed and the dad, a true professional, tears up the hackneyed column he has been labouring over and in the dark garden, repitely and joyously types: "Today I refused to contribute to a good cause. I have a degree in good causes. All my life I have fought for the good causes."

Had the play ended here it would simply have been a comedy. But it did not. It was weighty as the end scene in which we see the father promoted to an officer, talking about the salute being purely a greeting between comrades and then getting a stiff by-the-numbers salute from his sergeant (Charles Pemberton). The pose of the battered, left-wing crusader was stripped. The crusading left-wing journalist had sold out then, when the acceptance of a commission, a world-weary cynicism of 30 years on had been planted at that moment of betrayal.

National Gallery

at full strength

The Lower Galleries beneath the principal floor of the National Gallery are closing for several weeks for rehanging and redecorating. The collection allocated to the Lower Gallery Collection has almost doubled with the completion of the northern extension and so the pictures in this collection are to be reorganized in more spacious surroundings. Paintings previously on loan to regional galleries have been returned to the National Gallery for a period of time before reallocation so that when the rehanging is complete, the public will be able to see virtually all of the National Gallery collection under one roof.

Film of The Devil's Advocate

The Devil's Advocate, one of Morris West's most popular novels, is to be brought to the screen. The film will be made by a German company, Geris Film GmbH, on a \$3,000,000 budget. J. Lee Thompson is to direct the picture, which will be filmed in the cameras in May. West has himself written the script. The story tells of an English priest who is chosen to present all possible evidence against a man proposed for canonization and who finds himself caught up in a web of concealment and intrigue.

ART EXHIBITIONS

SEDERBERG GALLERY, 20 Grosvenor Gardens, London W.1.
Recent paintings and drawings by JOHN RUSSELL. Open 10 a.m. to 6 p.m. Tel. 01-499 8121.

ROYAL ACADEMY OF ARTS, The Royal Academy, Burlington House, Piccadilly, London W.1.
Open 10 a.m. to 6 p.m. Tel. 01-499 8121.

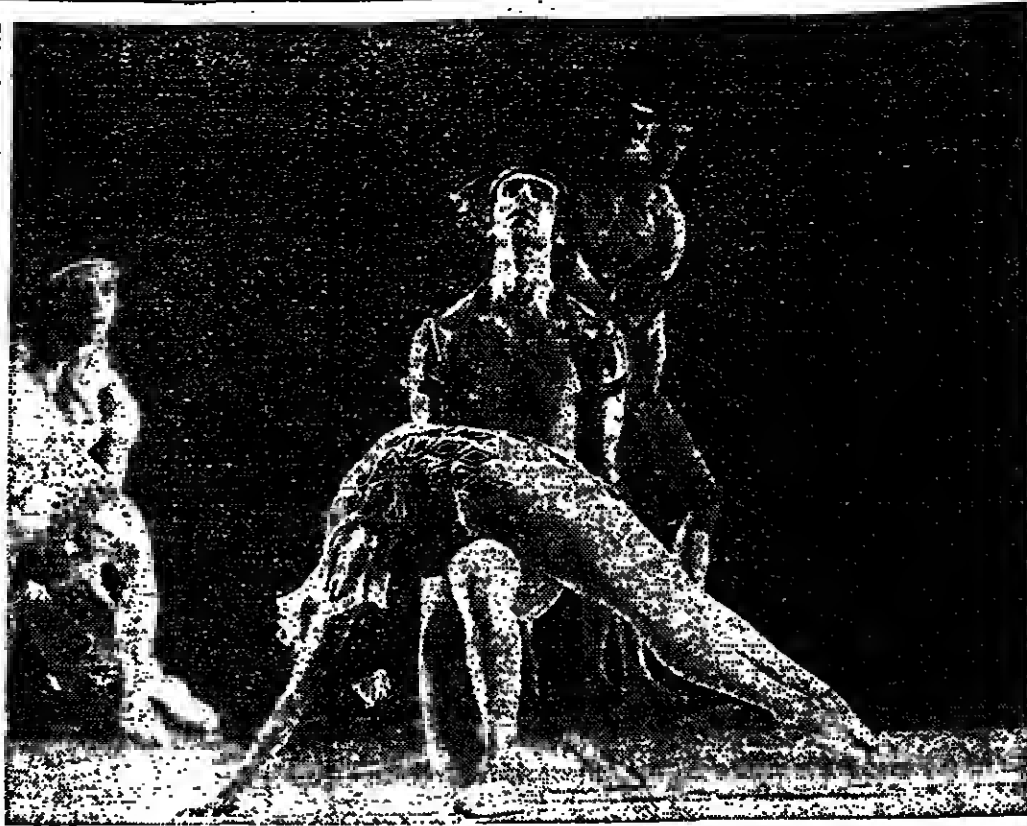
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Marion Tait and Alain Dubreuil

Morse has still to lift the curse

Pandora
Royal Shakespeare
Stratford-on-Avon

Peter Williams

Britain's major classical dance companies have failed where our contemporary ones have succeeded, namely in creating the right workshop situation for developing choreographic talent. Lacking this machinery, the real value of the Royal Ballet's smaller company has been apparent, though perhaps it is asking too much that the young entry should be exposed to critical assessment at public performances in which their work is judged by a jury of professionals. This was followed by an even grander moment when the son has departed and the dad, a true professional, tears up the hackneyed column he has been labouring over and in the dark garden, repitely and joyously types: "Today I refused to contribute to a good cause. I have a degree in good causes. All my life I have fought for the good causes."

Max von Sydow

"I have been lucky. I didn't plan any international film career—it just so happened." Max von Sydow answers questions slowly, weighing each word and often answering monosyllabically. The tall Swedish actor seems to have lost the Gothic gauntness of the famous Ingmar Bergman films, but he still has an air of being removed, and even though he replies directly it is from a measured distance.

"After I became a member of Bergman's group I was noticed, abroad, and that wouldn't have happened to me normally because I didn't try to be noticed. I didn't know what would happen if I went to the United States to do *The Greatest Story Ever Told*, but it has worked out. I am very fortunate in my career."

Deceptively simple answers from a complex artist. He sits in an ornate, brass-bound chair in an office supposed to be that of the German Ambassador to Cuba. The year is 1939. Hitler stares from the mantel under a grinning eagle and swastika. The actor's face is a study in calm, but his eyes are full of fire. In fact we are in London with familiar views beyond the windows of Thames and Tower.

The film is *Voyage*, the first in a series of three films by General Film Programme, based on *Voyage of the Damned* in which a group of Jewish refugees flee Germany on a luxury liner bound for Havana. In the film, from a true story, Max von Sydow plays Captain Schroeder who finds himself placed between cat and mouse, an anti-Nazi unaware of the mesh of plots his ship is sailing in. When the passengers are refused landing permits in Cuba, he himself tries to intercede before the Ambassador. How carefully does he consider a part before he accepts it?

"Very carefully," he answers. "A part for me must be a challenge. It must offer something special. Schroeder is complicated and he is pulled in several directions in this film since he is a human being. So I find him interesting. In *Three Days of the Condor* I was a hired assassin, so I had to develop a quality of menace. This is a suspense movie with a lot of story, but I think it's done very well. I enjoyed working in that with the director, Sidney Pollack, who works very nicely with his people and creates a good feeling. We have the same feeling on this film, and that's important for me."

A lot of his professional life, particularly early on in Sweden during the Fifties when he was a young actor at the Municipal Theatre of Malmö, has been spent on stage. The Bergman found him and cast him in *The Seventh Seal*, although he had previously been in *Miss Julie*, filmed in 1951. When the student actor was 22. Don't parts in plays give him more opportunity than films to explore and develop character?

"Oh, yes, much more. It's frustrating to be on a tight schedule and not to have the continuity and audience con-

lating to Roberto Gerhard's fine

score, originally composed for Jooss and now arranged for orchestra by David Atherton. The title role is admirably suited to Marion Tait's finely wrought brittleness which melts as her love deepens for Alain Dubreuil's Epameus. As Zeus, Stephen Jeffries has little to do other than look ferocious; after a mercurial solo, before stealing the fire, Kim Reader's Prometheus is quickly dispensed with.

Certain rethinking about relating subject to dance could make this a useful work and an important stepping stone to better things. It suits the company, as does Cranko's *Card Game* which ended the programme. Although I find this a heavy-handed version of Stravinsky's witty score I shall long cherish Vyvyan Lorrayne's doxy Queen of Hearts and Jeffries's brilliant Joker, a mixture of Grock and Boris Karloff. The least said about *Raymond Act III*, which started the evening, the better.

Michael Leech

have it." He smiles as though at some private joke. But how did he react to being in a film like *The Exorcist*?

"I was challenged by the part, and being allowed to portray an older man—that much older man—in a film, in the two Swedish pictures made by Just Trolle called *The Exorcist* and *The New Land* made about five years ago, both long films, I started out as a young man and ended up old. But in *The Exorcist* I was presented from the beginning as a very old man. We had an excellent make-up man, Richard Smith, so the make-up was 100 per cent and then you see, it's a challenge to act up to this. Any good make-up is just if you don't act it, and I found that interesting. But I hadn't really realized the exorcism being done the way it was done."

"No, it didn't," he replies slowly. "I think as the director I would have underplayed it. I certainly didn't regret being in the film, though I found the story very destructive, very negative."

Does it distress him when a film emerges as different from something he initially envisaged?

"That is very disturbing and it does happen very frequently. It happened with *The Reward*, the second picture I made in the USA. I never saw the final version of the picture (I very rarely look at my old films—maybe some of the Bergman pictures after a few years) but I liked very much the story when I read the screenplay, then during production almost all the dialogue was cut out, changing the entire story. And the producer and the director were fighting so we ended up with two endings. It was unfortunate."

Does this make him feel like a pawn in a power play?

"Yes it does. One has much more say in the theatre, which is why I prefer it. In film you can be edited in a way you wouldn't want, but if you know the director and know that he is strong enough to oppose a lot of demands from the producer, you can trust that it will be all right."

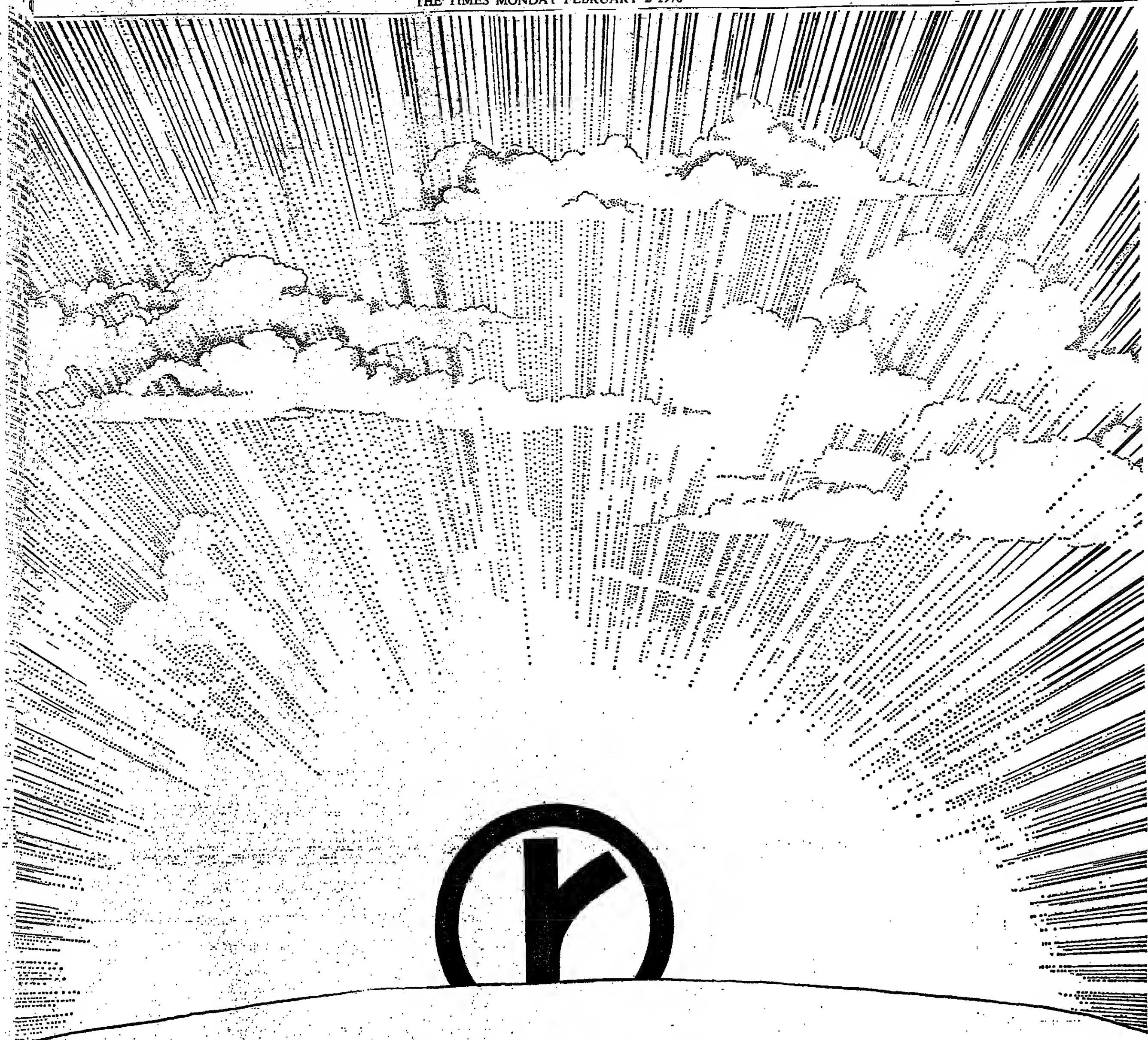
"I need a meeting of minds with the director. To be stimulated—that is what I enjoy. For example to be working with many different and interesting people, as in this film, *Voyage*. We certainly have some remarkable actors in it and using such talent, and so much of it, generates fantastic results. I don't understand those people who want to come out on top of everybody else."

And any directors he would like to work with that he so far hasn't?

"Oh, Schlesinger. Arthur Penn. Robert Altman. If any of them should come along it would be good."

Twenty years of John Moores exhibitions

The tenth of the biennial John Moores exhibitions is to be held at the Victoria and Albert Museum, London, on 10-11-12-13-14-15-16-17-18-19-20-21-22-23-24-25-26-27-28-29-30-31-1-2-3-4-5-6-7-8-9-10-11-12-13-



The new face of distribution

Last week we were BRS Parcels Ltd. Now we are Roadline. Why the change of name? We exist in a modern industry of changing patterns and accelerating demands. As BRS Parcels, we have been developing our services and resources to match the tempo of the times. We have been introducing new services to match new needs. But our name has not kept up—and it has been confused with others. So now we are Roadline.

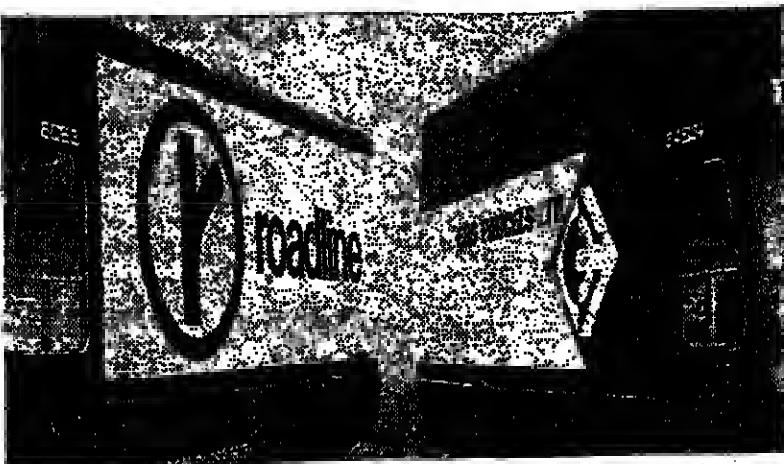
The future of Roadline is the future of distribution. The patterns for that are already emerging. For instance, last

year saw the introduction of Relay Express, to solve the problem of final deliveries. Roadline will build on the success of that service.

It is just one development amongst many.

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David Steel Time to stop fiddling about with the Abortion Act

The Liberal MP for
Roxburgh, Selkirk and
Peebles joins our regular
contributors.

A week today the House of Commons is to be asked to vote on whether or not a select committee should be re-established in this session to consider the matter of the abortion laws. Since the first refusal of any politician—be he Prime Minister or a backbench MP—to set up a committee on any awkward subject, it is necessary to set out why this should not be done.

In 1967 Parliament passed the Abortion Act, as the result of my Private Member's Bill. In the years that followed, there was first a genuine concern about abuses of the Act—principally by a few private clinics which accepted the abortion law, and then a second and sustained campaign which exploited these abuses to seek repeal of the Act.

As a result, in June, 1971, the then Secretary of State for Social Services, Sir Keith Joseph, set up a committee under the chairmanship of Mrs Justice Lane to review the Act. Three years later they reported "the Act has relieved a vast amount of individual suffering", and that members of the enquiry were "unanimous in supporting the Act and its provisions. We have no doubt that the gains facilitated by the Act have much outweighed any disadvantages for which it has been criticised".

The committee, however, also said: "Much of the criticism is justified; in consequence of the Abortion Act, a situation has arisen in which a very small number, of perhaps about 20 or 30 members, of the medical profession and those associated with them, have brought considerable reproach upon this country."

The Lane Committee had particularly in mind the racksteering—fully exposed in the press—by one or two clinics which had even resorted to paying taxi drivers to hijack potential abortion patients at London airport. The committee recommended "that, further steps are necessary to control the private sector and check the abuses which have grown up within it, particularly with regard to referral agencies and advisory bureaux".

No Government statement was made, either then or subsequently, on what would be done about the committee's recommendations. The abuses continued on a lesser scale, and a Conservative MP, Michael Grylls, promoted a Private Member's Bill to license referral agencies. It was supported by both opponents and supporters of the original Act, including myself, and had the tacit approval of the Department of Health and Social Security.

The committee stage of the Bill was—without much public attention, and to Mr Grylls's justified annoyance—filibustered out by those who opposed the whole Abortion Act, and who were bappy that the abuses should continue as a stick with which to press for its repeal. Still there was no statement in Government policy.

In November, 1974, Mr James White, the Labour Member for Glasgow, Pollok, drew a place in the ballot for Private Members' Bills. He has a large Roman Catholic population in

his constituency, and was immediately disapproved upon by those who wished a substantial repeal of the 1967 Act. Notably Mr Leo Abse. Mr White's Bill received a second reading in February, 1975, by which time MPs were deluged with correspondence and newspaper cuttings complaining of the abuses of the Act, to which the Government had still made no response. Nor unnaturally there was a substantial vote in favour of the amending Bill and it was sent to a select committee, of which I was a member.

One of my criticisms of successive Governments had been that though the Secretary of State for Social Services was empowered under the Abortion Act to see that doctors' opinions were given "in good faith" and not out of financial motivation, and that clinics could be "approved for the time being" (and therefore disapproved at any time), this power had never been properly used, because Government lawyers doubted how far it could be used.

Latterly it was used, and a number of clinics were quietly closed. As I put it in the committee: "What has happened is that the department's view has evolved exactly to the point where the sponsors of the original Act intended it to go, but it has taken eight years."

The select committee became bogged down in arguments about the terms of the White Bill, but thanks to the skill of its chairman, the Rt Hon Fred Willey, it concentrated its main report on nine unanimous administrative recommendations. These were all subsequently accepted and implemented by Mrs Castle.

There the matter ought to rest. The abuses appear to have been stamped out. Thanks partly to that and partly to the reform of abortion laws in other countries, our abortion figures have, during 1975, for the first time since the passing of the Act, been going down. The Royal College of Obstetricians and Gynaecologists has voted 28 to two that they are not dissatisfied with the workings of the 1967 Act, and the British Medical Association passed a resolution by 360 votes to four opposing the changes proposed in James White's Bill.

Unhappily, but understandably, those who are opposed to the reasonable availability of abortion on properly judged medical opinion are still flooding MPs with letters demanding or severely amending. "Setting up a committee" will be the easy way out—again. Yet there is nothing the committee can now achieve, except waste more parliamentary time and money, since it cannot hope to agree on fundamental questions behind which there are deeply and sincerely held opposing views.

There are some who wish to change the law to restrict abortion. There are others who wish to change it to create abortion as a woman's right. Both groups must seek the normal parliamentary opportunities to introduce Bills to change the law.

In the meantime, those who welcome the belated and successful steps which have been taken to end the abuses of the 1967 Act, and who want to retain the full discretion of the responsible majority of the medical profession, should oppose the appointment of what can only be a fruitless and wasteful committee.

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Raising the tax threshold could be the sweetener Mr Healey needs for the incomes policy

How is the Government to make stage two of the incomes policy acceptable? To many union leaders the key is unemployment. That is something they feel instinctively and the Chancellor has been forced to promise a further package of cuts and places so that he can be seen to have responded to their pressure. But that is not the only pressure to which he must respond. Despite the synthetic drama of Labour abstentions in the Commons debate last week, there is still no evidence that unemployment is the main anxiety of the rank and file.

The Government won approval for the first round of incomes policy last summer by convincing the unions that the rough justice of an arbitrary limit was better than uncontrolled inflation and the threat of economic collapse. In negotiating a second round, ministers will have to appeal to much the same fears, but they are trying indeed an even stricter overall limit, while showing that there is a little flexibility in the system. That is why they prefer for this occasion a mixture of

flat-rate and percentage increases.

That also explains why Mr Jack Jones has been squealing before he is hurt. The £6 limit, which was his brainchild, happened to be in the interests of his membership because a flat-rate increase must mean a cut to the low-paid. Any flexibility in the system must therefore be a concession from his point of view. So he proceeded to get his pitch in early. When Mr Jones speaks the Labour movement has to listen, as Mr Mikardo among others knows full well. But he is not the only person to whom it must listen.

Other union leaders, with very different clienteles to satisfy, are worried about eroding differentials. They want more for the skilled worker and for the man with a little extra responsibility. An incomes policy that is to survive for another year must meet these aspirations as well. It must, therefore, offer a little bit in quite different directions. But the bit that can be offered is straightforward wage increases must be little indeed if it is not to be inflationary. If it is to be part flat-rate and part

percentage there cannot be all that much under either heading. So there are the reports that the Budget is to be called in aid of the incomes policy.

After all the anxieties over the public sector deficit Mr Healey could hardly be expected to throw sweeteners around in every direction. What he will need is a multi-purpose sweetener. The best prospect here would be to raise the tax threshold which has not been adjusted to keep in step with the pace of inflation in recent years. Some 20 years ago a man with two young children did not pay income tax unless he earned more than the average wage: now he does so if he earns half the average wage. If the level at which people began to pay tax were to be raised there would be three distinct and separate advantages. The first is that it would be a means of adjusting differentials. It would also help those middle managers whom the Chancellor believes need more incentive. The third advantage of raising the tax threshold is one of social policy. In a paper published last week by the Low Pay Unit, Mr Ralph Howell, Conservative MP for Norfolk North, spelled out the damaging

effects of the overlap that has developed between taxes and welfare benefits. This is not a party matter. Ministers are well known to be equally disturbed by the mess. Income tax is levied, for example, on a number of families who are poor enough to qualify for family income supplement. The level of income at which tax payments start is below that at which supplementary benefit is paid, which is conventionally regarded as the poverty line.

Even some people there is little financial advantage, and may even be a positive disadvantage, in working at all; and there are the familiar effects of the poverty trap. These may not be quite so apparent in practice at a time of rapid inflation when benefit levels have to be adjusted frequently. But the Government could hardly be satisfied with a system that depends on inflation to mitigate its most harmful effects.

Mr Howell offers three remedies. The first, a minimum wage, would certainly be inappropriate at a time of high and mounting unemployment. Another, moving away from the

means test on which welfare benefits are based, would be a very radical step. It is not a party matter. Ministers are well known to be equally disturbed by the mess. Income tax is levied, for example, on a number of families who are poor enough to qualify for family income supplement. The level of income at which tax payments start is below that at which supplementary benefit is paid, which is conventionally regarded as the poverty line.

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The fundamental question on Russia's arms build-up

Lord Chalfont

I was not entirely surprised to discover in New York last week that one of the main subjects of conversation in political circles was the Central Intelligence Agency, largely because last Monday the New York Times published a long and detailed confidential report on the Agency by a congressional committee, which had, as the newspaper delicately put it, "come into its possession".

Predictably the report, in the New York Times version, accused the CIA of a spectacular range of malpractices, from procuring women for royal personages in outlandish parts of the United States Congress—or it may have been the other way about, in that case I do not suppose it would have got into the report. It is not my intention here to comment in detail on the curious phenomenon of this orchestrated attack on the CIA, although it seems to me to be based on some profoundly confused thinking about the nature of national security. On this occasion I was more interested in the nature of the public reaction.

The press and the broadcast media have been busy since the publication of the report, and it is difficult to see how it could be otherwise. Leading articles of majestic condemnation are written, and quoted approvingly by wily-faced television commentators between appetising breakfast foods. Politicians, seeking a good progressive issue in election year,

utter pious reflections on the construction. The mongrels bark, and the badwag moves on.

On the other hand, a few timid voices are raised to point out the danger of destroying America's ability to carry out legitimate and essential intelligence operations. But, between the frightenedologists and the pretentious desert of unconcern, the general public, it appears, does not care very much one way or the other what happens in or to the CIA, as long as the garbage gets collected in the can. It is, I think, worrisome again that in a free society, this kind of apathy is a very dangerous phenomenon. Whether, in the long term, the greater danger to individual liberty comes from the agents of the CIA or its critics, I do not know, but it is, to say the least, moot.

What is certain is that people ought to care, because in either case it is the very survival of individual liberty which is at stake.

When I returned to London, I encountered an interesting aspect of this problem, on a somewhat different level. Awaiting me were several hundred letters about a recent documentary programme on independent television, in which I had sought to evaluate the proposition that this country is suffering from a pernicious form of creeping Marxism. Most of them were from people asking what they could do about it; only a tiny minority were hostile.

This was in vivid contrast to

the reaction from the left of the political spectrum. The Morning Star devoted a long feature article to "Chalfont's anti-communist travesty"; The Guardian's review said that the programme was "a masterpiece of the recent trade union elections had proved that the menace of the extreme left has been exaggerated, a neat piece of dialectic which ignored the much more obvious possibility that the success of the moderate has been largely due to the recent campaign exposing the activities of the extreme left. The television critic of The Sunday Times delivered a fierce political lecture thinly disguised as a criticism of the programme's technical shortcomings; and the "limit" accolade came from Tass, the Soviet news agency, which accused me of falsifying the evidence, a stunning piece of impudence from an objective and independent organization.

What is interesting about all this is not so much that the left resented the message which has been a long time coming out to convey—although in fact much of it was delivered out of the mouths of its own representatives. No, the interesting thing is its frenzied rejection of the proposition that the Soviet Union, in the international context, and the

extreme left in domestic politics, are growing in power and influence. At first glance, this may seem rather curious. Most political arguments would welcome the suggestion that they were becoming progressively more powerful and successful. The reason is not in fact, as I said, to discern. It is, quite simply, that the enemies of democratic societies rely for their success on the naïve, trusting, comfortable apathy of people to whom freedom is a habit, not an abstract ideal.

The Marxists are convinced, like Shakespeare's Tarquin, that Rome was more easily won by a dagger in the back, than by a sword in the front, and their immediate concern is to set their foot upon any candle which may be lit to illuminate their aims.

The uproar from Moscow about Mrs Thatcher's speech and the spitting from this country's inoffensive chorus of left-wing intellectuals will not, I hope, cause the facts to be lost to sight. Of course there have been a few successes, moderates in recent trade union elections; but that does not mean that the power of the extremists has been broken—still less that it never existed. Of course there has been a considerable advance in diplomatic relations between the Soviet

Union and the West and no one, in his senses would deny it. There is, however, one fundamental question which must be answered by those who suggest that we should take Russian protestations of benevolence at their face value. It is, quite simply, this. What aims of foreign policy are served by constant reinforcement of Soviet military strength in Europe; progressive and significant expansion of the Russian fleet; open interference in the political crisis in Portugal and in the civil wars in Angola and Lebanon; intensified activity by the KGB throughout southern Asia; and the stationing of more than a million troops on the northern frontiers of China?

It may be, of course, that these facts are all to be explained in the context of an entire pacific and defensive Russian foreign policy. If so, I would be delighted to hear the explanation. It will not do, however, simply to say that the facts do not exist—I can believe a lot of impossible things before breakfast, but that is not one of them.

I hope, furthermore, that the long overdue recognition, by some of our political leaders, of the pervasive threats to our democratic system will not prove to be a passing phenomenon. Two of the three major political parties are now clearly identified with a view which will touch a responsive chord in a great number of people, on an issue which may be, at the next election, more

important than in now think.

In this context, it is a pity that a man of moderate views has fought hard, savage cuts in his budget, should his weight to the camp Mrs Thatcher with flies about the cold political arena. It warned him to leave exercise to one of his colleagues. And this, finally, back to the who asked, after a television program Marxism? "Yes, but we do?"

There are many people who can do as we Labour Parties; or a of children to persist propaganda. But what, on the other hand, can do, at the next election, to examine closely the of every candidate on which seems to me to be the very survival of society; and then to candidate whose views opposed to his own—of party affiliations, who is not prepared to do so? If, I do not have to ask, "I do not?" If, I am allowed to use our primary institutions and democratic processes to date society, the very least we do is to use the same weapons defend it.

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South Africa's costly blunder in sending troops to Angola

South Africa's direct intervention in the Angolan civil war may turn out to be its most serious foreign policy blunder for years. Not only has South Africa failed to achieve its military/political objectives, but it has also at least neutralized the leftist Popular Movement for the Liberation of Angola (MPLA)—but it has also alienated a number of black African leaders who were beginning to reappreciate their attitudes towards Pretoria.

Mr John Vorster, the South African Prime Minister, is now faced with the prospect which, in his "detente" speech just over a year ago, he admitted was "a ghastly, ghastly, ghastly plate". There will be an openly hostile regime in Angola which might, like Mozambique, have been prepared to coexist with South Africa but now regards it as an aggressor. The MPLA

will almost certainly give active support to the nationalist South West Africa People's Organization (SWAPO), which will mean that South Africa will have to maintain a large and costly military force along the Namibian border to combat guerrilla incursions.

The danger here is that not only will South Africa's constitutional plans for the former mandated territory be in jeopardy, but that South Africa itself is faced with an Israel-type situation with an increasing amount of the country's budget going on defence.

South Africa's credibility with those black states—notably Zambia—which are being persuaded to listen to Pretoria's overtures, has been badly knocked. Hitherto the South African Government could claim with justification that it

did not interfere in the internal affairs of other countries.

South Africa's motives are clearly not confined, as originally claimed, to defeating the Cuito River irrigation and hydro-electric scheme. It saw the presence of Russians and Cubans on the side of the MPLA as a move to establish a permanent Soviet presence in Angola, which may well be the Soviet intention, although the MPLA avowedly follows a policy of non-alignment.

By its intervention on the side of the Union for the Total Independence of Angola (Unita), South Africa has not only compromised

Unita in African eyes but has provided ammunition for the MPLA to import huge numbers of additional Cuban troops to counter South African aggression. South Africa also had the

idea of replacing the white Cordon Sanitaire along its northern borders with a string of stable black states which, if not exactly allies, would at least not be openly hostile.

There are already good relations with Botswana and Malawi, while Zaire is probably the most aggressively anti-communist of all African countries. If a pro-western, or even neutral regime could have been installed in Luanda, South Africa's long-term position would have been as stable as before the Portuguese departure. So the South Africans cast their eyes towards Dr Jonas Savimbi, Unita's leader.

Dr Savimbi has an appealing personality and his brand of moderate socialism has obvious attractions. However, Unita has a handful of personable, multi-lingual leaders but little else. Although it does com-

mand considerable tribal backing from the Ovimbundu in the south, it does not appear to have the organization to put that support to good use. Furthermore its army has shown itself to be undisciplined and ineffective.

Since the meeting between the three nationalist movements last January, the prospect had existed that the MPLA and Unita (without the Angolan National Liberation Front—FNLA) could form a coalition. Their political aims were not dissimilar and together they would have represented more than 80 per cent of the population. But when Unita received South African backing, such an alliance, in the MPLA view, became impossible.

The South Africans, by brandishing the red flag of Soviet imperialism in Africa,

clearly expected to gain support from the United States and Europe. But not only appear to have misjudged the mood of America's representatives, but they also failed to realize that with the aid of 10 million dollars the United States could allow itself to become involved on the side of the western European. Africa are part of colonialism, and any country which wants to see an end to it must be prepared to be however tenuous, with its northern neighbours. South Africa is regarded as a mixture of fear and, rightly or wrongly, that Africa is the only one in the world which has, in their eyes, proved in Angola.

Nicholas Ash



Andre Previn hopes to leave a legacy of happiness

As more of us live longer there is a tragic human problem: loneliness. Better pensions cannot alone solve it. Bad housing makes it worse, for it imposes physical difficulties and worry. Compassion and friendly understanding are vital. Help the Aged does something practical with your partnership to help brave old folk. Not just the homely flats you have heard about. But much more; Day Centres throughout Britain where desperately lonely old people find friendship, interests and really understanding help from people who care.

My concern for this work can continue for generations to come. Even a modest legacy can start a new Day Centre in an area of special need. Under the new Gift Tax legislation gifts to charities are exempt from Capital Transfer Tax; and even if a donor dies within a year, or makes a bequest on death, the exemption limit is now £100,000.

Commemorate someone dear to you now

£150 perpetuates the name of a much loved person on the Founders' Plaque of another British Day Centre.
£100 names a hospital bed overseas.

Further information is available on request from:

The Hon. Treasurer, The Rt. Hon. Lord Maybray-King, Help the Aged, Room T4L, 8 Denman Street, London W1A 2AP.

A Brighton hotel has been turned into a Santa Claus's grotto for the annual British International Toy Fair, which opened at the weekend. Alan Hamilton went to the event to see what new methods of emptying parents' wallets the myrmakers have dreamed up. He reports:

Sedgum reigned in the usually sedate Metropole Hotel. Squads of children ferried in to play with the new toys for the benefit of photographers, raced fearsome yellow pedal cars up and down the lobby, and fired Evel Kneivel Real Working Stunt Cycles over walters' feet. In an adjoining room, where the real business of the day was taking place, a battery of fully armed salesmen and formidable public relations women bore down on any passing visitor with a barrage of hard sales talk.

Toys, shouted Philip Every, one of the fair's organizers, have weathered the recession well and sales have shown a slight increase. Last year we forked out £325m, which means that every child under 14 had £24 spent on it for toys.

"Granmies are still the mainstay of the business," mused one manufacturer. "When a granny comes into view, the shopkeeper just opens the till and waits for the money to fall in."

Toy-makers believe that these difficult times are forcing families to stay at home and do things together in their living rooms. For this reason they anticipate a revival of interest in train sets, with two new manufacturers entering the field this year. And there is the annual crop of new board games.

The most topical of these is "The Economy Game", a board game described on the box as "timely as today's headlines... a new and fun way to learn how our economy works... The Economy Game offers you the opportunity to an unlimited future." As an extra touch of authenticity, the salesman on the stand had no idea how the game worked.

Many of the new games are tied to current television series. There is a Planet Of The Apes game, and a Kojak game, in which players race around the board in police cars trying to identify and corner a criminal. Construction kits are popular this year, including a ship-in-a-bottle outfit and a do-it-yourself car laboratory which is one my own small boy will certainly have to do without. (You have to supply your own ants.)

Some of the new crop of toys are terribly clever. A retired Squadron Leader who worked on guided missiles has spent 16 years inventing a new kind of kite, which he proudly unveiled on Friday. He thinks it is the first steerable kite, and it is vaguely based on the aerodynamics of a bird. "We are hoping to bring out a camera for it soon, so that you can take aerial pictures of your house," said the squadron-leader's public relations man.

Suddenly the bubbled died, the crowd parted as the Red Sea before Moses, and the tall, silver-haired figure of Mr Griffin, chief buyer for Hamley's toy shop in Regent Street, swept through on his way in. "He is like God and here," said an awestruck saleswoman. Back to the lobby, a dark-haired woman was shivering in a very small green satin bikini. "I represent the new British Seal of Approval For Children's Toys," she chattered through her goose-pimples, though the connexion was not immediately apparent.

Near by, looking warmer but equally bored, an out-of-work pikeman's outfit of a fibreglass helmet and imitation chain mail. "It's something to do with toy soldiers, I think," he said. "I've just been told to stand here all day. This is two steps down from a walk-on part in Crossroads, but a chap has to make a living."

Heavy mob
Tomorrow's Strathclyde Council by-election in the new town of East Kilbride is rare council election to most standards. Four of the ministers at the Scottish Office have been active for weeks. They go walkabout in the shopping centres and their

The Times Diary

Grandmas lead toy spending spree

Today's sign was photographed in a hospital in Dacca, Bangladesh, by Stephen King of Evesham, Worcestershire.

headlines... a new and fun way to learn how our economy works... The Economy Game offers you the opportunity to an unlimited future. As an extra touch of authenticity, the salesman on the stand had no idea how the game worked. Many of the new games are tied to current television series. There is a Planet Of The Apes game, and a Kojak game, in which players race around the board in police cars trying to identify and corner a criminal. Construction kits are popular this year, including a ship-in-a-bottle outfit and a do-it-yourself car laboratory which is one my own small boy will certainly have to do without. (You have to supply your own ants.) Some of the new crop of toys are terribly clever. A retired Squadron Leader who worked on guided missiles has spent 16 years inventing a new kind of kite, which he proudly unveiled on Friday. He thinks it is the first steerable kite, and it is vaguely based on the aerodynamics of a bird. "We are hoping to bring out a camera for it soon, so that you can take aerial pictures of your house," said the squadron-leader's public relations man. Suddenly the bubbled died, the crowd parted as the Red Sea before Moses, and the tall, silver-haired figure of Mr Griffin, chief buyer for Hamley's toy shop in Regent Street, swept through on his way in. "He is like God and here," said an awestruck saleswoman. Back to the lobby, a dark-haired woman was shivering in a very small green satin bikini. "I represent the new British Seal of Approval For Children's Toys," she chattered through her goose-pimples, though the connexion was not immediately apparent. Near by, looking warmer but equally bored, an out-of-work pikeman's outfit of a fibreglass helmet and imitation chain mail. "It's something to do with toy soldiers, I think," he said. "I've just been told to stand here all day. This is two steps down from a walk-on part in Crossroads, but a chap has to make a living."

Red king

My picture shows President Ford as the king in a new political chess set made by Studio Anne Carlton, of Hull, designed by John Lettis and Keith Lee. Ford heads the Western team in the game, and his queen is Miss World, "the Western ideal". Pope Paul is a bishop, Henry Kissinger a castle and Harold Wilson a mere pawn. The opposing king is Leonid Brezhnev, with Mao Tse-tung, inconspicuously, as his bishop. The studio also has a British political chess set, in which Wilson plays a more exalted role as king of the Labour side. Margaret Thatcher is a victim of sexual discrimination and can only be queen of the Conservatives, with Edward Heath remaining her king and, with



President Ford as king.

coalition in mind, Jeremy Thorpe as bishop. Recognizing the volatility of British politics, the makers supply their customers with fresh pieces if radical changes should occur.

Junior lion

Events in Gerrard Street, Soho, yesterday showed that some white devils have difficulty calling lions from dragons. The Chinese community were celebrating the lunar new year. In the Chinese almanac, 1976 is the year of the dragon, and Gerrard Street was festooned with festive illuminations carrying the beast's likeness. Euro-pean visitors accordingly assumed the role of the so-called green-eyed, least dancing down the street must also be a dragon, but they were wrong. "You know, for the year of the ox we do not have an ox dance, or for the year of the

There must be something! Sex Discrimination Act forbids this. An advertisement for a solarium in the Obe magazine in week end she man and woman enjoy mixed sun-bath, he is wearing nothing at all, neither revealing anything. In last edition, the man was fitted in bikini, though the man, mairied, naked from the waist down.

dance", explained a restaurant manager. "Soho streets are not enough for a dragon. The dragon is very big. Here we have to be with lion dance." At New Year the city supposed to be a lion, and they bring children with red-dotted seeds to keep them on that they will not outgrow rule. Even so, one of yesterday's dance was lion. "We do not think it is a real one, would a papier-mache head be about 140 pounds so, hardly lift it. This one is small and tame." None the less the cheered when the lion seized at Chinese from a dandelion on straggles from the ings tied outside rest doorways or suspended under floors were lit with money for the lion. Sometimes in the bright red envelopes the Chinese enclose their Year gifts and sometimes tied to bits of string.

Selwyn Lloyd

In April, 1974, Selwyn Lloyd was at a time when he chose the motto: "I'm a winner, because I've lost." It was determined. It says as much for his awareness as for his love of puns. At the time he was a member of the House of Commons, he was a member of the Fettes bees (his school), a Welsh dragon, the wheat of Cheshire, and an oyster catcher (his garden), standing up a demi of champagne. Again, the slightly off-kilter Lloyd has a sense of humour. It is no accident that most of the jokes he refers to the Wirral. "It is one of the joys to have represented the Wirral," he says. He plans to write a book about his life. It is much of his retirement there. He has a lifetime's documents. "I have a lifetime's non-thrower away of documents," he says.

Brooke Lloyd was born in a solid, middle-class Liverpool. He is a son and grandson of Bental

After decades' absence, his
 exile was brief. By 1963 Selwyn
 Lloyd was back in the House; his hand-
 ling of the job is remembered by many
 as one of the best things in the Douglas-
 Home administration. His courtesy in the
 House of Commons, and the trouble he
 took, disarmed even the Labour Party at
 times when they were not in a mood
 to be disarmed. He concentrated on get-
 ting to know the Members, concerned him-
 self with their problems, and set up a
 committee to discuss their pensions.

Difficult on his arrival for his past
 awkwardness at the Despatch Box, he soon
 became himself an increasingly
 popular Speaker, chosen by the House
 of Commons, which by tradition the
 Speaker leads up, to carry out an ex-
 periment. He spent many hours analysing the
 failures and successes of past Speakers,
 and put together a masterly and witty

Selwyn Lloyd was, however, author of an outspoken minority report on independence television in 1951, and his appearance of caution is said to mask a mind that is free to new ideas and suggestions. "I don't like to change on principle," says an MP who has yet another says: "several committees. Yet another says: 'I believe he is far more radical than anyone suspects. He simply has the knack of putting it all in establishment language.'"

"I have been very contented that is the secret," Selwyn Lloyd says. "People find it unforgivable that I am not now miserable to be leaving." But he always says that what has happened to him with no apparent cause is that he has to find a private secretary saying that whenever there was a sudden, often very inconvenient change of plans, in no time Selwyn Lloyd could be heard saying with a shrug, "The change was undoubtedly for the best."

Cricket

From John Woodcock
Crisis Commanders

WEST INDIES: First Innings

F. C. Fredericks, not out	..	19
V. A. Richards, not out	..	19
Extras (n-b 2)	..	2
Total (no wkt)	..	32
L. H. Rowe, A. C. Kallabharan,		
C. E. Lloyd, L. Salaban, H. A.		
W. A. Brown, A. Bence, R. McE.		
V. A. Holder, L. R. Gibbs to bat		
BOWLING (to date): Thomson.		
5-0-11-0; Liles, 2-0-19-0.		

Joy there where

After bed light had taken away another 35 minutes. West Indies went in this time with only two bats left. In the end, Thomson and Liffie bowled five overs, which Fredericks and Richard managed, with much fortune, to negotiate. Liffie came near to a wicket, but when Fredericks survived a lool appeal for leg before, Thomson came nearest to felling a batsman when he caught Fredericks a stinging blow with the ball. When it is today's front has passed through by tomorrow and the sun is back where it belongs, West Indies should score many runs but they will seem to run out of their own bat without a batsman having written before. At any rate, they look in better spirits than they did a week ago.

When, yesterday evening, Gibbs at last passed Truman's record of 337 Test wickets, he did it with the 26,853rd ball of his Test career. That gives him a wicket for every 87 balls he has bowled for West Indies or every 14.3 six-ball overs. With the help of Bill Frindall, of BBC fame, and as an angle on Gibbs's achievement, here are the



132. Truman, 341 (48) ; W. Hall,
 133. 132 (48) ; Truman, 341 (48) ;
 H. Trumble, 141 (57) ; R. Lind-
 walk, 228 (60) ; G. Giffen, 103
 (61) ; J. C. Laker, 195. J. A.
 134. 137, and K. R. Miller, 170
 (62).
 135. J. B. Statham, 252 (64) ; W.
 Rhodes, 127 and A. W. Greig, 117
 (65) ; C. V. Gilmartin, 216 (67) ;
 136. J. Sedes, 235 (68) ; W. J.
 O'Reilly, 144 (70) ;
 137. Mahmood, 139 (71) ; D. L. Under-
 wood, 302 and G. A. R. Lock,
 138. 255 (75) ; R. Gennard, 248 and
 Verity, 144 (77).
 139. R. Hayfield, 170 (80) ; M. W.
 Tate, 155 (81) ; Intiphap Alaw,

From John Woodcock

When, in 1971, it looked as though he might be finished—he was dropped from a series against the West Indies in England and a strong comeback in the next season, and in Australia at the moment he is bowling as eagerly as ever. Those who know him best say that nothing in his career has had more to do with him than the fact that he is in the present series; it showed sometimes, in the way he put on his clothes, that he might be a less capricious sides himself he has tended, as he says himself, to become almost too involved. In the last year, when he is in Australia this winter, when Gibbs has looked to be the one to see the dangers of a declining situation.

With his long, lissam legs, and short, bounding run, Gibbs bowls on the left hand, and is, as it is, I find him in Melbourne receding, quite at random, and the eight balls of an Australian over took him in the last year, and two balls were the same, and he found time to admonish Julien for being too squarely placed at long leg, and to admonish the Australian for not being so. In the last year, the autumn should have had a long

times red and raw in the place that matters most, is something which Gibbs has had to learn to live with. He has been following closely upon each other since this was especially a worry over the fact that the two men at the end the real spinners of the ball usually get arrested in the instant that they throw the brush of the front Gibbs' and he is sure to hit his knuckle, almost for sure.

He hopes to turn England once more—West Indies will be coming to England at the end of April and he will be back in the States calling it a day. Since appointing him their "full-time" sports editor, the American Cricket Corporation have been good to him in the way they have released him to play cricket. He feels that very much to the credit of the job what it is meant to be. Being of the school which thinks that a man can do two things at a time is worth doing well, he is sure to put as much into his job as he can.

With his eyes popping out of

his head he says he "bolls up" and "bolls down" with the wind. "I've seen players being as casual as some of them were to Adelaide before Christmas. His own enthusiasm for the game is very evident, but overcock smokes; I think Pat Docker of Surrey is the game's greatest caricature, but that Wally was a better bowler than he at any rate over a longish spell. Frank Worrell he ranks as the best batsman in the world. Wally Harvey as the batsman with the best footwork, Bill Lawry as the best to get out. The day that he was out was the day that suddenly everything went right was at Bridgeport in February. He was out with two batsmen well set for a century and he was heading comfortably for a new low for two centuries in the last afternoon and night, and taken none for 32. Two batters later he had taken eight for 33, and the game was over. It was a geometrical control, rather than prodigious powers of spin. He has achieved his great distinction. He has been a great batsman, a great bowler, a great captain, a great husband and his wife, Joy, was in Melbourne and to see him plant his flag upon the summit, after a long, arduous and honourable climb.

A purely statistical comparison, called series by series, of

Apart from bowling more balls and taking more wickets than anyone else in Test history, Gibbs this winter has become the first man to take 100 wickets against more than one country. He has now passed this milestone against both England and Australia.

Season	Opponents	Tests	Overs	Runs	Kills	Wkts	Avg	S
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1957-58	Pakistan	4	166.5	46	392	17	23.05	1
1958-59	India	1	—	30	12	61	0	—
1958-59	Pakistan	3	94.1	33	178	8	22.25	—
1958-59	Australia	5	1182.2	65	395	19	20.73	—
1961-62	India	5	354.5	95	430	24	20.41	—
1963	England	4	249.3	75	320	21	21.50	—
1964-65	Australia	5	273.3	87	555	18	23.63	—
1966	England	5	273.4	105	320	21	24.76	3
1966-67	India	3	204.5	59	397	18	22.05	—
1968-68	England	4	318.3	114	610	20	30.50	1
1969-69	Australia	3	282.2	4	24	21	33.45	1
1968-69	New Zealand	2	1134.2	28	363	3	22.05	—
1969	England	3	166.4	57	315	6	52.83	—
1970-71	India	1	—	40	17	65	0	—
1971-72	New Zealand	3	130	37	267	3	89.00	—
1972-73	Australia	5	325	38	257	26	26.76	—
1973	England	3	135.1	46	237	3	25.83	1
1973-74	England	3	323.3	103	661	18	26.72	—
1974-75	India	5	229.5	103	454	21	21.61	1
1974-75	Pakistan	5	183.5	27	210	7	30.00	—
1975-76	Australia	4	1162.4	41	523	14	37.28	1

78	26,734	1,307	8,854	307	28.84	18
balls						
Best bowling in innings : 53.3 — 37 — 38 — v India, Bridgetown, 1961-6						
Best in match : 11 for 157 (5-59 and 6-98) v England, Manchester, 1962						
Wickets v each country : Australia, 101 in 23 Tests ; England 100 (26						
India 63 (15) ; Pakistan 32 (9) ; New Zealand 11 (5).						
Batting : 1 107, NO 39, R 486, HS 25, Av. 7.14, Catches : 51.						
† 8-ball overs						

Season	Opponents	Tests	Runs	Wickets	Average	5
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1952	India	4	119.4	25	586	29	13.31	2
1953	Australia	1	26.3	4	90	4	22.50	—
1953-54	West Indies	3	132.2	27	420	9	46.66	—
1955	South Africa	1	35	7	112	2	56.00	—
1956	Australia	1	7.5	13	184	9	20.44	1
1957	West Indies	3	173.3	34	184	9	20.44	1
1958	New Zealand	1	131.5	44	256	15	17.06	1
1959-60	Australia	3	47.1	11	276	9	30.66	—
1959-60	New Zealand	2	64.5	17	105	5	21.00	—
1959	England	1	33.4	24	44	2	16.70	—
1959-60	West Indies	5	220.3	62	549	21	26.14	1
1960	South Africa	1	169.3	31	508	25	20.32	1
1961	Australia	1	164.4	21	579	20	26.45	1
1962	Pakistan	1	164.5	1	439	22	19.95	2
1962-63	Australia	5	1158.3	9	259	2	26.50	1
1962-63	New Zealand	2	88	29	164	14	11.71	1
1963-63	West Indies	5	236.4	53	394	34	17.47	4
1964	Australia	1	133.3	26	399	17	23.47	1
1965	New Zealand	2	96.3	23	237	6	39.50	—
		67	37	470	720			

Best bowling in innings: 8-4-2-31-8 v India, Manchester, 1952.
 Best in match: 12 for 119 (5-75 and 7-44) v West Indies, Birmingham 1963.
 Wickets v each country: West Indies 86 in 18 Tests; Australia 79 (19 Tests); India 53 (9), New Zealand 40 (11), South Africa 27 (6), Pakistan 22 (4).
 Batting: 1 ES, NO 14, R 981, HS 38*, Av 13.81. Catches: 64.
 * 8-ball overs * Not out

Book Union

Welsh Cup

Cardiff	12.	Aberavon	10
Club matches			
Bath	22.	2 Wales Police	16
Leveny	30.	Somerset Police	6
Oxford	3.	RAF	7
Penarth	40.	Widgway & Alb	2
Redruth		Plymouth Alb	2
Stroud	17.	US Portsmouth	3

FIRST DIVISION: Postponed: Downbury v St Helens; Biddenden v

Knightley.
SECOND DIVISION: Postponed:
Bramley & Hall.
YESTERDAY: First division: Post-
poned: Bradford Northern & Leeds; Hull
& Kingston Rovers & Featherstone Rovers;
Oldham & Walsley; Swinton & Leeds-
ford; Warrington & Wakefield Trinity.
Second division: Barrow & Bay of
Workington Town 14, Lough 20. Post-
poned: Barley & Whitehaven; Halifax &
Blackpool; New Brompton & Doncaster;
York & Scunthorpe.

ODUNEDIN; Indians 304 for 3 dec
D. Vengarkar 180, B. Patel 731;

LONDON: Southern champions Alpo

WIMBORNE: 45min 32sec: 2. A. Coston (Hilford), 43min 5sec: 3. K. Penny (Cambridge H.), 45min 15sec. Team: 1. Brighton and Hove, 197 pts; 2. Sherborne H., 204 pts; 3. Blackheath H. 217.

WIMBORNE: Northern championships: 1. D. P. Coates (Gateshead), 39min

BLACKBURN: Women's champion-
ships: 1. A. Ford (Farnham). 17m

23sec: S. V. Rowal (London Univ-
sides), 17min 23sec: S. G. Penny
(Cambridge H), 17min 23sec: Team:
Waldershot and Farnham.

Golf

NOBART: Tarpaulin Open: 285: D.
Good (winner after play-off at the 8th),
Stanley. S. Glyn, S. Jones; 225: T.

201, H. Erwin; 202, R. Murphy;
204, B. Crenshaw; A. Geiberg; 205,
W. Casner; J. Nelson; 206 W. Ann-

NATIONAL LEAGUE: Toronto Maple

Leads 6. New York Rangers 4. Detroit
Red Wings 2. Chicago Black Hawks 1:
New York Islanders 2. St. Louis Blues
2: Los Angeles Kings 7. Montreal
Canadiens 3: Minnesota North Stars 5.
Philadelphia Flyers 3: Kansas City
Scouts 4. Pittsburgh Penguins 4.

WORLD ASSOCIATION: Minnesota
Fighting Saints 4. Houston Aeros 1:

Tennis

CLEVELAND: National Tennis Foundation tournament: A. Matsuyama (USSR) beat C. Lewis (NZ), 7-5, 6-3; B. Rahim (Pakistan) beat V. Pecci (Paraguay), 6-3, 6-2; C. Owens (US) beat J. Delaney (US), 6-1, 6-2; Rahim beat C. Pebley (Australia), 6-3, 6-2; Matsuyama beat Owens, 7-6, 6-2.

CHICAGO: Final round: Mrs. R. Lawry beat Miss V. Wende (Gr.), 6-3, 6-3, 6-2.

KINIL'S CLUB: America beat Western

...beat the Netherlands 2-1 (in

Yachting

AUCKLAND: Dunhill Cup: Three days race (860 miles): 1. Ballyhoo (Australia), 2 days 12hr 47min 5sec (record).

LONDON LEAGUE: Barkingham

Wimbledon 0; Dulwich 1. Windsor 0; Dulwich 1. Purley 0; Surbiton 0. London University 0; Blackheath 4; Oxford University 2. Old Kingstons 0. Richmond 0. Reigate 3; Slough 0. Spendon 0; St Albans 2. Hawks 0. Teddington 2. Cambridge University 0.

OTHER MATCH; Reading 3. Maidstone 2.

West Essex 1; Eastcote 1, Winchmore
Hill XI 0; Southgate 0, Chiswick 7

CLUB CHAMPIONSHIP: Farnham 2, West 1; Bristol 3, Isca 2 (extra time); Middlesex 1, Northampton Saints 2; Northampton 1 (extra time), Northampton 0; Farnham 1 (extra time).

LONDON LEAGUE: Teddington 3, Hampton 0.

OTHER MATCHES: C&A 1, London 1.

Lacrosse

SOUTH OF ENGLAND LEAGUE
First division: Barnet 21, Leyton 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100, 101, 102, 103, 104, 105, 106, 107, 108, 109, 110, 111, 112, 113, 114, 115, 116, 117, 118, 119, 120, 121, 122, 123, 124, 125, 126, 127, 128, 129, 130, 131, 132, 133, 134, 135, 136, 137, 138, 139, 140, 141, 142, 143, 144, 145, 146, 147, 148, 149, 150, 151, 152, 153, 154, 155, 156, 157, 158, 159, 160, 161, 162, 163, 164, 165, 166, 167, 168, 169, 170, 171, 172, 173, 174, 175, 176, 177, 178, 179, 180, 181, 182, 183, 184, 185, 186, 187, 188, 189, 190, 191, 192, 193, 194, 195, 196, 197, 198, 199, 200, 201, 202, 203, 204, 205, 206, 207, 208, 209, 210, 211, 212, 213, 214, 215, 216, 217, 218, 219, 220, 221, 222, 223, 224, 225, 226, 227, 228, 229, 230, 231, 232, 233, 234, 235, 236, 237, 238, 239, 240, 241, 242, 243, 244, 245, 246, 247, 248, 249, 250, 251, 252, 253, 254, 255, 256, 257, 258, 259, 260, 261, 262, 263, 264, 265, 266, 267, 268, 269, 270, 271, 272, 273, 274, 275, 276, 277, 278, 279, 280, 281, 282, 283, 284, 285, 286, 287, 288, 289, 290, 291, 292, 293, 294, 295, 296, 297, 298, 299, 300, 301, 302, 303, 304, 305, 306, 307, 308, 309, 310, 311, 312, 313, 314, 315, 316, 317, 318, 319, 320, 321, 322, 323, 324, 325, 326, 327, 328, 329, 330, 331, 332, 333, 334, 335, 336, 337, 338, 339, 340, 341, 342, 343, 344, 345, 346, 347, 348, 349, 350, 351, 352, 353, 354, 355, 356, 357, 358, 359, 360, 361, 362, 363, 364, 365, 366, 367, 368, 369, 370, 371, 372, 373, 374, 375, 376, 377, 378, 379, 380, 381, 382, 383, 384, 385, 386, 387, 388, 389, 390, 391, 392, 393, 394, 395, 396, 397, 398, 399, 400, 401, 402, 403, 404, 405, 406, 407, 408, 409, 410, 411, 412, 413, 414, 415, 416, 417, 418, 419, 420, 421, 422, 423, 424, 425, 426, 427, 428, 429, 430, 431, 432, 433, 434, 435, 436, 437, 438, 439, 440, 441, 442, 443, 444, 445, 446, 447, 448, 449, 450, 451, 452, 453, 454, 455, 456, 457, 458, 459, 460, 461, 462, 463, 464, 465, 466, 467, 468, 469, 470, 471, 472, 473, 474, 475, 476, 477, 478, 479, 480, 481, 482, 483, 484, 485, 486, 487, 488, 489, 490, 491, 492, 493, 494, 495, 496, 497, 498, 499, 500, 501, 502, 503, 504, 505, 506, 507, 508, 509, 510, 511, 512, 513, 514, 515, 516, 517, 518, 519, 520, 521, 522, 523, 524, 525, 526, 527, 528, 529, 530, 531, 532, 533, 534, 535, 536, 537, 538, 539, 540, 541, 542, 543, 544, 545, 546, 547, 548, 549, 550, 551, 552, 553, 554, 555, 556, 557, 558, 559, 560, 561, 562, 563, 564, 565, 566, 567, 568, 569, 570, 571, 572, 573, 574, 575, 576, 577, 578, 579, 580, 581, 582, 583, 584, 585, 586, 587, 588, 589, 590, 591, 592, 593, 594, 595, 596, 597, 598, 599, 600, 601, 602, 603, 604, 605, 606, 607, 608, 609, 610, 611, 612, 613, 614, 615, 616, 617, 618, 619, 620, 621, 622, 623, 624, 625, 626, 627, 628, 629, 630, 631, 632, 633, 634, 635, 636, 637, 638, 639, 640, 641, 642, 643, 644, 645, 646, 647, 648, 649, 650, 651, 652, 653, 654, 655, 656, 657, 658, 659, 660, 661, 662, 663, 664, 665, 666, 667, 668, 669, 670, 671, 672, 673, 674, 675, 676, 677, 678, 679, 680, 681, 682, 683, 684, 685, 686, 687, 688, 689, 690, 691, 692, 693, 694, 695, 696, 697, 698, 699, 700, 701, 702, 703, 704, 705, 706, 707, 708, 709, 710, 711, 712, 713, 714, 715, 716, 717, 718, 719, 720, 721, 722, 723, 724, 725, 726, 727, 728, 729, 730, 731, 732, 733, 734, 735, 736, 737, 738, 739, 740, 741, 742, 743, 744, 745, 746, 747, 748, 749, 750, 751, 752, 753, 754, 755, 756, 757, 758, 759, 760, 761, 762, 763, 764, 765, 766, 767, 768, 769, 770, 771, 772, 773, 774, 775, 776, 777, 778, 779, 780, 781, 782, 783, 784, 785, 786, 787, 788, 789, 790, 791, 792, 793, 794, 795, 796, 797, 798, 799, 800, 801, 802, 803, 804, 805, 806, 807, 808, 809, 810, 811, 812, 813, 814, 815, 816, 817, 818, 819, 820, 821, 822, 823, 824, 825, 826, 827, 828, 829, 830, 831, 832, 833, 834, 835, 836, 837, 838, 839, 840, 841, 842, 843, 844, 845, 846, 847, 84

By Geoffrey Green
Football Correspondent

day. Yet perhaps the most exciting ending came at Newcastle Park on Teesside. There, a Newcastle brought the Newcastle United 3-1 in their North-east derby with only a minute to go. Yet the time was sufficient for Newcastle and Kennedy to score and send jubilation Newcastle home with a 3-3 draw.

With Sunderland, Bolton Wanderers, Bristol City, and Notts County all left with postponed matches on their home schedules, no one was in the top of the second division, but Southampton and West Bromwich Albion were in a fight for promotion. AFA Cup in a fortnight's time, moved into time for promotion. Meanwhile, it was a Newcastle United, Sunderland, and West Bromwich Albion, and a Newcastle United and Crystal Palace in their third division summit meetings.

Sheffield United's manager Woodward has asked for a transfer and the captain, Currie, has renewed his request for a move. Currie has been at Newcastle since 1930, and said after Saturday's defeat at Arsenal: "I have been at Newcastle for 10 years. Sirrel, not to say anything at this stage." Sirrel said that both players would be asked to leave his board in the normal way.

By Geoffrey Green

balancing acts, Corrigan generally was most tested under the Manchester City crossbar. Yet ironically, having kept everything out so far, he was now called upon to error that threw the match away. A neat build-up by Kember and Doyle found Gaird moving down the left wing. Worthington nodded on the cross. Lee took a beautiful swing at the ball, and sent it whizzing about the goal. But his shot was too good for Corrigan, who tried to find the net with a sob. Although it was a moment for blunders one could forgive anything for anything on such a day.

There were, of course, other near things. At one end Doyle had a fine shot which was deflected against the Leicester bar; at the other Corrigan once stretched himself to turn away Lee's shot but a brilliant save by a centre-forward had worked a quick one-two with Weller.

But in conditions better suited to football and polar bears it was significant that two of the worst players on the field—Kember and Hartford—kept their feet and heads above water. They were in the centre of gravity. They were quite outstanding as they proved that football is not only for the big boys.

It was significant, too, that once they had taken the lead the 20,000-odd locals who braved the weather kept nearly all the time in the seats of W. United P. This was not so much to keep their circulation moving as a confident belief that the home team would win. The present leaders of the championship on the way to Wembley. After all, they do have something to crow about. Let us hope some of them will come home since the last week of October.

LEICESTER CITY F.C., M. Wellington,
A. Dwyer, J. Goss, R. Jones, S.
Brookley, A. Westall, E. Williams,
J. Hargrove, C. Marshall, E.
Worthington
W. UNITED P., J. Corrigan, C.
Marshall, W. Donachie, M. Byrne, D.
Hartford, J. Lee, J. Gaird,
P. Weller, B. Booth, R. Royce, A.
Doyle, J. Weller
Referee: A. Robinson (Waterloo).

By Tom Freeman

I have not seen a team this season who looked more like the West Ham team that played Upton Park on Saturday. Their 4-0 victory over West Ham was a complete surprise, but convincing and such a deserved reward for their abundant skill and industry that even the most ardent supporters of the club could only stand back in admiration.

We had heard all sorts of stories about West Ham's intention to play for dealing with the menace of Tooback and Keegan. If there was such a plan it was in shreds and tatters. Keegan had scored three times. Keegan managed only one goal, yet was easily the game's most outstanding player.

Go a hither, cold afternoon, and on a hard pitch, he was the outstanding player in the conditions, bewildering the West Ham defenders with his runs from inside his own half, refusing to be out of the ball and turning up in all four quarters of the play area, now in defence, snuffing a West Ham attack, now in the front line, drawing out of the fumbling home defence, almost at will.

That Liverpool would threaten to do so in the first hour that carried out with the precision in the last half hour. First, Callaghan was out of the ball and surprisingly avoiding the two players in front of the goal until it reached the far post, where he scored. Then, Keegan scored his second, hitting the ball home from Kennedy's free-kick, and shortly after that, the ball came back from Highway's cross. By the time Keegan gleefully shot the last goal, the West Ham defence was almost completely out of the game. People in the stands had gone home.

Liverpool have never looked more completely and more dejected team. Somebody told me before

By Norman Fox
Dorset County, 19

single Alan Price, do not believe that you need to read the music to play the tune. So when the music is played, you can get the "rid of it" (football's equivalent of "play something simple"), and then you can improvise on it, that natural improvisation will overcome almost anything.

On a solid pitch and in an open atmosphere, where the players they played against Coventry City on Saturday was not their best, they were able to play well. They hoped talk of the League Ground of winning the League and FA Cup double. Davey was not one for insisting on much high pressure training and pre-arranged set pieces, but he was not that his players felt free to sort out their problems in competition, which is why they welcomed the change to this crucial stage of the season.

Tonight they meet the fine Czechoslovak team, Slovan Bratislava, who have just won the England, included. Generally, this heightened against sides like Manchester United and Arsenal. Coventry, who kept them struggling for over an hour before losing 0-2.

Coventry are comparatively rigid. Several of their team are excellent players, Hutchinson here, but they are not very flexible. Limited in ideas and Coop was reliable and creative from the back, but the overall impression is of a team that has been a little week they slipped over, losing 5-0 to Newcastle United in the FA Cup, so to restrain Derby for long was some credit to their spirit.

The only pre-conceived tactical contribution that greatly assisted Derby was the excellent introduction of Davies in the second half. Before he arrived much of the game was under difficult conditions had been played. Coventry penalty area. George



By Peter West

RUSSIAN CHAMPIONSHIP
While the men's domestic rugby programme was disrupted at the weekend by water's bitter grip there occurred, some 8,000 miles away in the mountains of the Soviet Union, and in a temperature of 55°-60° Fahrenheit, a result that rugby should not ignore. Australia, taking the contest seriously, arrived at their command, beat United States by 24 points to 12.

The details—four penalty goals and three tries for Australia, four penalty goals for United States—suggest a just result. Yet there were some curious details in the game before Australia, late in the sides, ran in their last two scores.

It is obvious," said their manager, "that the United States, to whom we give all credit for a fine performance, are ready to enter the world of Australia at half time.

In the second period Ozman kicked two more, and Haddock one, to put the margin at 24-12. In the last phase, Ryan got a try after Hindmarsh had come into the line off the short side and then, when the opposition were pushing the opposition loose forwards for the first time with a stabbing inside break, Price scored a rousing try in the left corner.

United States had a nervous first half—but none the less mounted three particularly exciting attacks, which were repelled by backs. Their row, Swanson crossed the line from one of these but the try was disallowed by the referee, Tony Ponty.

Member of the London Society, Mr Ponty subsequently tore a calf muscle, being replaced by the president of the society, who was, one was, one of the touch widgers.

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Australia were leading by two penalty goals from Hindmarsh to one by the American full back, Omasa, when Ryan collected an inaccurate defensive kick and the flanker, Price, who missed all four international here because of injury, went over from an inside

By Peter West

The Chester-Lancashire play-off in the Northern competition, which was postponed last week, was frosty off on Saturday, has been deferred for seven days. This means that only one of the county sides—either the Northants or Middlesex and Gloucestershire—can take place next Saturday as scheduled. The winners of the Northern play-off will play the champions, Gloucestershire, in Bristol on the date originally fixed for the final, February 28. The match has been postponed until March 27.

There was a feeling among some of the older fraternity present at the match that the weather meant the pitch was playable. However, the temperature dropped markedly around lunchtime and, although the pitch was playable, it was considered to be too dangerous, leading to complications. I thought John Lansbury and Tony Neary would be produced for the match.

In an overcrowded calendar the situation already is difficult at that event—the two RFU's divisions—they will play an extra game. The RFU's calendar cannot resolve the issue in that time, I understand that the first round will be played in March. It could be that 30 players will finish in a weary state.

The long range weather forecast does not look encouraging, and, in the events of a further postponement, these 'Northern' players will be asked to play a midweek meeting 'under lights'. There will be no other Saturday availability for February. The first round of the John Peel Cup is due on February 14, seven days later, there is a doubt as to whether the match will be played at Calcutta Cup match in Edinburgh.

More than half the first class players will be unavailable for the Rugby League matches were called off on Saturday. Yesterday's fixtures did not fare much better, with only 11 matches were postponed.

The Welsh selectors have named the team to face Scotland in the Rugby Union international at Cardiff on Saturday. There are no changes from the side that beat England at Twickenham.

The party worked out on the sands at Aberavon this morning (Saturday) and the selection was made in a light-hearted run-about with a soccer ball. There was a team talk, and John Dawkins, the team coach, and Cuth Rowlands, the selection chairman.

John Ewan (Aberavon) was the other stand-off half, David Richards (Swansea), who were the two halves of the first half. The match, failed fitness tests and were not considered for selection.

Rowlands, a former Wales captain, also announced that the selection was not a final one, as there was to be only one spokesman between the time of selection and the match, who would be himself, chairman.

The two Irish had originally been selected for the home match with Australia at Lansdowne Road on January 17, but he pulled out because of injury.

McGann was expected to play on Saturday and yesterday's rag in Dublin, passed a fitness test. McGann will be winning the Ireland cap against New Zealand and O'Callaghan's seventeenth.

Yesterday's practice session the Irish party produced two new players, who were not seen ever. Stewart McMaster (Ballymena) and Paddy Anew (Cavan) did not participate, although they were expected to. McMaster was injured on Saturday, playing for his club, and McMaster had

Barry McGann (Cork Constitution) and Phil D'Callaghan (Dolphin), have been named to fill the two vacancies in Ireland Rugby Union team for the match against France in Paris next Saturday.

The two men had originally been selected for the home match with Australia at Lansdowne Road on January 17, but had to pull out of the fray because of injury. They played for their respective clubs on Saturday and yesterday's match was their first appearance in the twenty-first cap and O'Callaghan's first.

Yesterday's practice session in the presence of the Irish press produced two new revelations. First, that Agnew was not a "strong" bowler, ever. Stewar McMaster (Baltimore) and Paddy Agnew (Clywath) were the only bowlers present. Agnew suffered a knee injury on Saturday, playing for his club, and McMaster pulled calf muscle. McMaster, however, is almost certain to be available for the next Saturday match.

But Agnew may be suffered from a more serious ailment and the Irish press are sure that he must be some "dumb" bowler. A decision on the two men was made by the selectors on Wednesday and the pair took a training session in Dublin.

Amersfoort, Feb 1.—Brian Brinkley, of Britain, won the 200

meres butterfly event at the international swimming meeting here today with a superb final burst of power. Brinkley, whose victory brought him his third gold medal at the three-day meeting, was at the same pace during the long 1000-meter race, and was among the first to break the water at the start of his main final. Brumer, of the United States.

With 25 meters to go, Brinkley was three meters behind and looked shell-beaten. Then he kicked, the power surged from his six foot three inch frame and he overhauled the American. Brinkley won by 1 1/2 meters. Brumer only 32/100ths of a second behind.

Brinkley said: "It was a marvelous feeling to realize that the ability to start and finish. Brumer so late in the race. This was a revenge swim—last year I lost to him in California by one thousandth of a second".

(US), 59.82; 2. w. Arney (US), 59.93; 3. G. Abraham (GB), 1.00.86; 4. Bunce (GB), 1.01.13.
[W], 30.00; 1. w. Arney (US), 30.00; 2. w. Arney (US), 30.00; 3. G. M. Kelly (GB), 2.44.52; 4. Bunce (GB), 2.45.00; 5. D. Desmet (US), 2.45.04; 6. A. Adams (GB), 2.45.56.

Celtic are back at the top of

Scotland's premier league, having displaced their rivals, Rangers, to the top of the table by a double at Dundee at Dens Park. Celtic beat the other Tayside club, Dundee United, 2-1 at Glasgow.

After their Scottish Cup defeat by Motherwell last Saturday, Celtic shook up their team and secured a surprise draw with the former England under-23 goalkeeper, Peter Latchford, who gave them a 1-1 draw at Humber, a full Scottish international.

It looked as if Celtic might be in for another unexpected defeat when Hall scored for United, with a superb header, but the Irish qualified in 31 minutes and Wilson set the winner in 37 minutes. Celtic's first-half goal was the Danish equalizer and also claimed a goal by McAdam that meant a 2-2 draw at the end of the first half.

United players trooped off Jim McLean, the manager, raced from the dressing room to the pitch as a defender. Then Mr McLean himself appeared to have strong views on the referee as he spoke to the players, managers and officials.

By Clive White

Bogdan Street on Saturday was the scene of a riot between the showdown between the rival gangs of Hereford United and Crystal Palace. As both sides have been accused of using violence, the League's most "unwelcome visitors," a meeting on neutral territory might have been more appropriate. In fact, the Crystal Palace Hereford tend to lose a little of their fearlessness and after a few minutes of shouting and waving call a truce with the Londoners and the score at 1-1.

They parted amicably, agreeing to meet again on a neutral division until the end of April when both expect to move up into a bigger league. Before the start the Crystal Palace Hereford were being tempted to upstage his opposite number, Big Matt. He was to be the first to leave the stadium obtained by his chairman, Frank Miller, when he went to take his share of winning the prize money. He said he decided to let his men's hours and legs do the talking and to leave the shouting to the hearted effort of wearing a trilby he may have psychologically con-

By Tom German

The last practice fence as it were, before Manchester was introduced to four big studies in Liverpool, De Montagu, West Ham United and Leeds United in successive and crucial matches at the Trafford, proved to have a strange and potent effect on the team. In their top dressing, Birmingham City, third from the bottom of the league, wore the same blue and white striped shirt and shorts as they wear the mantle in the first half on Saturday, showed themselves as sterner stuff in the second and third halves than they showed themselves that a point would not have been inappropriate when an atrocious pass gave away another point, and they were United secure. 3-1 winners.

Such is the lot of the down-market Birmingham who have scarcely attained to the United's second goal earlier when they were in the first half, and the offside position as Hilt and Macari threaded a deflection through the defence, that at that late mistake and a further sense of injustice no doubt contributed to the upsurge of filth and abuse, and the loss of breath, when Styles was sent-off and left with unnecessary petulance after toppling Coppell and the referee's decision to award a goal. And the day's biggest crowd, over 50,000, left wondering if another day of such a performance would be missed after Forsyth was seen clutching his head: In the event, the referee was merely signalling the teams to return to the dressing rooms.

And the fate of the feathered

Leading goalscorers

FIRST DIVISION: C. MacDonnell (New South Wales), 22; A. Bowdler (New South Wales), 23; J. Duncan (Southwestern Ontario), 18; O. Tuomi (Manitoba), 18; P. Noble (Barnaby), 18; C. George (Doris, Ontario), 5; J. MacDonnell (New Brunswick), 18; D. McKenna (Leeds, United), 1; H. Havin (Manchester City), 3; T. Shack (Liverpool), 18.

SECOND DIVISION: H. Hales (Charlton Athletic), 17; M. Channon (Southampton), 15; L. Bradd (Notts County), 1; P. Cheesley (Trenton City), 18.

Weekend results and tabl

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Brinkley gains

and third gold

Amerusfort, Feb. 1.—Brian Brinkley, of Britain, won the 200 metres historically even at the international swimming meeting held today with a superb final burst of power. Brinkley, whose victory proved him a third straight gold at the three-day meeting, was at one point in danger of losing the event to his main rival, the American, John S. Lusk.

With 25 metres to go, Brinkley was three metres behind and looked well-beaten. Then he kicked the power cord and surged six foot three inch frame and he overhauled the American. Brinkley recorded 22.14 seconds, with a time only 32/100ths of a second behind.

Brinkley said: "It was a marvellous feeling to realize I had the ability to attack and defeat the American." Lusk said: "This was a revenge swim—last year I lost to him in California by one thousandth of a second".

Men

200 metres (heat 1st-1912): 1. M. Brinkley (GB), 22.14; 2. J. Lusk (USA), 22.24; 3. A. Brinkley (GB), 22.31; 4. J. Lusk (USA), 22.32; 5. J. Lusk (USA), 22.33; 6. J. Lusk (USA), 22.34; 7. J. Lusk (USA), 22.35; 8. J. Lusk (USA), 22.36; 9. J. Lusk (USA), 22.37; 10. J. Lusk (USA), 22.38; 11. J. Lusk (USA), 22.39; 12. J. Lusk (USA), 22.40; 13. J. Lusk (USA), 22.41; 14. J. Lusk (USA), 22.42; 15. J. Lusk (USA), 22.43; 16. J. Lusk (USA), 22.44; 17. J. Lusk (USA), 22.45; 18. J. Lusk (USA), 22.46; 19. J. Lusk (USA), 22.47; 20. J. Lusk (USA), 22.48; 21. J. Lusk (USA), 22.49; 22. J. Lusk (USA), 22.50; 23. J. Lusk (USA), 22.51; 24. J. Lusk (USA), 22.52; 25. J. Lusk (USA), 22.53; 26. J. Lusk (USA), 22.54; 27. J. Lusk (USA), 22.55; 28. J. Lusk (USA), 22.56; 29. J. Lusk (USA), 22.57; 30. J. Lusk (USA), 22.58; 31. J. Lusk (USA), 22.59; 32. J. Lusk (USA), 22.60; 33. J. Lusk (USA), 22.61; 34. J. Lusk (USA), 22.62; 35. J. Lusk (USA), 22.63; 36. J. Lusk (USA), 22.64; 37. J. Lusk (USA), 22.65; 38. J. 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Management

Entrepreneur learns to profit from team

It is probably the oldest cliché about the smaller business that it grows because of one person's entrepreneurial drive and style, and then loses its way when, as a certain critical size is reached, the man at the top fails to adapt to the need for a new style of management.

One man who has outlived the problem by adopting a style of management more usually found in much larger companies, is Mr. Gordon Horwitz. This 41-year-old Swede freely admits to the sort of entrepreneurial temperament that usually opts to run a comparatively small business like a benevolent despot.

There is a part of him that would still really like to make all the decisions and just hand out orders. He did just that at first when, not 30, his father made over to him a textile goods business in Stockholm turning over less than £250,000 a year.

The company was licensed to Sweden to sell Jockey underwear—the label of the United States-based, family-owned Jockey company—and took its supplies from Britain's Lyle & Scott, now part of Courtaulds.

Today Horwitz's turnover is more than £5m a year. His association with Jockey has been so fruitful that he holds the sales licence for all Scandinavia and is just going into France, that tricky market which has broken many a foreign retailing man's heart, including some from the United Kingdom.

What happened along the way is something of a cautionary tale.

Horwitz says: "The toughest thing I have ever done is to transform this company from what was really a one-man business—in terms of who had the responsibility and authority—by changing myself and training the people we now have."

He was persuaded into it—without argument—by Pehr Gyllenhammar, managing director of Volvo the Swedish motor manufacturer. Gyllenhammar is on Horwitz's board.

Reluctantly Horwitz allowed a management team—now numbering seven—gradually to take over more of what he had regarded as parts of his own job. "The worst part," he recalls, "was the feeling of not being needed. To sit quietly at the sales conference and see somebody else run the show—what used to be my one-man show."

It took him three years to get over that feeling. He added: "Gradually I learned that this is what it is all about—making yourself superfluous to your present field. It is the only way to proceed and develop."

Paving a five-year way to participation

A five-year period should be allowed for experimentation before any particular form of industrial participation is made mandatory by legislation.

This is one conclusion of a pamphlet published by the Industrial Society. In an introduction John Garnett, director of the society, warns against the risk of being pushed into applying an unproven idea from the Continent, and the author of the pamphlet, Elizabeth B. Sharp, comments that the evidence as to what will work successfully in Britain in the way of industrial democracy "is thin almost to the point of non-existence".

To facilitate experimentation, the pamphlet recommends that the Companies Acts should be amended to reflect the reality that directors have a responsibility to employees as well as to shareholders.

All companies with over 2,000 employees should be required to carry out approved experiments enabling the views of employees to be expressed at board level. Where there is dispute as to whether a scheme is approved, it should be referred to the Advisory, Conciliation and Arbitration Service or another third party.

The pamphlet observes that whatever form of industrial democracy is finally adopted at board level will make little impact on the majority of employees. "Their job satisfaction and commitment and willingness to implement decisions arise predominantly from what happens at the grass roots."

Organizations must get their arrangements right for consultation, briefing and negotiation clarified and working smoothly as possible before moving to the stage of industrial democracy in the boardroom.

The attitudes necessary in both management and men for management by consent and joint problem-solving do not appear overnight but gradually develop. So each organization must take stock of its present situation, start discussions and embark upon the necessary training and action.

"Democracy in Industry" (£1.50). RC

A vehicle package for the third world

It may be all very well, particularly if you happen to have a university lecturer, to have a lot of splendid ideas about how an industrial enterprise should be conceived and run. But it can be a very different matter when it comes to translating theories into practice, in the harsher world outside the campus, and in fact "putting your money where your mouth is".

Graham Edwards, who was for 11 years on the staff of the University of Manchester Institute of Science and Technology, has—in partnership with a former student, Stuart Taylor—embarked on the challenging task of doing just that. And they have chosen to do so in a highly competitive area of the vehicle industry.

They have launched their enterprise, Transor, International, in a small factory on a new industrial estate at Heaton Mersey on the outskirts of Stockport, Cheshire. And from this base are engaged on a worldwide marketing operation, aimed especially at the developing countries.

The object is to sell not simply a new multipurpose vehicle, which, in concept, is a cross between a tractor and a Land Rover, but a complete package which includes factory and plant design, training facilities for workers, and new management and production techniques based on what are conveniently, but perhaps obscurely, labelled the autonomous work group principle.

The vehicle itself, called the Transor, has been designed—and indeed the first one was built in a small garage—by Stuart Taylor. His aim was to apply high technology to the manufacture of a basically simple model which, at the same time, incorporated all the necessary features to meet the demands of its potential markets.

The Transor was also designed specifically to fit the Edwards/Taylor concept of small volume production within the type of industrial enterprise they had conceived.

Edwards and Taylor had spent some time examining the needs of farmers and local authorities using both tractors and Land-Rovers, and found that the most significant and most often repeated requirement was a vehicle which combined sufficient pulling power and braking with speed and handling ability over long distances, in other words all-round versatility.

Stuart Taylor's prototype Transor was exhaustively tested on farms and in a variety of road conditions. It passed all tests, and now the small factory at Heaton Mersey has gone

Why there was no UK food stand at Milan

From Mr J. S. Harrison

Sir, As "the appropriate marketing board" we would like to explain to Mr Martin Haddrell (January 29), the reasoning behind the decision not to exhibit British foodstuffs at the Milan Fair.

Italy is a priority area for British processed food exports, and in 1974 contributed nearly £5m to the balance of payments. Participation in major trade fairs can only be decided upon by an assessment of the strictly commercial benefits that are likely to accrue from exhibiting.

Although the Milan Fair each April does include a food section, it is a very small proportion of the total exhibition area, and is not renowned as a centre for purposeful food trade. This category of visitors is an essential first line in the distribution chain before products are exposed to the mass-market who make up a large proportion of the Milan Fair attendance, and who are not primarily concerned with food.

The British Food Export Council considers that better results can be achieved by exhibiting in a specialist food fair in Italy, and has selected the Salone Internazionale dell'Alimentazione (SIA), held annually in Bologna as the most promising venue.

The British Overseas Trade Board and British Food Export Council have combined to sponsor British joint venture participation at SIA Bologna in 1976, 1977, and shall again be so doing in May 1976. Additionally, in October 1975, we organised a visit of 16 influential Italian buyers to the United Kingdom to see samples of British processed foodstuffs, which resulted in a good volume of export business.

The British Food Export Council operates on a world wide basis. We are actively trying to further the already significant British food exports to Italy in an overall long-term policy which caters for the whole community. This would allow local authority funds to be concentrated in other areas, such as council housing, health and education.

Despite recent increases in building society lending, to stringent lending criteria still mean that many people who could have purchased a house with a council mortgage are unable to obtain a mortgage from a building society.

This fact is borne out by the great difficulty which many local authorities are currently experiencing in using their quota of the £100m of building society funds earmarked for their use following the suspension of their mortgage schemes last year. Under this arrangement, local authorities can nominate applicants to a building society for a mortgage. However, the society's usual lending requirements must still be met.

One Inner London borough found that of 60 people who would have qualified for a mortgage under its own scheme only five could be nominated to a society. An outer London borough recently reported that out of 104 inquiries whom would have been considered for council loan, only 27 could meet building society standards.

There is no doubt in the mind of many local authority officials involved in this scheme that building societies are far too hesitantly to fill the gap left by the restrictions on council mortgages. As a result, thousands who wish to buy their own homes are being prevented from doing so.

Not only do societies feel that it is not their responsibility to fill such a gap, but, according to Mr Williams, it does not even exist.

Yours faithfully,
JOHN FLETCHER,
Casework Coordinator,
SHAC,
189a Old Brompton Road,
London SW5 0AR.

House purchase loans: failing to meet a need

From Mr John Fletcher

Sir, Although Mr Len Williams is correct in stating (January 22) that there is "no case for local authorities to lend", that part of the market which building societies exist to serve, there is another sector of the market—far larger in the main—where building society money simply does not reach and which local authorities can no longer serve adequately.

Ideally building societies would remove the necessity for local authority mortgage schemes by developing lending policies which catered for the whole community. This would allow local authority funds to be concentrated in other areas, such as council housing, health and education.

Despite recent increases in building society lending, to stringent lending criteria still mean that many people who could have purchased a house with a council mortgage are unable to obtain a mortgage from a building society.

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Not only do societies feel that it is not their responsibility to fill such a gap, but, according to Mr Williams, it does not even exist.

Yours faithfully,
JOHN FLETCHER,
Casework Coordinator,
SHAC,
189a Old Brompton Road,
London SW5 0AR.

Staffing and procedures in state employment offices

From Mr H. Bramwell

Sir, The letter from your correspondent (January 26) about the unnecessary "signing on" for the retired, prompts me to draw attention to a regrettable gap in the procedure for young people, many of whom are now for the first time having to apply for unemployment benefit.

My daughter, aged 21, recently returned from nursing in Canada and being unable to obtain employment in this country, although a qualified nurse, applied to the Reading employment office for unemployment benefit. She had previously worked for two years in England and had therefore been paying National Insurance contributions.

This required "signing on" at one office, being interviewed at another about a mile away and visiting a Job Centre in yet another part of the town. She was then told that she ought to apply in Bracknell some 12 miles away. At Bracknell she was told she ought to have gone to Slough. Wiser only to he told that Reading was the right place, she again visited the first two offices there (one of which said she ought to be at Slough!). After eight journeys and interviews over two weeks at 40p a journey (Reading to Bracknell) she eventually received a letter from Reading with a letter telling her she was not entitled to anything! Apart from

being a somewhat demoralising experience for a young person (there was much waiting around and some rudeness from officers at some offices) there was no one present at any of the four government offices she contacted who could explain to her as a first-time applicant what she might be entitled to, which office to go to, or what the procedure was. Instead she was shunted unnecessarily from one office to another, none of whom seemed to have any knowledge outside their own narrow duties.

It appears to me that civil servants in government offices are not trained and perhaps not even the right people for the social problems created by the present system of unemployment to which our young people are subject. The type of social worker employed by a local authority would be competent to give this sort of advice and one wonders if appropriate persons could not be designated to the large employment offices to give the sort of practical advice and information which seems to be sadly lacking in the present arrangements. I am sure that if civil servants were appointed to local council offices for their acts and omissions, the position would soon be changed.

Yours faithfully,
H. BRAMWELL,
County Secretary,
Royal County of Berkshire,
Abbey House,
Reading, RG1 3EE.
January 26.

Bank of New South Wales

PRESIDENT'S ADDRESS
ANNUAL GENERAL MEETING
Friday, January 30, 1976

Still hazards on road to recovery

"The road to recovery is still beset with hazards, and on the world scene, expectations of speedier resumption of economic growth are still subdued," the President of the Bank of New South Wales, Sir John Cadwallader, said today.

Sir John was addressing the Bank's Annual General Meeting of proprietors.

"Although the recession trough had been passed, the qualified expectations still placed a ceiling on the strength and pace of activity within countries in which the bank operated, because of their dependence on world trade."

"But we take hope, in both Australia and New Zealand, that more realistic policies will be pursued towards establishing priorities and encouraging healthy efficiency in business and administration."

"This should act both to create new opportunities and to take advantage of any improvement in the economic climate."

Sir John Cadwallader said that in Australia in recent months a new coalition government had come into office offering assurance of deeper responsibility in management and accepting the belief that the private sector was the mainspring of economic growth.

"But," he warned, "confidence in this approach is no substitute for clear thinking and greater effort on the part of both government and business in the prevailing difficult circumstances."

"I must say that the new monetary measures announced last week leave some doubts as to the consistency of their objectives and to their ultimate impact," Sir John said.

"The Government has made a promising start in its intentions to reduce administrative expenditure and to review the work and operations of the numerous commissions, committees, and regulatory agencies set up in recent years."

"Yet it cannot be expected to slash government spending overnight."

"Some of its predecessor's innovations have come to stay, although their structure might be changed and simplified."

Sir John said that the ability to cut down the rate of growth of government expenditure was only one side of the task.

"The other important aspect," he said, "is the encouragement which government can give to revitalise business activity hit by official restraints and by economic recession."

"Already there are hopeful signs that the barriers to new resource-development projects will

be eased and that a greater spirit of co-operation will prevail amongst the Commonwealth authorities, the States, and development enterprises."

Stimulating new investment

"The Government, too, is already committed to certain taxation measures to help stimulate new business investment," Sir John said.

"The introduction of a 40 per cent investment allowance on new plant and equipment might induce a measure of new capital expenditure ahead of a recovery in demand, but a more far-reaching commitment is the proposal to accept the Matthews Committee recommendations on company taxation."

"The new spirit of confidence," he said, "was qualified by the knowledge that quick results could not be expected, as the Prime Minister has acknowledged."

"The essential first step was the necessary overhaul of the administrative extravagance."

"This would release the well-springs of enterprise and allow business to make more decisions for itself."

"No great buoyancy was yet evident in the Australian economic climate, though there were signs of a strengthening degree of recovery in coming months."

"Provided the recent moderation in wage increases can be continued, reserves of unused capacity should give scope for an improvement in industrial productivity and employment, at small cost, as consumer demand gains strength."

The ravages of inflation

Sir John Cadwallader said that business sorely needed an acceptable method of assessing true profits to meet the ravages of inflation on working capital and resources.

"The serious nature of the damage wrought to the financial structure of enterprise, in real terms, is becoming more widely recognised, but there are still disagreements about the way to put it right."

"The burden of inflation on the individual too, in the diminished value of savings, particularly for retirement, and in the incidence of the scale of taxation, still calls for attention."

"The real problem is still that of reducing, or ideally, eliminating inflation, rather than merely learning to live with it."

"The difficult budget strategy, therefore, is to steer a course which will progressively reduce the magnitude of the deficit, and at the same time, introduce tax changes which will help promote recovery on a lasting basis."

R. W. Shakespeare

Motor city faces rising tally of unemployed

Chrysler is still tying up the loose ends of its government-enforced redundancy programme, but already it is clear that this month will see about 5,000 of the car maker's workers dumped on to the labour market in the Coventry area.

This means that the total unemployment in Coventry, Bedworth and Nuneaton will be increased by nearly a third, and closer examination of the latest unemployment figures for these towns shows that the outlook is even worse.

Of the 17,898 unemployed on January 8, the last available figures, 5,499 were women. Most of the 5,000 Chrysler redundancies are men, and their arrival on the depressed job market will increase the number of unemployed males by a daunting 40 per cent.

Even Coventry, with its long-established reputation for recovering quickly from economic recessions, is waiting at the prospect of finding jobs for such an unprecedented rise in its unemployed.

Last year unemployment in Coventry rose from 3.25 per cent in January to 6.17 per cent in December. In the first week of the new year it shot up in 7.3 per cent—significantly higher than unemployment rates for the West Midlands, or Britain as a whole.

By the end of February it could be more than 10 per cent.

Unemployment in the once-booming motor city already ranks it with most of the assisted areas of the North. Within the next few weeks it will almost certainly have the highest jobless rate in Britain.

Ironically, many of those out of work in Coventry are Scots who came south in the late 1950s and early 1960s, to cash in on the demand for car workers.

Mr W. E. Hayden, Coventry district manager of the Employment Services Agency, is in charge of the temporary job offices established at Chrysler's Ryton and Stoke plants. He is finding that Chrysler workers are for the first time showing keen interest in vacancies outside the area—perhaps back to the areas they originally came from.

Last year the growing dole queues caused the city council to set up a special employment committee, which included representatives from the trade unions, the chamber of commerce and Coventry Engineering Employers Association.

In October the committee sent a deputation to the Department of Industry to press for assisted status for Coventry, a move which has been repeated by other West Midlands towns.

Industry in the Regions

So far the Government has acted on their request. Indeed most Coventry people regard the granting of assisted status as a forlorn hope, the eventuality of their action is, however, a reflection of the growing resentment that some of the blame for their present plight can be laid squarely at the feet of successive governments.

By rigid enforcement of the location of industry controls, governments over two decades have forced Coventry companies to expand in assisted areas—Chrysler (Ryton) to Lichfield, Scotland; Triumph to Speke, Liverpool; Alfred Herbert to Falmouth, Cornwall; Torrington to Darlington, Co Durham, and Brico to Lydney, Gloucestershire.

There are many in Coventry who have steadfastly maintained that Chrysler's troubles arise directly from their costly Scottish venture.

It is not generally appreciated today that Coventry suffered very significant closures in the mid-1960s which led to the loss of 8,000 jobs. These included 5,000 at Armstrong Whitworth's Baginbrough factory when the Government cancelled the HS60 air freighter, 2,000 at a missile factory and several hundred at two drop forging companies.

Coventry Engineering Employers Association points out that these made redundant workers were absorbed without too much difficulty, but since then few new employers have been permitted to move into the area.

Mr Alan Barry, the association's director, says that before the present recession, 65 per cent of the insured working population was employed in engineering.

He describes this as "a remarkable and dangerous dependence which ensured that the present recession would be more severely felt in Coventry than in many other areas, particularly since the motor industry is so well represented."

He also makes a point which is one of the most worrying factors to the present jobs crisis.

Although Coventry has shown remarkable resilience in covering from past downturn in the economy, the level of employment has seldom returned to its previous best.

He gives warning that if some time after things have improved, Coventry companies will be able to meet increasing orders by better utilization of unused capacity rather than by widespread recruitment.

One thing remains constant to this picture of gloom and doom which gives hope to Coventry. It has an unrivalled location at the centre of its country's motorway network and an established labour force with a justified reputation as one of its wide range of engineering skills but for its adaptability.

In the short term there is little the Government can do for Coventry which will not be seen as preferential treatment. But as a veteran Labour MP, Sir John Cadwallader, recently warned Coventry MPs: "In the long term any government which fails to ensure that this city and its people are able to the fullest use will be doing so at its peril."

Clifford We

Higher Dividend and Bonus Issue

Preliminary report 1975 from R. W. O. Benay, Chairman

- Profits ahead of forecast, despite much worse second half conditions...
- Dividend increased to the limit. Bonus share issue of 1 for 10 proposed.
- Balance Sheet strengthened, and liquidity improved...
- Current trading shows signs of better demand... I expect to forecast the 1975 results at the AGM on Wednesday, 31st March.

	1975	1974
Sales	9,574,875	11,260,649
Trading profit	1,162,571	1,345,987
Profit before tax	847,035	1,108,489
Tax	470,733	584,602
Profit after tax	476,302	541,887
Dividend per share net of tax	2.834p	2.780p
Cost	2187,946	2185,533
Earnings per share	7.66p	8.03p

Foreign currency loans. These were fully repaid, and an exchange loss of £225,194 absorbed.

White Child & Benay Limited, Oldham Street, Denham, Manchester M34 3SR

سكاي الامل

Weighing the impact of falling rates

shine tool industry, but of its products and able to support it. The loss this year of \$1 million has a major effect on the Group's profits. Following from the loss to which I referred in my report for 1975 these and our other losses in the year of their sights : and when a large sum in capital goods comes, we have new targets and thus we are keeping with our

BERCONWAY, Chairman.
30th January, 1976.

Midland Bank Base Rate

Midland Bank Limited announces that with effect from February 2nd 1976, its Base Rate will be 10%, and that its Deposit Rate on amounts lodged at its branches subject to 7 days notice of withdrawal will be 6% on balances of all amounts.

Savings Accounts will earn 6% on balances of all amounts.



Midland Bank

LLOYDS BANK BASE RATE

Lloyds Bank announces that, with effect from Monday, 2nd February, 1976, its Base Rate for lending is reduced from 10½% to 10%.

The rate of interest allowed on seven-day notice Deposit accounts and Savings Bank accounts will be 6%, a decrease of ½%.



Lloyds Bank



HIGHVELD
STEEL AND VANADIUM
CORPORATION LIMITED
(Incorporated in the Republic of South Africa)

INTERIM REPORT FOR THE HALF YEAR ENDED 31ST DECEMBER 1975

The following are the unaudited results for the corporation and its wholly-owned subsidiaries for the half year ended 31st December, 1975 with comparative figures for preceding periods:

	SIX MONTHS ENDED	31.12.75	30.6.75	31.12.74
Production: metric tons		212,757	206,755	230,388
Hot metal: total		276,297	270,349	230,388
Continuously cast blocks		214,950	206,055	170,584
For rolling		61,213	61,049	60,613
For sale		276,163	267,104	231,197
Rolled products		7,923	14,807	13,753
Sections		178,035	179,689	152,213
Total		185,958	194,496	165,966
Vanadium slag		22,354	22,067	19,623

	SIX MONTHS ENDED	31.12.75	30.6.75	31.12.74
Net income for the half year before taxation		14,036	12,637	7,542
Less: Provision for deferred taxation		5,790	5,227	3,109
Net income		8,246	7,410	4,433

The corporation's unaudited net income, before provision for deferred taxation, but after providing for interest of R173,000 and depreciation of R3,891,000 amounted to R14,036,000 for the half year ended 31st December 1975. This is 11 per cent higher than the income achieved for the half year ended 30th June 1975. The provision for deferred taxation for the period amounted to R5,790,000.

The latter half of 1975 has seen the worst recession that the world steel industry has experienced since before the last war. As the year ended there was no sign of real improvement and it is unlikely that the upswing will start before the middle of 1976. By comparison South African steel demand has been remarkably good but towards the end of the period there was a significant change in the domestic steel market. While the order book for the corporation's rolled products remains satisfactory, the fall-off in the reinforcing bar business has adversely affected the off-take of steel semi and this has led to an increase in stock levels. As a result it has been necessary to take a number of export orders for semi at prices somewhat lower than domestic prices. The corporation is thus assured of capacity operation of the iron and steel works for the remainder of the financial year.

The market for vanadium remained reasonably firm during the period but the demand for material in the first quarter of 1976 has been lower. Major repair work and modifications have been planned on some of the kilns at the Vanra division and the resultant reduction in output should help to correct the imbalance during the period.

The production divisions have all operated well and the new biller casting machine was successfully commissioned at the beginning of December. The flat product expansion scheme has progressed according to plan and in December the board approved an additional R71 million expenditure for an 8th pre-reduction kiln, thus bringing the updated budgeted cost of the flat product expansion to R80 million.

The current market conditions make financial forecasting more difficult but it is expected that the corporation will maintain the same level of profit for the second half of the year.

DIVIDEND
The dividend of 10 cents a share in respect of the financial year ended 30th June 1975 was declared on 1st August 1975 and paid to shareholders on 2nd October 1975.

SHARE CAPITAL
During the half year ended 31st December 1975, 406,920 shares were allotted to the holders of options attached to the Deutsche Mark and dollar bonds in terms of the conditions of issue of the bonds. In addition, 15,000 shares were issued at a subscription price of R1.37 a share to participants in the corporation's share incentive scheme for senior employees. The remaining 387,000 of the 950,000 shares set aside for this purpose are under the control of the directors.

The issued capital at 31st December 1975 was R57,902,270.

CAPITAL EXPENDITURE
The total commitment in respect of capital expenditure was R17,771,000 at 31st December 1975, compared with R17,175,000 at 31st December 1974. The figure includes the bulk of the expenditure to be incurred over the next few years on the flat product expansion scheme. As mentioned in the 1975 annual report, it is planned to finance this expansion from cash flow and loan facilities that have been negotiated with Anglo American Corporation.

For and on behalf of the board
W. G. Bousfield, Chairman Directors
L. Boyd
Registered office:
Purton 25 of the farm
Schoengedicht No. 308, J.S.
District Witbank
Witbank, 2nd February, 1976.
Postal address:
P.O. Box 111,
Witbank
1035

FINANCIAL NEWS AND MARKET REPORTS

Pancontinental: a bandwagon going out of control

Star putting stock of the moment is without doubt Pancontinental. After a phenomenal rise last year from a low of 220p, it put on no less than 56½ to 171½ last week on the back of the announcement of the near-doubling of known uranium reserves at its Jabuluka deposits in the remote Northern Territory. On Friday alone the rise was 54½.

No doubt it will continue to rise in the short term, but this is no stock for those lacking the gambler's nerve.

I made this point two months ago, when Pancontinental was standing at 920p after having put on 195p in a week, and I make no apologies for having done so.

The bandwagon has gone out of control—rather as it did with Poseidon—and it is impossible to say where it will end. It was suggested to me on Friday that the price would go high into the 250-340 range before falling back.

Whether or not it reaches those heights remains to be seen, but all that can be said with any certainty is that it will fall back—and sharply.

It would appear that the market is being made not in Australia but mainly in the

United States with some help from London and the rest of Europe. Few of the buyers who have got in on the act seem to be long-term holders.

At the moment Jabuluka's wealth rests on what is in the ground (which is undoubtedly good and will be profitable), and on a lot of hopes. Apart from that there is nothing—not even a hole in the ground.

There is no infrastructure, mining equipment or financing arrangements. There is as yet no government permission for the venture and no permission will be forthcoming until well after the report on the potential environmental effects of the Peko-Wallsend-EZ Ranger project is published, probably in the summer.

Even when government permission is granted, Jabuluka will probably be among the laggards getting into production, with the Kager development and Western Mining's venture well to the fore.

There are a couple of other items affecting the project, which may be considered insignificant at the moment but could grow in importance later. First, Pancontinental has only 65 per cent of Jabuluka, with Getty Oil holding the remaining equity.

While some of the more hysterical chauvinism has been killed, there remains a quite understandable reluctance to see foreign companies holding a major stake in such a strategic mineral. There could, therefore, be some political problems overbanging the venture.

Secondly, part of the deposits are on Aboriginal religious land. In the past the Aborigines

Mining

have often been bought off cheaply, but despite the change in government the tide has turned. Now the way and Jabuluka could end up paying substantial royalties to the Aborigines before the inevitable government cut is considered.

The share price reaction to the announcement of the near-doubling of known reserves was ridiculous. The previously stated reserves of 115,200 short tons of U308 were large enough to allow for the establishment of a major mine with a life of 20 years.

It was also reliably estimated that actual reserves were much

higher than stated. Therefore flooding more reserves was a waste of time and money as well as largely academic.

However, given the speculative nature of the stock and the thin market, just about anything will move the price. For investors who want to get into the Australian uranium scene, better and quieter alternatives are Peko-Wallsend, which has gold and copper props, and Western Mining with its substantial nickel interests.

A good rise in tin

Some have to suffer misfortune for the common good, and so it is that tin, which has been labouring under heavy pressures for more than a year, saw a useful price rise last week in the wake of reports of labour strife at Amalgamated Tin Mines of Nigeria and in Thailand.

Tin and the shares in the operating companies are traditionally volatile and susceptible to political winds of change, particularly since the Far East—Malaysia, Thailand and Indonesia—accounts for about two thirds of the non-Communist world's production. Traditionally tin shares have been high

yielders while the market is this.

Last year, the tin industry went through a severe patch when supplies substantially overran demand, with many mines being forced to cut production or go into care and maintenance. There are likely to be a large number of sickly profit statements emerging shortly, and therefore historically high-yielding shares should not be the automatic selection.

Far better to go for the longer life mines, better able to withstand the vagaries of world economics. (Incidentally, fears of heavy unloading from United States strategic stockpiles are likely to prove groundless given that the United States is proposing at last to come into the International Tin Council.)

Malayan Tin Dredging, which last November said that profits could not be expected to match those for the last two years, seems set to hold its dividend at 16.5p gross, which at 172p a share gives a yield of 9.6 per cent and a p/e of about 9.4 on full-year net profit of 1.7m, £1.7m as against £2.1m.

The only problem here is Malayan Dredging's exposure via Adokan to the labour troubles in Thailand.

Desmond Quigley

BAT's final figures tomorrow

Tomorrow is the key day of the week for company profit statements—notably British American Tobacco's final results. Also due are the Wagon Finance end-year figures, plus interest from Dowry and Beyer Peacock, Decca, (interim, Thursday) also stands out.

TODAY, interims—Christie, Tyler, Ellis and Everard, and McKee Secs. Finals—Hirs and Mallinson, Prestige Group, and U. C. Inves.

TOMORROW, interims—Beyer, Peacock, Dowry Group, Scottish etc Textile, and Unilever. Finals—Bona St. Fabrics, British-American Tobacco, Wagon Finance, and Westinghouse Brake.

WEDNESDAY, interims—Mining Supplies, B. Priest, and Stoddard Hlds. Finals—

THURSDAY, interims—Bona St. Fabrics, Helical Bar, Regional Prop. Finals—Goodie Durrant and Murd.

FRIDAY, interims—Centrawest Secs and Steinberg Grp. Finals—Beaumont Prop, Cre Nicholson, and Harris Lebu.

Barclays Bank Base Rate

Barclays Bank Limited and Barclays Bank International Limited announce that with effect from the close of business today, their Base Rate will be decreased from 10½% to 10% per annum.

The basic interest rate for deposits will be decreased by ½% from 6½% to 6% per annum.

BARCLAYS

BARCLAYS International

Reg. Office: 54 Lombard Street, London EC3P 3AH.
Reg. No's 48839 and 1066107.

Terry Byland

SQUATTING. CAN EUROPE PUT HER HOUSE IN ORDER?

London has an estimated 25,000 squatters. In Italy, squatting is practiced on such a huge scale it is accepted as part of everyday life. And in France, having suffered a series of drastic police and landlord purges, the squatters have moved from the cities to the peace of deserted southern villages.

This Tuesday Europa discusses what measures are being taken by city authorities to help their homeless.

Europa will also be taking a very close look at European tax reform. Britain is enjoying a breather after a spate of tax changes but in Germany, with elections looming up, tax reform schemes have moved into top gear.

In addition, there will be an article that compares the relative performance of the main European airlines all of whom, with the exception of one, lost money last year.

Published on the first Tuesday of every month, Europa investigates and discusses financial and industrial affairs and allied social questions, as they affect the total European business community.

Europa is published simultaneously with The Times, Le Monde, La Stampa and Die Welt. Each newspaper is responsible for its own language version of Europa and articles are always up-to-date as they are translated into the mother-tongue immediately before publication.

Altogether, Europa is a unique newspaper, the only one written exclusively for, and by, Europeans.

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The first truly European newspaper.

سكواتينغ في أوروبا

FINANCIAL NEWS AND MARKET REPORTS

Child top forecast
make one-for-ten scrip

Profit of White Child the Manchester... and container... group fell from... to £947,000 for... 1975-76... the forecast of... 50,000" by 11.4 per... cent trading show... better demand, the... and is lifted to the... permitted and a one... issue is proposed... dividend raised to... 1.734p, the total... is up from 2.75p to... are net. Earnings... shown to be down... to 7.06p... are ahead of fore-... much worse con-... the second half... man Mr Richard... sheet has been con-... strengthened and... approved. Current... sing of better... Mr Beney expects to... 1976 results at... sing on March 31.

Seaford Gentex
qualifications

Spitzer and weaver, Seaford... carries an auditor's... qualifications to its accounts for... year to September 30. The... auditor says that it is the... group's policy to write off... losses on the disposal of sub-... subsidiary companies through re-... served. During the year, losses... of £796,000 were charged... directly to reserves. The auditors... argue that the Statement of... Standard Accounting Practice... on Extraordinary Items requires

such charges to be made against... the profit and loss account... Mr Richard Lord, chairman... says each company within the... group has prepared a careful... budget for the year ahead. In... most cases, these have been... based on a sales level below... production and at margins... which do not reflect the higher... costs facing the group. The... problem, he adds, is to increase... sales and then margins. All that... can be hoped for now is a halt... to losses. Last year the group... had a pre-tax deficit of... £233,000.

Dutch group
merger with US
corporation

Shareholders of Robertson... Distribution Systems Inc... (RDS), Houston (Texas), have... approved a merger whereby an... affiliate of the Dutch Pakhoed... Group will acquire all outstanding... shares of RDS. The name... of the combined companies will... be Pakhoed Corporation.

based international group with... three main activities, rendering... logistic services (oil terminals... pipelines, service refining) to... the chemical and energy market... (Pakhoed division), specialized... distribution services (Pakhoed... division) and management and... development of commercial... property (Pakhoed division).

Joint ports services
company formed

Powell Duffryn and Interdom... Holdings have completed the... formation of a joint company... to be known as Humbersea Sea... and Land Services, to own and... operate their complementary... port service activities at Imming-... ham, Grimsby and Howden-... dyke.

Glanzstoff
plan

Investing in... take 60 per cent of... (55.2m)... Enka Glanzstoff... in Belgium NV sub-... half of the Belgian... the Akro Be-... 40 per cent, if a... rescue scheme is... Enka Glanzstoff... is Enka's solution to... of its Belgian unit... a partial shutdown... company's plan to re-... turn to profit... any employs 2,200

ado issue
itory shares

to Co Ltd proposes... through an inter-... derwriting syndicate... (aged by Nomura... J. Henry Schroder... and Robert Flem-... 250,000 depositary... presenting 2,500,000... common stock of... value each. The... shares, each rep-... reshares of common... be evidenced by con-... stitutory receipts... CDRs will be avail-... omings evidence... or 100 depositary

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of issue are expected... on February 10... depositary shares will... it a price in United... shares which will rep-... out on the closing... shares of common... Yokado quoted on... stock exchange on

hotel stake

uses Forté has sold... stake in East... to Hong Kong... nancial details were... The hotel group's... est is the Excel-... kong. Through the... Kong Land has... take in East Point... cent. The rest is... rdine Matheson (26... City Hotels (10)... Asia (8); British... and Wardley (5).

Coutts & Co

Coutts & Co. announce that... balances in their books on and after... 2nd February, 1976, and until further... ice their Base Rate for lending is 10%... er annum. The Deposit Rate on all... nities subject to seven days' notice of... withdrawal is 6% per annum.

Price rises in metals and 'softs'
a feature of the January scene

Although the world still awaits... real evidence of industrial re-... recovery, there were some signs... in January of increased con-... sumer demand for copper and... tin from Europe and the... United States.

Events in Zambia and the... rise in demand for copper... particularly noticeable in West... Germany, caused some firming... in London, cash wire bur-... rising from £579 at the be-... ginning of the month to £596... on the 15th and closing at... £585.75 on Friday. The three-... month price climbed from... £599 on January 1 to £616 on... the 15th and closed at £604.25... on Friday.

Continental demand and a... rising Penang price, which... went from \$35.95 on January 1... to \$36.92 on Friday, were re-... flected in London. Prices began... to escalate last week. Cash put... on more than £66 in four days... rising from £3,062 on Monday... to £3,128.50 on Thursday.

Friday's closing price was... £3,132.50. Three months pri-... £50 from £3,133 on Monday to... £3,183 on Thursday, closing at... £3,192.50 on Friday.

In cocoa, last week saw a rise... in the March position from... £725.50 on Monday to £765.75... on Thursday, closing at £768.75... on Friday. May went from £704... on Monday to £745.25 on... Thursday, with Friday's close... at £749.50.

These rises have been mainly... due to concerns about West... African crops. The market feels... that with the consumption... trend rising, if these crops are... lower than expected, an antici-... pated surplus of only 24,000... tonnes of production over con-... sumption could turn into a... deficit.

Coffee failed to reach the £900... a tonne which had been pre-... dicted. But the spot January... price rose from £789.50 on... January 1 to £843.50 on the... 14th and the March position... which started at £798.50 touched... £855.50 on the 19th. At Friday's... close March was £840.50.

Some more advice
for CIPEC

The debate about what the... Council of Copper Exporting... Countries should do to remedy... their plight, in which Messrs... Lalshley and Laidlaw, of the... World Development Movement,

Commodities

and Mr Philip Jevons, manag-... ing director of brokers Rudolf... Wolff, have so far taken part... continues with a contribution... from Mr C. L. Gilbert, lecturer... in economics at the University... of Bristol. He feels that... Mr Jevons' views, published... last week, "make the matter... too complicated and that it... may not be feasible to im-... practical content to the laud-... able idealism of Messrs Lalsh-... ley and Laidlaw."

Mr Gilbert says that an... initial distinction should be... made between schemes which... act directly on the market... through either spot or forward... purchases and those that act... indirectly through the limita-... tion of exports. He points out... that a combination of both is... possible, as in the tin agree-... ments.

"Now whatever the virtues... of an indirect scheme, had it... been introduced in the autumn... of 1974, such a method of... support would currently have... to be on a massive scale if it... were to make a sufficient dent... in LME warehouse stocks to... raise the price to acceptable... levels. I would agree with Mr... Jevons that neither the market... nor the composition of... CIPEC is such that cutbacks... on this scale may be considered... likely."

"The other alternative... would be for CIPEC to engage... in open-market operations on... the LME. It is true that a... simple buffer stock scheme... would be prohibitively expen-... sive. If the object were to... raise the price to near £1,000... per tonne—surely not an un-... reasonable level—at least... 400,000 tonnes of metal would... need to be purchased even if... no additional supply were... stimulated. This implies a... considerable volume of finance... But an alternative method... of operation is available and... is even implicit in Mr Jevons'... comments. If CIPEC were to... purchase the entirety of the... LME stockpile on the forward... market and then near maturity,

lend the same tonnage back to... the market, the operation could... be financed in a more economi-... cal manner.

"Currently the contango is... around £20 a tonne, so the cost... of lending 500,000 tonnes is... £10m per quarter. This order of... cost is quite independent of any... cutbacks CIPEC might simu-... ltaneously elect to make, or of... the level at which the price is... supported, although, of course... the higher the price supported... the greater the addition to the... stockpile which needs to be... carried."

"The major difficulty CIPEC... would experience in attempting... to support the market by for-... ward purchases is that they... would be liable to speculative... raids aimed to test the... depth of their stockpile."

"If the price were supported... at a fixed level, speculators... would have a one-way option... rather like under the fixed ex-... change rate regime on the... foreign exchange markets. This... drawback could be partially... overcome by raising the support... price by the amount of the con-... tango per quarter (or a little... more than this)."

The effects of this would... be threefold: firstly a positive... cost would be attached to... speculation against the support... price; secondly, there would be... an incentive to speculators to... work with the support opera-... tion and, thirdly, a measure of... automatic indexation would be... introduced to the support level.

"The difference in cost... between a spot and a forward... support operation depends on... the ability of CIPEC to borrow... by adopting a forward opera-... tion, CIPEC would effectively... be borrowing from the market... rate of interest on the security... of the stockpile valued at the... support price."

"The CIPEC countries may... find it difficult to better this... rate of interest elsewhere. How-... ever, if it were possible to... borrow from international agen-... cies or from oil-producing... countries at a soft rate, it would... be cheaper to support via a... traditional buffer stock opera-... tion. But perhaps the issues... are more complex than this and... I, also, require a lesson on the... realities of the market place."

Wallace Jackson
Commodities Editor

Freight report

Shipowners suffered mixed... fortunes last week, with gloom... deepening in the dry cargo... sector, but tanker trades re-... turned from further losses by a sudden... surge in demand for very large... cargo carriers.

Brokers had expected that... Persian Gulf V.L.C.C. rates... would tumble last week and... there were visions of world-... scale 17.5 (£2.83 a ton on Euro-... pean voyages) being seen once... again. Instead, boosted by some... interests from Exxon and other... charterers, rates steadied at... around worldscale 22 (£3.58).

Craig Howard

Euromarkets

The Eurobond market is con-... tinuing to show signs of strain... from this month's record... volume of more than \$1,900m... (nearly £950m) worth of new... offerings.

To the surprise of some... observers, new issue volume is... continuing unabated. However... bond investors are clearly able... to pick and choose, with the... result that some of the recent... medium-quality issues have... been left with the under-... writers, who have been dump-... ing the unplaced bonds on the... market.

"We no longer have a bond... market, but a market of... bonds," one American invest-... ment banker in London com-... mented.

One issue to perform well... was a \$60m seven-year note... offering of Seagram, the... Canadian distiller. Priced at... par bearing 9 per cent on an... amount increased from an... originally scheduled \$40m, the... issue was trading Friday at... 99.25-99.75. Seagram has out-... standing debt that is "AA" rated.

Eurobond prices (yields and premiums)

STRAIGHT	Yield	Premium	STRAIGHT	Yield	Premium
ADP 10% 1981	10.14	0.30	Schroder 8% 1987	9.90	0.71
Air France 10% 1981	10.14	0.30	Seagram 9% 1987	9.90	0.71
Alcatel 10% 1981	10.14	0.30	Seagram 9% 1987	9.90	0.71
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Alcatel 10% 1981	10.14	0.30	Seagram 9% 1987	9.90	0.71

issues did not perform well... when trading started. A \$30m... seven-year note issue of the... Industrial Mining and Develop-... ment Bank of Iran was clearly... a flop.

Priced at 99, bearing 9.25... per cent, to yield 9.45 per cent... the issue traded as low as 95.5... for a yield of 10.18 per cent... A \$25m seven-year issue of Mo... Och Demiro, the Swedish pulp... and paper producer, was... quoted Friday at 98.98.75, after... being offered at par bearing... 9.5 per cent.

Trading has not yet started... in a \$25m five-year South... African Government note issue... However, syndicate sources... said investment demand was... weak so that the offering price... had to be set at 98 bearing... 9.75 per cent for a very... generous yield of 10.28 per... cent.

After a \$20m seven-year... note issue of Sundstrand Inter-... national Finance was priced at... 99, bearing 9.75 per cent to... yield 9.95 per cent, the issue... was quoted Friday at 97.25... 98 for a bid yield of 10.32 per... cent.

Despite the poor aftermarket... performance of some of the... recent offerings, underwriters... say that most of the issues... scheduled for offering are... selling well.

—AP-Dow Jones.

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Commercial and Business market



A block of offices, showrooms, and flats in Twickenham bought by the United Kingdom Civil Service Benefit Society for £650,000.

Property

Confidence returning for letting

Interesting announcement is that Electricity Supply Nominees, Ltd. is to undertake the direct development of a mixed industrial estate for manufacturing and warehouse use at Cumberland Avenue, Park Royal, London. The site was formerly occupied by the old Royal Ordnance Works, and work has started. It contains a single factory of 9,000 sq. ft. which is to be reconstructed, and a further five new units are to be erected, providing a total of 61,000 sq. ft. of space.

The first three units will be available in June, and the rest are due for completion in September. Designed by Lester Drew and Associates, the scheme is designed to meet the demand for top-class small units in the area. Rents will be about £2 a sq. ft. for both factory and warehouse units. Letting is through Richard Ellis.

Construction is also in progress on the Sturry Industrial Estate, Caotbury, where a scheme is being carried out by Marshwood Developments. The seven-acre site is about a mile from the centre of the city. Plans provide for six new single-story warehouse units, including office space, ranging in size from 10,000 to 140,000 sq. ft. The first will be available shortly. Rent is in the region of £1.50 a sq. ft. and letting is through Levers, of London.

Also in Kent, Bowaters Properties has just completed a large industrial and warehouse estate in Sittingbourne, adjoining the Bowater paper works at the junction of Church Street and Millan Road. About 60,000 sq. ft. has been constructed, designed to allow potential tenants flexibility of choice. There are five tenanted units to sizes from 7,500 to 17,500 sq. ft. giving a choice of any combination from 7,500 to 60,000 sq. ft. Ancillary

offices are also provided. Rents are from £1 a sq. ft. and letting is through Jones Lang Wootton.

A large development in London now available is a mixed scheme by Chapel Land Co on the corner of Victoria Road and Bethune Road, North Acton, adjacent to the Underground station. The site was owned by Lowe and Byrdone (Printers), Ltd., and was acquired by the developers in 1972. They have demolished the old buildings and constructed one of 108,580 sq. ft. almost equally split between a single-story warehouse of 58,200 sq. ft. and an office block of 50,380 sq. ft. in five floors, two of them being used for car parking. The scheme has been funded by the Airways Pension Fund. An initial rent of £150,000 a year is being asked, rising later to £170,000 a year. Letting is through Collier and Edge and D. E. and J. Levy.

The London Life Association, Ltd. has announced a large letting on its industrial estate at Barle Farm, Reading. International Computers have agreed to lease 22,500 sq. ft. of warehouse, with 7,450 sq. ft. of ancillary offices, at a rent of £55,000 a year. The letting accounts for more than half of the total development. The remaining industrial and warehouse units, totalling 23,500 sq. ft., are available in areas of 5,000 sq. ft. upwards.

The letting was arranged for London Life by Foster, Horsey, Sons and Cassell in association with Nicholas, of Reading. Leslie Furness, of London, acted for International Computers. Richin, Industrial Estates, one of the Hunting Gate Group of Companies, in partnership with the Test Valley District Council, are to build a new factory and offices for the British Oxygen Co. on the Walworth Industrial Estate. And over, the site covers about seven acres and the development is to be carried out in three phases, the first being about 51,000 sq. ft. The whole scheme will eventually provide more than 120,000 sq. ft. Hunting Gate Construction has started work on the site and the investment has been provided to institutional clients of Allport and Co. Alfred Pearson and Co. introduced the tenants and Hunting Gate's estate division, acted for Fitchin Industrial Estates.

Gerald Ely

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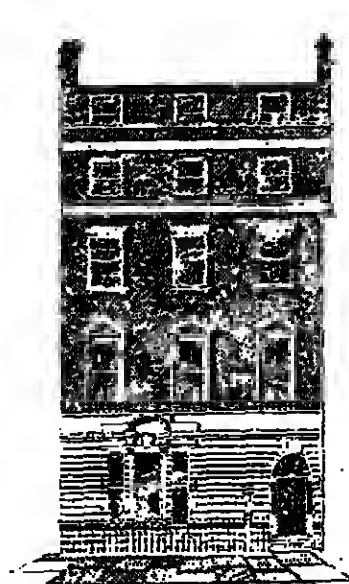
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VAT, CTT, IIOR... some of the initials which are a cause of contention in EEC countries. All are defined in the three letters IAX. Calls for reform are common, but changing taxation systems can prove complicated.

London

Time for inquiry and overhaul

It is by now common knowledge that Britain pay higher taxes than any other country in the world. The average rate of 98 per cent on investment income and a top rate of 83 per cent on income earned through sweat and toil. And this is before making any calculations in respect of a tax on capital, the proposed wealth tax.

Fortunately, for both the harassed taxpayer and the equally harassed Inland Revenue, the Government's original intention of introducing a new system of taxation for the year 1976-77 has been postponed. The subject committee on the subject failed to reach agreement and the Chancellor has postponed the plans until 1977.

This was a triumph for common sense. We are not suggesting that there are plenty who do have fundamental objections to any tax on capital—but Britain has been subjected to a series of major tax changes in the last few years. It is now time to take a breather, if only for practical administrative reasons.

Highlights from the continuing process of tax changes since 1965 include the move to corporation tax, the abolition of the gift tax, the abolition of value added tax (although this comes under Customs and Excise rather than the Inland Revenue), the move to a unified system of personal taxation, the abolition of the imputation method without which the replacement of estate duty by capital transfer tax would have been impossible, and the abolition of the gift tax. There are also three failures (locally) easily in time and manner: the abolition of the gift tax, the abolition of the gift tax, the abolition of the gift tax.

Margaret Storie
The Times

Capital gains soon to fall into net

In future the Opposition is calling for genuine tax reform. The Government, on the other hand, is talking only in terms of reducing the burden of indirect taxation and eliminating inequalities, a necessary but not sufficient approach, since public opinion, while understanding the need for reform, is not ready to accept the present system, even in the name of justice.

A major objective of the Government, and of M. Giscard d'Estaing in particular, has been the reduction of the proportion of the state's income derived from taxation. The Government has been successful in this, but the proportion of the state's income derived from taxation has increased from 45 per cent in 1950 to 55 per cent in 1975. This is a significant increase, and it is one which the Government is unlikely to reverse.

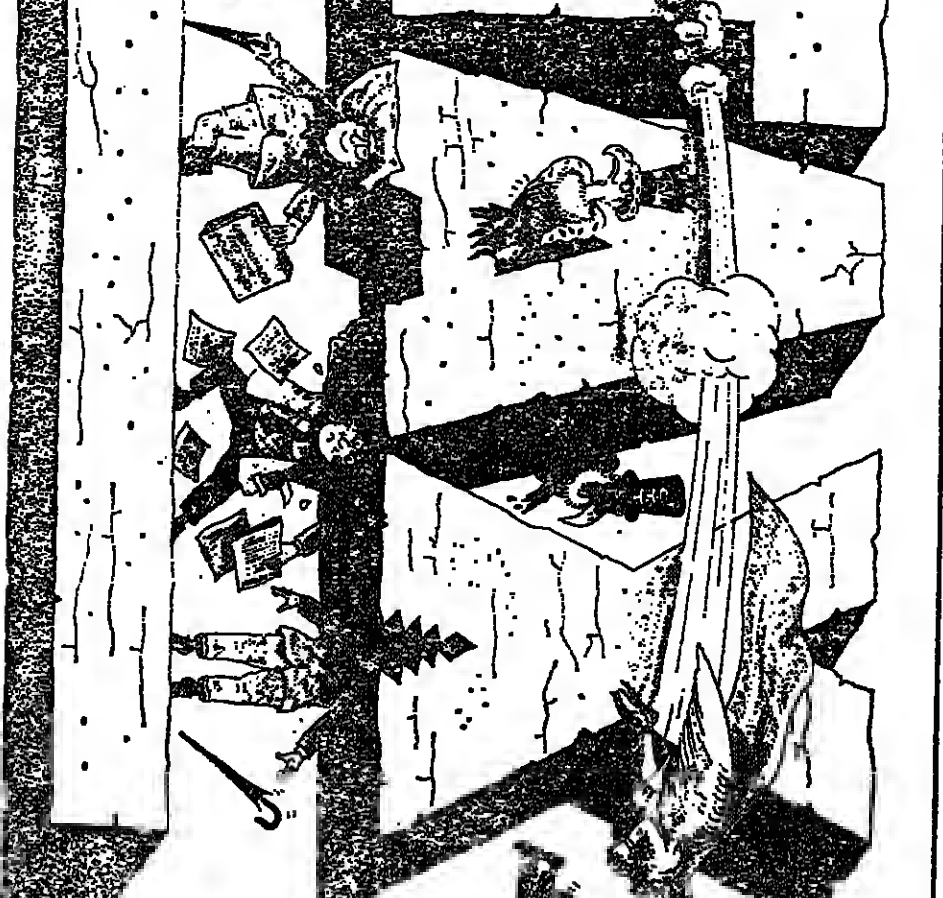
Despite a number of reductions in VAT rates over recent years, a substantial proportion of the state's revenue still comes from taxation. The Government has been successful in this, but the proportion of the state's income derived from taxation has increased from 45 per cent in 1950 to 55 per cent in 1975. This is a significant increase, and it is one which the Government is unlikely to reverse.

Double test for the politicians

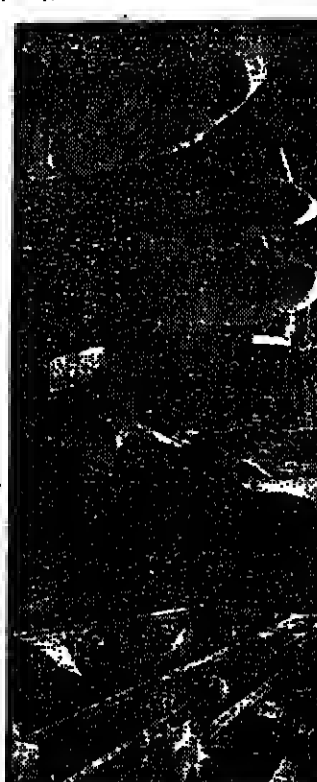
West Germany is continuing the reform of its tax system—but in the process now that elections are coming up, the main part, the reform of wages and income tax, is being delayed. The reform of wages and income tax is being delayed because the government is waiting for the results of the 1975 election. The reform of wages and income tax is being delayed because the government is waiting for the results of the 1975 election.

Both projects are being handled politically. With the planned reform of the corporation tax it is intended that the profits of limited companies should no longer be distributed to shareholders. The reform of wages and income tax is being delayed because the government is waiting for the results of the 1975 election.

For the small shareholder there is a little tax reduction, despite the fact that the net income will be increased in his net income. The reform of wages and income tax is being delayed because the government is waiting for the results of the 1975 election.



Continued on facing page



French government revenue

Tax on consumer goods accounts for 45 per cent of French government revenue

Supporters of the reform also point to the improved financial position of the state. The reform of wages and income tax is being delayed because the government is waiting for the results of the 1975 election. The reform of wages and income tax is being delayed because the government is waiting for the results of the 1975 election.

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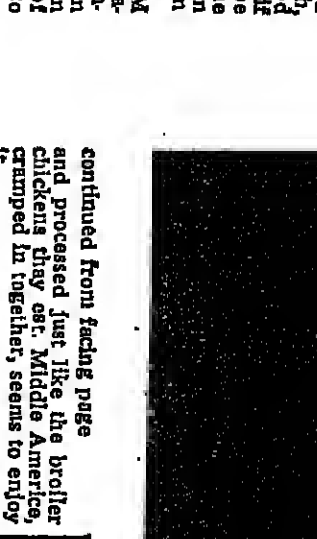
At all events, this approach by M. Giscard d'Estaing is a significant step towards the reform of the French tax system. The reform of wages and income tax is being delayed because the government is waiting for the results of the 1975 election.

Rome Move to make more flexible tax system

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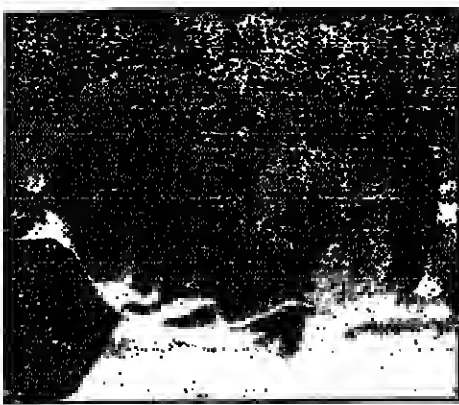
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Information and Marketing Intelligence Unit

The Tiedeman report on European Union has evoked extremely cautious reactions in most Community capitals. This alone gives grounds for expecting that the debate on the Heiligan Prime Minister's proposals for a "qualitative change" of the Community will have difficulty in getting underway.



Mr Tindemans: sacrificing his weekends for a year.

Prime Minister has been sacrificing his weekends to find a way of checking the decline of the European Community and imparting new momentum to European

Wine war adds complexities

Agricultural affairs and the Mediterranean Community. The problem in the Community is not so much the price of agricultural products. The ministers of agriculture will meet on 17th occasions, on February 16 and 17, and then on February 23 and 24, to agree on farm prices for the coming year.

As regards the agricultural sector, common denominators which exist between the agricultural sector and the common market, which already so precariously balanced itself, as regards products produced in the southern regions. By the date of the next meeting, February 23, will have been discussed the Ninth Council Directive on the subject of Madrid Government's intentions:

As on previous occasions, this will be no simple exercise. For different reasons, the Commission's proposals, their negotiations will not be made easier by the increasingly intransigent, rather dispirited, and somewhat confused, and closely bound up with floor prices and shows no hint of solution. It is confronting the EC with a threat of interventionist trade war which it cannot afford to ignore, continuing crisis in several member states which was reflected towards the end of January by the weaker shyness on foreign exchange markets of the franc and the lira, in particular is between France and Italy. With the prevailing tension, one cannot discount the possibility of the Commission having to cope with emergency threats to the collection of the taxes until.

Looking back

January 7. The Tindemans report on European union is made public.

Their task was complicated by the fact that the Community will soon have to make clear its intentions about future relations with its Mediterranean neighbours. Sir Day has been asked to make a speech in which he will not only set out the Community's intentions but will also indicate the effect of Freezing it into action: cooperation agreements with the three Maghreb countries have been concluded after two years of negotiation, and the Community has agreed to a free trade area with the three Arab states. While talks are about to begin on making similar arrangements with the Middle East countries—Egypt, Jordan, Lebanon and Pakistan.

A less clear-cut matter before the Court is the need to give an early indication whether they are prepared to consider accession by Greece and Spain to the family of a former, Greece has put forward its application and the Council, after consulting, amongst all, the foreign interests of the country, might well have been justified in rejecting the application. The question of the difficulties involved in the accession of Spain and Greece to the Community has been discussed by the authors, concluding that the practical and technical aspects of membership and the political and economic issues of a very different order. Assuming the

Union. His conclusion is not surprising: progress in the Community is possible only if the political will to cooperate is strengthened. It is a prerequisite for this that the various beginnings of a Community policy should again be viewed in a broader political perspective.

There is not doubt that political union will not automatically follow



Mr Thorn: his skill will largely decide plan's future.

Nevertheless, it is right to be sceptical about whether even this pragmatic approach does not go far beyond the present limited agreement among all Community governments.

Housing is n

longer cause with student activists

The first squat in an empty house took place on the night of September 19, 1970. It was a

Feb. 13/97, in Frankfurt West End, at 47 Eppsteinstrasse, "China occupied", proclaimed a banner in Italian on the wall of the dilapidated four-story tenement building. The squatters, Marxist students, wished to relate their action to the poor housing conditions of foreign workers and to hard speculation, and in this way to justify it to the public.

In the next few years, Frankfurt was the most important, indeed almost the only, battleground for these conflicts. Hamburg, Munich, Berlin and one or two smaller cities

In Frankfurt 23 tenement buildings were occupied for a time. In other cases illegal occupants shared such momentum that they

to pay their rent. In most cases buildings involved had been bought up for demolition (to make room for multi-story office blocks). Often the police intervened, in communities where the courts and the city council were ineffective. In some instances, only if the owner of a building officially requested action, would the council take any action. Seven properties were demolished, but only one was built.

amplified cleared in this way and in some cases thousands of sympathizers gathered to defend the buildings, forcing the police in street battles lasting for hours.

dozens have been demolished; others have been abandoned for weapons and drugs.

no longer be heated. Two houses in Frankfurt are being vacated by the authorities as they are illegally occupied. There is a shortage of new flats. Student housing has shifted elsewhere. The influx of illegal immigrants has slowed rapidly as a result of the new law.

Frankfurt has well over uninhabited old houses, which the owners nor any squatters about.



upied houses have long since been abandoned by the original owners. Some of the buildings have become established meeting places for radical students and

ago. Frankfurt was at the centre of conflict over squatters' rights.

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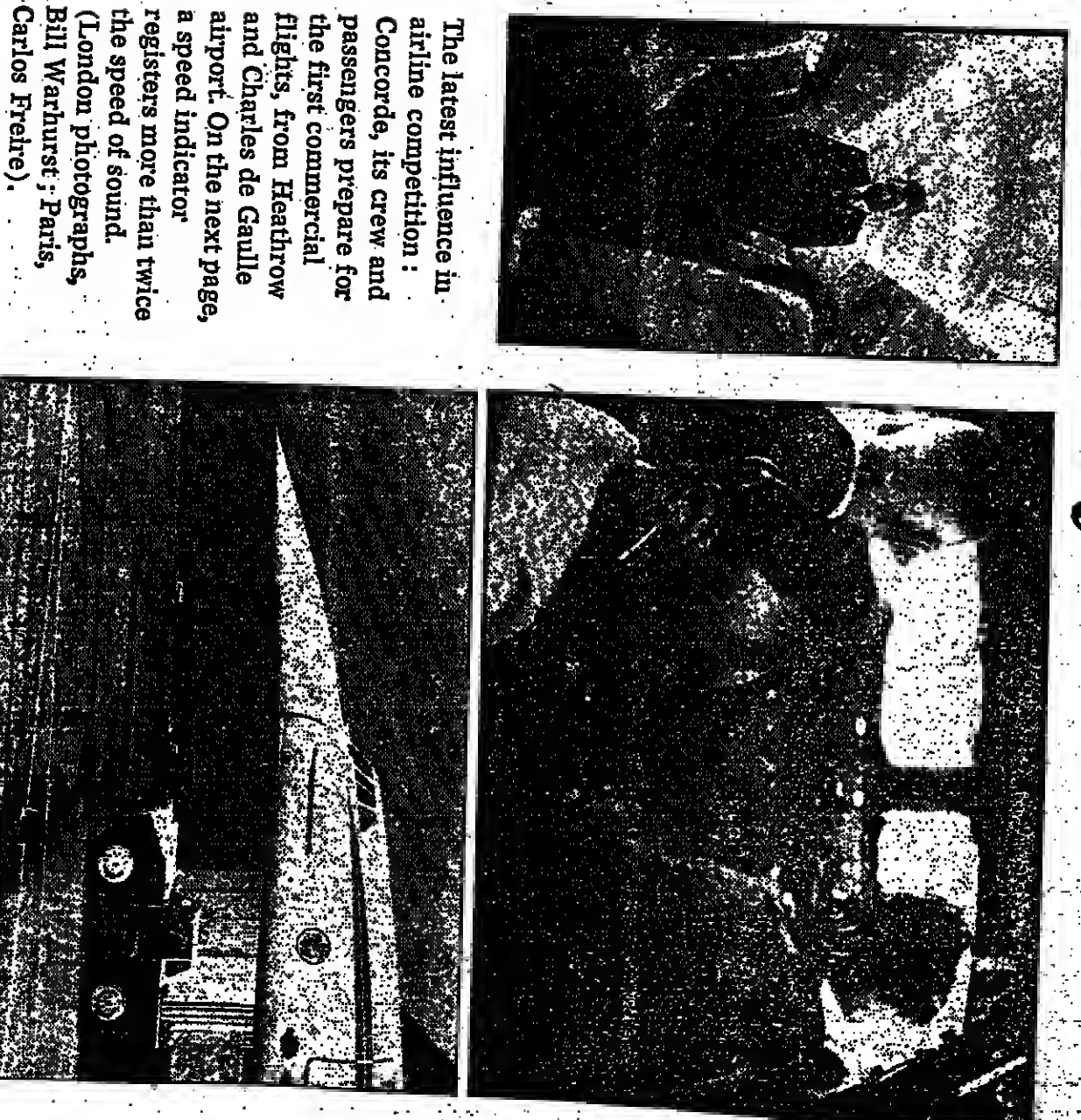
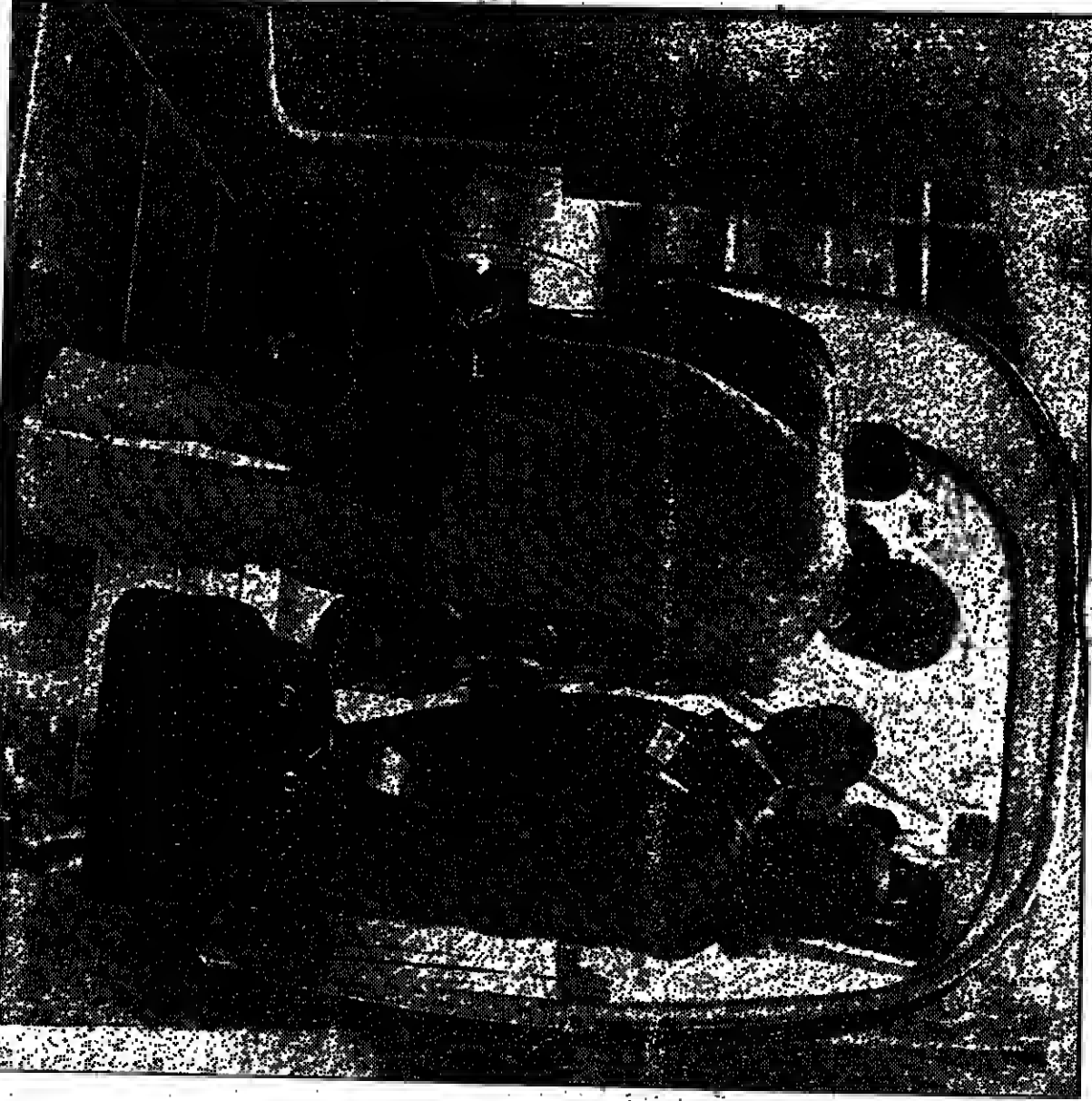
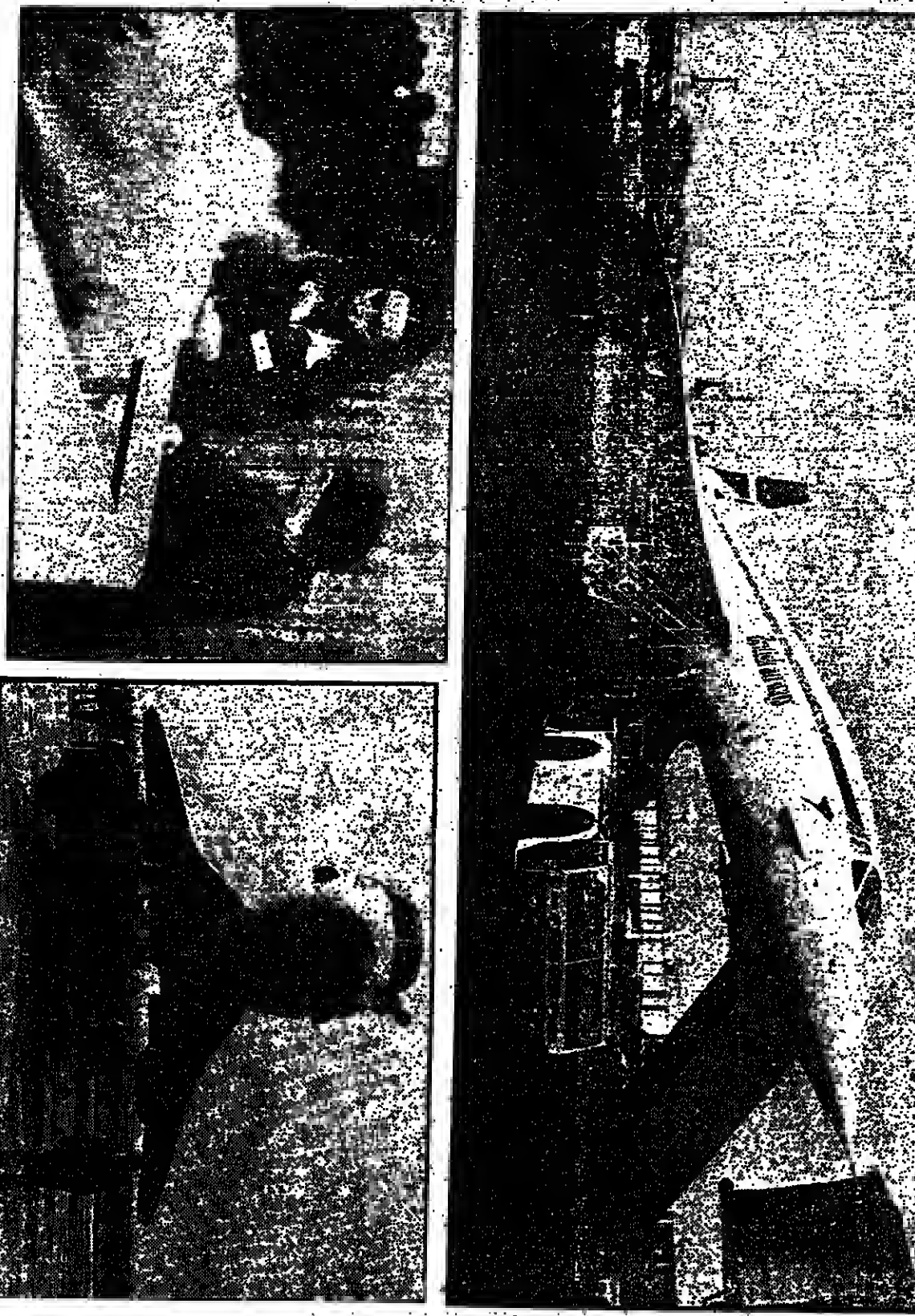
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«هكذا من الاجل»

Now Britain loses some of the pie in the sky



The latest influence in airline competition: Concorde, its crew and passengers prepare for the first commercial flights, from Heathrow and Charles de Gaulle airport. On the next page, a speed indicator registers more than twice the speed of sound. (London photographs, Bill Warhurst; Paris, Carlos Freire).

ADVERTISEMENT

THE ROME-FLORENCE "DIRETTISSIMA"

A Progress Report on the new fast through line

The railway engineers have been faced with the task of creating a new fast through line between Rome and Florence. The line, known as the "Direttissima", is a direct line between the two cities, bypassing the old route which went via Pisa and Livorno. The new line is 100 km long and will allow trains to travel at speeds of up to 200 km/h. The line is being built in a straight line, with no curves, and is being built on a new track bed. The line is being built in a straight line, with no curves, and is being built on a new track bed. The line is being built in a straight line, with no curves, and is being built on a new track bed.

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The new double-track, 100 km, "Direttissima"

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continued on page 10

The difference between the value of average daily rate of exchange during the first quarter and that of the first quarter of 1974. The percentages in the third column show that British Airways is the only airline to have lost value.

Airline	Value added (£m)	Passenger-km (1000m)	Freight and mail (1000m)
British Airways*	242	242	840
Lufthansa	169	169	700
Alitalia	118	118	450
UTA	31	31	350
Total	673	673	3,350

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